Form	990

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter Social Security numbers on this form as it may be made public.

Open to Public

6

OMB No. 1545-0047

		of the Tre enue Servi		Information al	bout Form 990 and it	s instructions	is at www.	irs.gov/fe	orm990.		Inspection
AF	or th	e 2014	4 calen	dar year, or tax year begin	ning 1	0/01,2014	, and end	ling		09	0/30 <b>,20</b> 15
				e of organization				<u> </u>	D Employer id		<u> </u>
<b>B</b> c	heck if ap	oplicable:		L SCOUTS OF THE UNI	TED STATES OF	- AMERICA					
	Addre			Business As					13-1624	401	б
	chang	e change		per and street (or P.O. box if mail is i	not delivered to street add	ress)	Room/suite	e	E Telephone n		
	-	return		FIFTH AVENUE		,			(212) 85		
_	Termi			r town, state or province, country, a	nd ZIP or foreign postal o	ode			(212) 05	2 (	
_	Amen			YORK, NY 10018-279					G Gross receip	nts \$	238,965,827.
	returr Applic			and address of principal officer:	ANNA MARIA	CHAVE7			H(a) Is this a gro		
	_ pendi	ng		) FIFTH AVENUE NEW N					subordinates	s?	
	Toy or	empt sta					~	507	H(b) Are all subord		st. (see instructions)
				X 501(c)(3) 501(c) ( SIRLSCOUTS.ORG	)    (insert no.)	4947(a)(1)	or	527			
					Association Other	<u> </u>	I Vaa	r of formati	H(c) Group exem		e of legal domicile: DC
	art I	-	nmary				Liea	i oi ioimati		State	
				o the organization's mission of	most significant activi	tion:					
<b>n</b>		CTPI		be the organization's mission or UTING BUILDS GIRLS				СПУБУ			
nc				WORLD A BETTER PLA					CIER, WIIC		
Governance	2			x ▶ if the organization di					of its not assot		
Š				ting members of the governing						3.	27.
ంర				dependent voting members of the						4	27.
ies	5	Totol		of individuals employed in cale	ne governing body (Fa		• • • • •	• • • • •		5	433.
ivit				of volunteers (estimate if necess						6	776,000.
Activities				d business revenue from Part VI		• • • • • • •	• • • • •	• • • • •		0 7a	2,238,949.
				business taxable income from F						7a 7b	
		Net ut	lielateu		0111 990-1, IIIe 34 _			<u></u>	Prior Year	10	Current Year
	8	Contri	hutione	and grants (Part VIII, line 1h)				_	9,435,36	58	9,860,736.
Revenue	9	Progra	am sarvi	ice revenue (Part VIII, line 2a)		COP	Y FOR		44,509,41		44,518,433.
svel	10	Invest	ment in	ice revenue (Part VIII, line 2g) come (Part VIII, column (A), line	$a \leq 3$ ( and 7d)		SPECTIO	N	8,949,94		7,076,196.
Å				e (Part VIII, column (A), lines 5,				┛┝───	31,648,40		33,228,202.
				- add lines 8 through 11 (must				·	94,543,13	_	94,683,567.
				milar amounts paid (Part IX, colu					8,890,47		3,880,917.
	14			to or for members (Part IX, colu					389,39		365,820.
				r compensation, employee bene					35,832,83		36,607,186.
Ise				undraising fees (Part IX, column						0	256,383.
Expenses	b	Total f	undrais	ing expenses (Part IX, column (I	(), line 25) ►	2,698,191		•		-	
ŵ	17	Other	expense	es (Part IX, column (A), lines 11	a-11d. 11f-24e)			-	44,593,02	21.	52,170,332.
				s. Add lines 13-17 (must equal				•	89,705,73		93,280,638.
	19			expenses. Subtract line 18 from					4,837,40		1,402,929.
ses Ses								Begin	ning of Current		End of Year
sets lanc	20	Total a	assets (F	Part X, line 16)				1	.99,618,50	)1.	189,759,993.
Net Assets or Fund Balances	21			s (Part X, line 26)				•	63,220,67		69,580,367.
Punet	22			fund balances. Subtract line 21				1	.36,397,83	30.	120,179,626.
	rt II	Sig	gnature	Block							
Une	der per	nalties o	f perjury	, I declare that I have examined thi	s return, including accor	npanying schedu	ules and sta	tements, a	nd to the best o	fmy	knowledge and belief, it is
true	e, corre	ect, and (	complete	. Declaration of preparer (other than	officer) is based on all in	formation of white	ch preparer	has any kn	nowledge.		
<u>.</u> .											
Sig			Signatur	e of officer					Date		
He	е			MARIA CHAVEZ		CEO					
			<u>, , , , , , , , , , , , , , , , , , , </u>	print name and title							
		Print/	Type pre	parer's name	Preparer's signature		Date		Check	if	PTIN
Paic		DAN	IEL R	OMANO			05/0	05/201	6 self-employ	/ed	P00504182
	parer Only	Firm's	name	▶ GRANT THORNTON L	LP				Firm's EIN 🕨	36-	6055558
	City	Firm's	address	▶ 757 THIRD AVENUE, 4TH FI	LOOR NEW YORK, NY 1	0017-2014			Phone no.	212	-599-0100
Мау	the I	RS disc	cuss thi	s return with the preparer showr	n above? (see instruction	ons)	<u></u>	<u></u>			X Yes No
For	Pape	rwork l	Reducti	on Act Notice, see the separate	e instructions.						Form <b>990</b> (2014)

For Paperwork Reduction Act Notice, see the separate instructions.

GIRL	SCOUTS	OF	THE	UNITED	STATES	OF	AMERICA	
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13-1624016

	Check if Schedule O contains a response or note to any line in this Part III
	Briefly describe the organization's mission: ATTACHMENT 1
	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O. Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes," describe these changes on Schedule O. Describe the organization's program service accomplishments for each of its three largest program services, as measured expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to oth the total expenses, and revenue, if any, for each program service reported.
	(Code:) (Expenses \$
	TECHNICAL ASSISTANCE TO ALL GIRL SCOUT COUNCILS TO ENSURE THAT
	GIRL SCOUT PROGRAMS AND SERVICES ARE DELIVERED EFFECTIVELY AND
	CONSISTENTLY NATIONWIDE, AND TO USA GIRL SCOUTS OVERSEAS, TO
	ASSURE THE DELIVERY OF SERVICES TO GIRLS AND ADULTS IN ACCORDANCE WITH THE MISSION, POLICIES, AND GOALS OF THE ORGANIZATION.
	(Code:) (Expenses \$
	PROGRAM DEVELOPMENT AND VOLUNTEER LEARNING: RESEARCH, DEVELOP AND EVALUATE GIRL SCOUT PROGRAMS FOR GIRLS, DELIVER ADULT LEARNING OPPORTUNITIES AND PROVIDE THE NATION'S PREMIERE LEADERSHIP
C	PROGRAM DEVELOPMENT AND VOLUNTEER LEARNING: RESEARCH, DEVELOP AND         EVALUATE GIRL SCOUT PROGRAMS FOR GIRLS, DELIVER ADULT LEARNING         OPPORTUNITIES AND PROVIDE THE NATION'S PREMIERE LEADERSHIP         DEVELOPMENT EXPERIENCE FOR GIRLS.         (Code:)(Expenses \$
C	PROGRAM DEVELOPMENT AND VOLUNTEER LEARNING: RESEARCH, DEVELOP AND EVALUATE GIRL SCOUT PROGRAMS FOR GIRLS, DELIVER ADULT LEARNING DEPORTUNITIES AND PROVIDE THE NATION'S PREMIERE LEADERSHIP DEVELOPMENT EXPERIENCE FOR GIRLS. (Code:)(Expenses \$
·C	PROGRAM DEVELOPMENT AND VOLUNTEER LEARNING: RESEARCH, DEVELOP AND         EVALUATE GIRL SCOUT PROGRAMS FOR GIRLS, DELIVER ADULT LEARNING         OPPORTUNITIES AND PROVIDE THE NATION'S PREMIERE LEADERSHIP         DEVELOPMENT EXPERIENCE FOR GIRLS.         (Code:)(Expenses \$

GIRL SCOUTS OF THE UNITED STATES OF AMERICA 13-1624016

Form 990 (2014)

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Part	V Checklist of Required Schedules							
			Yes	No				
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"							
	complete Schedule A	1	Х					
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х					
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to							
-	candidates for public office? If "Yes," complete Schedule C, Part I	3		Х				
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)							
	election in effect during the tax year? If "Yes," complete Schedule C, Part II							
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,							
-	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,							
	Part III	5		Х				
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors							
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If							
	"Yes," complete Schedule D, Part I	6		Х				
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,							
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х				
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"							
	complete Schedule D, Part III	8	Х					
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a							
	custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or							
	debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Х				
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted							
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х					
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,							
	VII, VIII, IX, or X as applicable.							
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"							
	complete Schedule D, Part VI	11a	Х					
b	Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more							
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	X					
С	Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more							
_	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X				
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets							
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	37	X				
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X					
t	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		37					
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X					
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes,"	40-		v				
	complete Schedule D, Parts XI and XII. Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if	12a		X				
D		126	Х					
12	the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	12b 13	Λ	x				
13	Did the organization maintain an office, employees, or agents outside of the United States?	13 14a	X					
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,	144	Λ					
b	fundraising, business, investment, and program service activities outside the United States, or aggregate							
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Х					
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or		21					
15	for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Х					
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other	15	21					
10	assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	х					
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on							
••	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	х					
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on	···		<b></b>				
	Part VIII, lines 1 c and 8a? If "Yes," complete Schedule G, Part II	18		Х				
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?							
	If "Yes," complete Schedule G, Part III	19		Х				
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х				
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b						

Form **990** (2014)

JSA

Part IV       Checklist of Required Schedules (continued)       Yes         21       Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II.       21       21         22       Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III.       22       22         23       Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J.       23       24         24a       Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a.       24a         24b       Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?       24c         24b       Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?       24c	Page 4
<ul> <li>21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II.</li> <li>22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III.</li> <li>23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J.</li> <li>24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a.</li> <li>b Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?</li> <li>d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?</li> </ul>	
domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II.       21       22         22       Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III.       22       22         23       Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J       23       24         24a       Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a.       24a         24b       Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?       24b         24b       Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?       24d	No
<ul> <li>22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III.</li> <li>23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J.</li> <li>24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a.</li> <li>b Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?</li> <li>d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?</li> </ul>	
Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III.       22       2         23       Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J       23       2         24a       Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a.       24a         b       Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?       24b         c       Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?       24c         d       Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?       24d	<u> </u>
<ul> <li>23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i></li></ul>	_
organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J       23       24         24a       Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a.       24a         b       Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?       24b         c       Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?       24c         d       Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?       24d	<u> </u>
employees? If "Yes," complete Schedule J       23       2         24a       Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a.       24a         b       Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?       24b         c       Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?       24c         d       Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?       24d	
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<ul> <li>\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a.</li> <li>b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?</li> <li>24b</li> <li>c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?</li> <li>d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?</li> </ul>	<u> </u>
through 24d and complete Schedule K. If "No," go to line 25a.       24a         b       Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?       24b         c       Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?       24c         d       Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?       24d	
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<ul> <li>c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?</li> <li>d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?</li> </ul>	X
to defease any tax-exempt bonds?       24c         d       Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?       24d	
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 24d	
	+
25a       Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I       25a	x
<b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior	
year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?	
If "Yes," complete Schedule L, Part I	Х
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any	
current or former officers, directors, trustees, key employees, highest compensated employees, or	
disqualified persons? If "Yes," complete Schedule L, Part II	Х
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,	-
substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled	
entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	Х
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L,	
Part IV instructions for applicable filing thresholds, conditions, and exceptions):	
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	Х
<b>b</b> A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete	
Schedule L, Part IV	X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)	
was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	X
29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29	<u> </u>
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified	
conservation contributions? If "Yes," complete Schedule M	X
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,	
Part I	X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"	37
complete Schedule N, Part II	X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	-
sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	·
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,	r
or IV, and Part V, line 1	
	·
<b>b</b> If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b 2	r
	·
<b>36</b> Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	x
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization	
and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,	
Part VI	x
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and	+
19? Note. All Form 990 filers are required to complete Schedule O	5

Page 5

Par				
	Check if Schedule O contains a response or note to any line in this Part V	<u></u>		• 
4.	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable $147$		Yes	No
		-		
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable [1b] 0 Did the organization comply with backup withholding rules for reportable payments to vendors and	•		
L	reportable gaming (gambling) winnings to prize winners?	1c	Х	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
Lu	Statements, filed for the calendar year ending with or within the year covered by this return 2a 433			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Х	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Х	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		X
b	If "Yes," enter the name of the foreign country: ►			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts			
	(FBAR).	5.0		v
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a 5b		X X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	50 5c		21
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	50		
vu	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
	and services provided to the payor?	7a		Х
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	_		
	required to file Form 8282?	7c		X
	If "Yes," indicate the number of Forms 8282 filed during the year 7d	7.		v
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e 7f		X X
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
-	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	79 7h		
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the	7.11		
Ū	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
	Initiation fees and capital contributions included on Part VIII, line 12 10a	-		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	•		
11	Section 501(c)(12) organizations. Enter:			
	Gross income from members or shareholders 11a	-		
b	Gross income from other sources (Do not net amounts due or paid to other sources			
120	against amounts due or received from them.) [11b] Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	120		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	•		
-	Is the organization licensed to issue qualified health plans in more than one state?	13a		
u	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which			
	the organization is licensed to issue qualified health plans			
с	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
<u>b</u>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

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Form 9	990 (2014) GIRL SCOUTS OF THE UNITED STATES OF AMERICA 13-1624	1016		Page <b>6</b>
Part				
	response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O.			tions.
	Check if Schedule O contains a response or note to any line in this Part VI	• • •		Х
Sect	ion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 27			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 27			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Х	
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	37	Х
6	Did the organization have members or stockholders?	6	Х	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint		37	
	one or more members of the governing body?	7a	X	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,		v	
-	stockholders, or persons other than the governing body?	7b	X	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
	the year by the following:	0-	Х	
a		8a 8b	X	
b	Each committee with authority to act on behalf of the governing body?	00	21	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		x
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Revenue	-		
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Х	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,			
N N	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Х	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give			
	rise to conflicts?	12b	Х	
с	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
	describe in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			
	with a taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		
Sect	ion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ATTACHMENT_3			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section	501(0	c)(3)s	only)
	available for public inspection. Indicate how you made these available. Check all that apply.			
	X       Own website       Another's website       X       Upon request       Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of int	erest	policy	y, and
	financial statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and record ANGELA OLDEN 420 FIFTH AVENUE NEW YORK, NY 10018 212 852 8000	s: 🕨		

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Page 7

	Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employe Independent Contractors	es, and
	Check if Schedule O contains a response or note to any line in this Part VII	
Section A.	Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees	
1a Complete	e this table for all persons required to be listed. Report compensation for the calendar year ending with or v	vithin the

organization's tax year. • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of

compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

<b>(A)</b> Name and Title	(B) Average hours per week (list any	box,	unles	ss pe	ition more rson	e than c is both or/trust	an	<b>(D)</b> Reportable compensation from	<b>(E)</b> Reportable compensation from related	<b>(F)</b> Estimated amount of other
	hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
_(1)KATHY HOPINKAH HANNAN NATIONAL PRESIDENT	10.00	x		Х				0	0	0
(2)SHARON MATTHEWS 1ST VICE PRESIDENT	10.00	х		Х				0	0	0
(3)WONYA_LUCAS 2ND VICE PRESIDENT	10.00	X		Х				0	0	0
_(4)SYLVIA_ACEVEDO SECRETARY	10.00	X		х				0	0	0
_(5)CHARLES_MCLANE TREASURER	10.00	X		х				0	0	0
_(6)MONICA_GIL BOARD MEMBER	5.00	Х						0	0	0
_(7)SAPREET_KAUR_SALUJA BOARD_MEMBER	5.00	Х						0	0	0
(8)CONNIE_LINDSAY(THRU_10/31/14) NATIONAL PRESIDENT	10.00	Х		Х				0	0	0
(9) DEBRA_NAKATOMI(THRU_10/31/14) SECRETARY	10.00	Х		Х				0	0	0
(10) DAVIA TEMIN(THRU 10/31/14) FIRST VICE PRESIDENT	10.00	Х		Х				0	0	0
(11)JOAN WAGNON (THRU 10/31/14) TREASURER	10.00	Х		Х				0	0	0
(12) PRISCILLA ALMODOVAR BOARD MEMBER	5.00	Х						0	0	0
(13) JEANNE_KWONG_BICKFORD BOARD_MEMBER	5.00	X						0	0	0
(14)LYNN GANGONE BOARD MEMBER	5.00	х						0	0	0

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	rt VII Section A. Officers, Directors, Tru		y Lii					ngi					
	(A) Name and title	(B) Average hours per week (list any hours for related	box, office	not ch unles: er and	s pers a dir	ion nore son i recto	than of s both or/truste	an	(D) Reportable compensation from the organization	(E) Reportable compensation fro related organizations (W-2/1099-MIS0	om ai con C) f	(F) stimated mount o other npensati rom the	f
		organizations below dotted line)	Individual trustee or director	Institutional trustee	cer ,	Key employee	Highest compensated employee	ner	(W-2/1099-MISC)		ar	ganizatio nd relate nanizatio	d
5)	DINEEN GARCIA BOARD MEMBER	5.00	x						0		0		
6)	STEVEN GILLILAND BOARD MEMBER	5.00	x						0		0		
7)	JEANMARIE GRISI BOARD MEMBER	5.00	x						0		0		
8)	JOHN HOM BOARD MEMBER	5.00	X						0		0		
9)	NOORAIN KHAN BOARD MEMBER	5.00	X						0		0		
0)	KAREN MALONEY BOARD MEMBER	5.00	X						0		0		
1)	MINA NGUYEN BOARD MEMBER	5.00	X						0		0		
2)	DEBBIE NIELSON BOARD MEMBER	5.00	X						0		0		
3)	SUSAN PETERS BOARD MEMBER	5.00	X						0		0		
4)	NORMA PROVENCIO PICHARDO BOARD MEMBER	5.00	x						0		0		
5)	NANCY REARDON BOARD MEMBER	5.00	x						0		0		
1b	Sub-total								0		0		_
	Total from continuation sheets to Part VII, S Total (add lines 1b and 1c)				•••	•••			3,744,738. 3,744,738.			188,6 188,6	
	Total number of individuals (including but not reportable compensation from the organizatio	limited to tl		listeo	d ab	ove	) whc	o re		\$100,000 of		10070	_
3	Did the organization list any former offic				stee	, k	key e	mp	oloyee, or highes	compensated		Yes	
	employee on line 1a? If "Yes," complete Sched	ule J for suc	ch ind	ividu	ial .	• •					3	X	
4	For any individual listed on line 1a, is the organization and related organizations gr <i>individual</i>	eater than	\$15	0,00	)0?	lf	"Yes	," (	complete Schedu	le J for such	4	X	
	Did any person listed on line 1a receive or for services rendered to the organization? <i>If "Y</i>	accrue con	mpen	satic	on fr	om	any	uni	related organization		5		
5		-											_
-	ction B. Independent Contractors												-
_													

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ► 72 JSA 4E1055 1.000 76006W 700J 5/5/2016 11:57:48 AM V 14-7.16

ľ	Part VII Section A. Officers, Directors, Tr		;y⊏lî ∣	ihic				ng	-		onunue		
	(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	box,	unles	Pos heck ss pe	erson	e than c is both cor/trust Highest compensated	an	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	an com fr org an	(F) stimated nount o other pensati om the anizatio d related anization	f on n d
2	5) TROOPER SANDERS	5.00					ed						
2	BOARD MEMBER		x							0			(
2	7) JULIE SYGIEL	5.00								0			
-	BOARD MEMBER		x										(
$\frac{1}{2}$	3) CARRI BAKER WELLS	5.00	21							,			
-	BOARD MEMBER		x						0	0			(
$\overline{2}$	9) SHARON WIBBEN	5.00	21							,			
-	BOARD MEMBER		x						0	0			(
3	)) LINDA DESCANO(THRU 10/31/14)	5.00											
_	BOARD MEMBER	0	x						0	0			(
3	L) LISA GABLE (THRU 10/31/14)	5.00											
-	BOARD MEMBER	0	x						C	0			
3	2) JEN GRANCIO(THRU 10/31/14)	5.00											
_	BOARD MEMBER	0	x						C	0			(
3	3) PAT HARRIS (THRU 10/31/14)	5.00											
_	BOARD MEMBER	0	x						0	0			(
3.	4) INGRID JONES (THRU 10/31/14)	5.00											
_	BOARD MEMBER	0	X						0	0 0			
3	5) BARB KRUMSIEK(THRU 10/31/14)	5.00											
_	BOARD MEMBER	0	X						0	0 0			
3	5) MITCH MARTIN (THRU 10/31/14)	5.00											
	BOARD MEMBER	0	Х						0	0			
1	b Sub-total							►					
	c Total from continuation sheets to Part VII, S	ection A						►					
_	d Total (add lines 1b and 1c)												
2	( S		hose	liste	d a	bov	e) who	o re	eceived more than	\$100,000 of			
_	reportable compensation from the organizatio	n 🕨	71	L									
												Yes	No
3	5												
	employee on line 1a? If "Yes," complete Sched	ule J for su	ch ina	livid	ual	• •		• •			3	X	
4	For any individual listed on line 1a, is the organization and related organizations gr individual	eater than	\$15	50,0	00?	° I†	"Yes	s,"	complete Schedu	le J for such	4	X	
Ę											-		
•	for services rendered to the organization? If "Y										5		Х
ę	Section B. Independent Contractors	, , , , , , , , , , , , , , , , , , , ,										1	
1													

year.		
(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
2 Total number of independent contractors (including but not limited to those more than \$100,000 in compensation from the organization ►		

Form 990 (2014)

Part VII

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(A)     (B)     (C)     (D)     (E)     (F)       Name and title     Average hours per week (list any hours for related organizations below dotted line)     Average hours per week (list any hours for     Position (do not check more than one box, unless person is both an officer and a director/trustee)     Reportable compensation from the organizations (W-2/1099-MISC)     Reportable compensation from related organizations (W-2/1099-MISC)     Estimated amount of organizations (W-2/1099-MISC)	ection A. Officers, Directo	ors, Trustees, Ke	y Emj	ploye	es,	and I	High	nest Compensat	ed Employees (c	ontinued)
hours per week (list any hours for related organizations below dotted     (do not check more than one box, unless person is both an officer and a director/trustee)     compensation from     compensation from     compensation related     compensation officer and a director/trustee)     amount of other       0	(A)	(B)		(	C)			(D)	(E)	(F)
week (list any hours for related organizations below dotted in the     box, unless person is both an officer and a director/trustee)     from from the     related organizations     other compensation       box, unless person is both an officer and a director/trustee)     is officer and a director/trustee)     if officer and a director/trustee)     from the     related organizations     other compensation       box, unless person is both an officer and a director/trustee)     if officer and a director/trustee)     if officer and a director/trustee)     if officer and a director/trustee)     organization     (W-2/1099-MISC)     organization and related	Name and title	Average						Reportable	Reportable	Estimated
hours for related organizations below dotted     officer and a director/trustee)     the organizations treated     organizations (W-2/1099-MISC)     compensation organizations (W-2/1099-MISC)		hours per	(do no	ot check	( mor	e than o	one	compensation	compensation from	amount of
related organization below dotted intervention interventi		week (list any	box, u	inless p	erson	is both	an	from	related	other
related organizations below dotted transitions below dotted below dott		hours for	officer	and a	direc	tor/trus	tee)	the	organizations	compensation
		related	9 J	<sup>1</sup> Q	6	막 곳	Fo		, , , , , , , , , , , , , , , , , , ,	from the
		organizations	dir Xi	stit		l du	B	0		organization
		below dotted	e du	utic	1 Å	bye	e,	(W-2/1033-10130)		and related
		line)		ona	ğ					organizations
			trustee	truste		ens				

	related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organizatio and relate organizatio	on d
37) PAT ROMINES(THRU 10/31/14)	5.00										
BOARD MEMBER	0	X						0	0		0
38) MANISHA THAKOR(THRU 10/31/14)	5.00										
BOARD MEMBER	0	Х						0	0		0
39) BRENDA FREEMAN(THRU 12/14/14)	5.00										
BOARD MEMBER	0	Х						0	0		0
40) KATHY WORTHEN(THRU 12/14/14)	5.00										
BOARD MEMBER	0	X						0	0		0
41) CATHY COUGHLIN(THRU 4/23/15)	5.00										
BOARD MEMBER	0	X						0	0		0
42) JENNY ALONZO	5.00										
BOARD MEMBER	0	X						0	0		0
43) JUDITH BATTY	5.00										
BOARD MEMBER	0	x						0	0		0
44) ANNA MARIA CHAVEZ	35.00										
CHIEF EXECUTIVE OFFICER	0			Х				542,889.	0	89,	720.
45) ANGELA OLDEN	35.00										
CHIEF FINANCIAL OFFICER	0			Х				300,134.	0	50,2	185.
46) JENNIFER ROCHON	35.00										
GENERAL COUNSEL	0				x			291,346.	0	48,4	162.
47) MARGARET MILLER(THRU 12/5/14)	35.00										
CHIEF INFORMATION OFFICER	0				x			276,780.	0	23,8	379.
1b Sub-total					1						
c Total from continuation sheets to Part VII, S	ection A	• • •	• • •	• •	• •	• • •	5				
d Total (add lines 1b and 1c)	-										
2 Total number of individuals (including but not							o re	ceived more than	\$100.000 of		
reportable compensation from the organizatio		72		. ui	201	-,	2.0		¢,		
										Yes	No
2 Did the encoderation list and former offic			4					Level and Redered			

3	Did the organization list any <b>former</b> officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> .
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

	(A)(B)Name and business addressDescription of services							
2 Total number of independent contra more than \$100,000 in compensatio								

Х

Х

Х

3

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Page **8** 

Part VII Section A. Officers, Directors, Tru		y Em	plo			and I	lig	-		ontinue	ed)	
(A) Name and title	(B) Average hours per week (list any hours for	rage Position Reportable Reportable s per (do not check more than one box, unless person is both an officer and a director/trustee) the organizations							an com	(F) stimated nount of other pensatio	f	
	related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	org an	om the anization d related anizatior	b
48) DEBORAH TAFT(THRU 10/31/14) CHIEF DEVELOPMENT OFFICER	35.00				x			262,117.	0		30,7	125
49) BARRY HOROWITZ VP & GM - GS MERCHANDISE GSUSA	35.00				x			290,111.	0		38,5	
50) NHADINE LEUNG CHIEF GOVERNANCE OFFICER	35.00				x			225,108.	0		18,3	
51) DANIEL BOOCKVAR(THRU 08/15/14) CHIEF CUSTOMER OFFICER	35.00				х			196,971.	0		34,3	357
52) LISA MARGOSIAN CHIEF COUNCIL RELATIONSHIP OFF	35.00 0					x		237,906.	0		13,0	)61
53) KRISTA KOKJOHN-POEHLER CHIEF GIRL EXPERIENCE OFFICER	35.00					x		223,801.	0		48,7	73
54) SARAH GORMLEY CHIEF MARKETING OFFICER	35.00					x		243,290.	0		24,0	)21
55) KERRY CONNOLLY COUNCIL LEADERSHIP STRATEGIST	35.00					x		215,260.	0		22,5	62
56) CLAIRE FERRARIN TALENT MANAGEMENT & LEARNING A	35.00					x		219,860.	0		40,6	574
57) FLORENCE CORSELLO(THRU 07/13/1 FORMER CFO	0						x	219,165.	0		5,3	308
1b Sub-total c Total from continuation sheets to Part VII, S d Total (add lines 1b and 1c)	ection A		 		•••							
2 Total number of individuals (including but not reportable compensation from the organization		hose 71		d at		e) wh	o re	eceived more than	\$100,000 of		Yes	No
3 Did the organization list any former offic employee on line 1a? If "Yes," complete Sched										3	X	
4 For any individual listed on line 1a, is the organization and related organizations groups and the organizations of the organization of the orga	sum of rep	ortab	le c	com	per	satio	n ai	nd other compens	sation from the			
individual										4	х	

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of 1 compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

	(A) Name and business address	<b>(B)</b> Description of services	<b>(C)</b> Compensation
2	Total number of independent contractors (including but not limited to those more than \$100,000 in compensation from the organization ►		

5

Х

Par	t VII						
		Check if Schedule O contains a respon	nse or note to an	y line in this Part V (A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
nts nts	1a	Federated campaigns 1a	10,421.				
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues					
ts, ( Arr	с	Fundraising events					
ilar İlar	d	Related organizations 1d					
ons, Sirr	е	Government grants (contributions) 1e	277,699.				
utic Jer	f	All other contributions, gifts, grants,					
đ		and similar amounts not included above . 1f	9,572,616.				
Con	g	Noncash contributions included in lines 1a-1f: \$	578,178.				
	h	Total. Add lines 1a-1f		9,860,736.			
Program Service Revenue			Business Code				
Sev	2a	MEETING AND LEARNING EVENTS	721000	6,296,728.	4,135,598.	2,161,130.	
ce	b	MEMBERSHIP DUES	624100	38,221,705.	38,221,705.		
ervi	C						
υS	d						
graı	e						
õ	f g	All other program service revenue <b>Total.</b> Add lines 2a-2f	►	44,518,433.			
	3	Investment income (including divider		44,510,455.			
		and other similar amounts).		1,487,032.		61,965.	1,425,067.
	4	Income from investment of tax-exempt bond		0			, , , , , , , , ,
	5	Royalties		10,184,364.			10,184,364.
		(i) Real	(ii) Personal				
	6a	Gross rents					
	b	Less: rental expenses					
	с	Rental income or (loss)					
	d	Net rental income or (loss)		0			
	7a	Gross amount from sales of (i) Securities	(ii) Other				
		assets other than inventory 131,359,307.					
	b	Less: cost or other basis					
		and sales expenses 125,770,143.					
		Gain or (loss)					
	d	Net gain or (loss)		5,589,164.		15,854.	5,573,310.
Ine	8a	Gross income from fundraising					
ver		events (not including \$					
Re		of contributions reported on line 1c). See Part IV, line 18					
er	b	Less: direct expenses b					
Other Revenue	c	Net income or (loss) from fundraising events		0			
Ŭ	9a	Gross income from gaming activities.					
		See Part IV, line 19 a					
	b	Less: direct expenses b					
	c	Net income or (loss) from gaming activities	· · · · · · · · · · · · · · · · · · ·	0			
	10a	Gross sales of inventory, less					
		returns and allowances a	39,937,905.				
	b	Less: cost of goods sold <b>b</b>					
	c	Net income or (loss) from sales of inventory		21,425,788.	21,425,788.		
	<u> </u>	Miscellaneous Revenue	Business Code				
	11a	SOFTWARE MAINTENANCE	541900	1,550,379.			1,550,379.
	b	INSURANCE RECOVERY MISCELLANEOUS	453220 900099	5,896.			5,896.
	c d	All other revenue	200099	01,//3.			01,775.
	d e	Total. Add lines 11a-11d	<b></b>	1,618,050.			
	12	Total revenue. See instructions		94 683 567	63 783 091	2 238 949	18 800 791

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	TS OF THE UNITED	D STATES OF AME	RICA 13-16	24016 Page <b>1</b>
Part IX Statement of Functional Expenses		A.H		(
Section 501(c)(3) and 501(c)(4) organizations m				
Check if Schedule O contains a resp				
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1 Grants and other assistance to domestic organizations				
and domestic governments. See Part IV, line 21	3,668,417.	3,668,417.		
2 Grants and other assistance to domestic				
individuals. See Part IV, line 22	120,000.	120,000.		
3 Grants and other assistance to foreign				
organizations, foreign governments, and foreign				
individuals. See Part IV, lines 15 and 16	92,500.	92,500.		
4 Benefits paid to or for members	365,820.	365,820.		
5 Compensation of current officers, directors,		1 201 205	401.050	160.054
trustees, and key employees	1,975,614.	1,381,007.	431,253.	163,354
6 Compensation not included above, to disqualified				
persons (as defined under section $4958(f)(1)$ ) and				
persons described in section 4958(c)(3)(B)	0			
7 Other salaries and wages	25,654,704.	21,845,052.	3,034,456.	775,196
8 Pension plan accruals and contributions (include				110 0
section 401(k) and 403(b) employer contributions)	3,590,842.	3,096,693.	374,203.	119,946
9 Other employee benefits	3,443,239.	2,967,260.	360,296.	115,683
0 Payroll taxes	1,942,787.	1,675,432.	202,459.	64,896
1 Fees for services (non-employees):				
a Management	170,532.	170,532.	202.015	
<b>b</b> Legal	1,151,049.	821,132.	329,917.	40.051
c Accounting	388,978.	286,723.	61,984.	40,271
d Lobbying	205,220.	205,220.		
e Professional fundraising services. See Part IV, line 17.	256,383.		200.045	256,383
f Investment management fees	392,045.		392,045.	
g Other. (If line 11g amount exceeds 10% of line 25, column	10 660 005	11 050 600		-1 1-1
(A) amount, list line 11g expenses on Schedule O.) $\mathrm{ATCH}$ 5	12,668,997.	11,870,689.	747,137.	51,171
2 Advertising and promotion	1,642,599.	1,550,136.	25,833.	66,630
3 Office expenses	2,598,856.	2,371,494.	125,192.	102,170
14 Information technology	13,687,640.	12,676,986.	625,386.	385,268
15 Royalties	0	4 250 262	24 526	215 545
16 Occupancy	4,702,846.	4,352,363.	34,736.	315,747
17 Travel	3,411,187.	3,131,818.	184,774.	94,595
18 Payments of travel or entertainment expenses				
for any federal, state, or local public officials	0			
<b>19</b> Conferences, conventions, and meetings	0	1 640		
20 Interest	1,640.	1,640.		
1 Payments to affiliates	1,499,280.	1,499,280.	C20 215	100 150
2 Depreciation, depletion, and amortization	4,603,403.	3,843,929.	630,315.	129,159
23 Insurance	2,028,119.	1,536,278.	491,841.	
24 Other expenses. Itemize expenses not covered				
above (List miscellaneous expenses in line 24e. If				
line 24e amount exceeds 10% of line 25, column				
(A) amount, list line 24e expenses on Schedule O.)	0.02 1.01	002 101		
aCOMMISSION EXPENSE	883,191.	883,191.	F C 0 4 F 0	0.050
bCREDIT_CARD_PROCESSING_FEES	785,151.	219,827.	562,452.	2,872
cFOOD_SERVICES	516,300.	335,297.	175,571.	5,432
dRECRUITING_EXPENSE	510,022.	46.200	510,022.	0 410
e All other expenses	323,277.	46,398.	267,461.	9,418
<b>25 Total functional expenses.</b> Add lines 1 through 24e	93,280,638.	81,015,114.	9,567,333.	2,698,191.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and				
fundraising solicitation. Check here <b>i</b> f				
following SOP 98-2 (ASC 958-720)	0			

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Form 990 (2014)

Page **11** 

-	1 990 (				Page II
Pa	rt X	Balance Sheet	Dort V		
		Check if Schedule O contains a response or note to any line in this			
			(A) Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing	. 54,340.	1	63,775.
	2	Savings and temporary cash investments	12,593,952.	2	15,154,674.
	3	Pledges and grants receivable, net	3,135,257.	3	1,839,168.
	4	Accounts receivable, net	6,030,900.	4	5,443,815.
	5	Loans and other receivables from current and former officers, directors	,		
		trustees, key employees, and highest compensated employees			
	_	Complete Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section	. 0	5	0
	6	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary	5 /	6	
ts	-	organizations (see instructions). Complete Part II of Schedule L		0 7	(
Assets	7	Notes and loans receivable, net	7,800,536.	/ 8	7,025,128.
Ä	8 9	Inventories for sale or use Prepaid expenses and deferred charges		0 9	980,055.
	-		,,, ,,	9	900,055.
	IUa	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 100, 191, 236			
	h			100	31,848,991.
				11	34,685,479.
	11 12	Investments - publicly traded securities	•	12	91,427,177.
	12	Investments - other securities. See Part IV, line 11	-	12	91,427,177.
	14	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	1,291,731.
	16	Other assets. See Part IV, line 11		16	189,759,993.
	17	Total assets. Add lines 1 through 15 (must equal line 34)           Accounts payable and accrued expenses		17	13,402,346.
	18		•	18	15,102,510:
	19	Grants payable Deferred revenue	20,352,671.	19	18,578,140.
	20	Tax-exempt bond liabilities	•	20	10, 570, 110.
6	21	Escrow or custodial account liability. Complete Part IV of Schedule D	. 0	20	(
tie	22	Loans and other payables to current and former officers, directors		21	
Liabilities	~~	trustees, key employees, highest compensated employees, and			
Lia		disqualified persons. Complete Part II of Schedule L		22	(
	23	Secured mortgages and notes payable to unrelated third parties		23	0
	24	Unsecured notes and loans payable to unrelated third parties		24	0
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24). Complete Part X			
		of Schedule D		25	37,599,881.
	26	Total liabilities. Add lines 17 through 25		26	69,580,367.
es		Organizations that follow SFAS 117 (ASC 958), check here <b>X</b> and complete lines 27 through 29, and lines 33 and 34.			
anc	27	Unrestricted net assets	89,687,504.	27	73,159,657.
Fund Balances	28	Temporarily restricted net assets	24,393,949.	28	23,728,720.
Ыb	29	Permanently restricted net assets	22,316,378.	29	23,291,249.
or Fui		Organizations that do not follow SFAS 117 (ASC 958), check here  and complete lines 30 through 34.			
ts	30	Capital stock or trust principal, or current funds		30	
Assets	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Ă	32	Retained earnings, endowment, accumulated income, or other funds		32	
Net	33	Total net assets or fund balances	136,397,830.	33	120,179,626.
_	34	Total liabilities and net assets/fund balances	199,618,501.	34	189,759,993.
			L		Form <b>990</b> (2014

Form **990** (2014)

GIRL SCOUTS OF THE UNITED STATES OF AMERIC	GIRL	SCOUTS	OF	THE	UNITED	STATES	OF	AMERIC
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Form 99	0 (2014)				Pa	ge <b>12</b>			
Part	XI Reconciliation of Net Assets								
	Check if Schedule O contains a response or note to any line in this Part XI					Х			
1	1 Total revenue (must equal Part VIII, column (A), line 12)								
2									
3	Revenue less expenses. Subtract line 2 from line 1								
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))								
5	5 Net unrealized gains (losses) on investments5								
6	Donated services and use of facilities	6				0			
7	Investment expenses	7				0			
8	Prior period adjustments	8				0			
9	Other changes in net assets or fund balances (explain in Schedule O)	9	-	-8,4	49,9	01.			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line								
	33, column (B))	10	1:	20,1	79,6	526.			
Part									
	Check if Schedule O contains a response or note to any line in this Part XII								
			r		Yes	No			
1									
	If the organization changed its method of accounting from a prior year or checked "Other," explain in								
	Schedule O.								
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X			
	If "Yes," check a box below to indicate whether the financial statements for the year were con	npiled	or						
	reviewed on a separate basis, consolidated basis, or both:								
	Separate basis Consolidated basis Both consolidated and separate basis								
b	Were the organization's financial statements audited by an independent accountant?			2b	Х				
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a								
	separate basis, consolidated basis, or both:								
	Separate basis								
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for a	oversi	ght		x				
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?								
	If the organization changed either its oversight process or selection process during the tax year, explain in								
	Schedule O.								
3a	As a result of a federal award, was the organization required to undergo an audit or audits as se	t forth	n in 🛛						
	the Single Audit Act and OMB Circular A-133?			3a		Х			
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not und		the						
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such au	dits.		3b	000				

SCHEDULE A (Form 99

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

Departme	nt of the Treasury			Attach to Form 990 or				Open to Public
	evenue Service		n about Schedule A	(Form 990 or 990-EZ) a	and its ins	structions	is at www.irs.gov/form9	
	the organization							tification number
			D STATES OF A					-1624016
Part I			· ·	•			art.) See instructions	5.
The orga		•		is: (For lines 1 through			,	
1				tion of churches desc		ection 1	70(b)(1)(A)(i).	
2	A school desc	ribed in <b>secti</b>	on 170(b)(1)(A)(ii)	. (Attach Schedule E.)				
3	A hospital or a	a cooperative	hospital service o	rganization described	in <b>sectio</b>	on 170(b)	(1)(A)(iii).	
4	A medical res	earch organiz	zation operated in	conjunction with a ho	spital de	scribed i	n section 170(b)(1)(A)	)(iii). Enter the
	hospital's nam	ne, city, and st	tate:					
5	An organization	on operated f	for the benefit of	a college or universi	ty owned	d or ope	erated by a governme	ental unit described in
	-		Complete Part II.)					
6		-	-	rnmental unit describe				
7 X	-		-		pport fr	om a go	vernmental unit or fro	om the general public
			<b>)(1)(A)(vi).</b> (Compl					
8				o)(1)(A)(vi). (Complete				
9	-							ership fees, and gross
	-					-		ore than 331/3% of its
		-						tax) from businesses
		-		975. See section 509		-		
10	-	-		usively to test for publ	-			
11	•	•	•	•				rry out the purposes of
			-			-		ction 509(a)(3). Check
_	_	-					and complete lines 11	-
a			-	-	-		orted organization(s),	
		-			elect a m	ajority o	f the directors or trus	tees of the supporting
	-		omplete Part IV, S					
b _							supported organizati	
		-		-	the sam	e persor	ns that control or mar	age the supported
_	-		-	, Sections A and C.				
c		-					n with, and functiona	lly integrated with,
		-		ns). You must comple				
d		-			-		ection with its suppor	
		-					oution requirement and	d an attentiveness
- [		-		omplete Part IV, Sect				U <b>T</b>
e							hat it is a Type I, Type I	п, туре п
f En			l organizations	ionally integrated sup	porting c	organiza	lion.	
			0	orted organization(s).			• • • • • • • • • • • • • •	••••
	ame of supported of	0	(ii) EIN	(iii) Type of organization	(iv) lo the	organization	(v) Amount of monetary	(vi) Amount of
() (	ane of supported t	Jiganization		(described on lines 1-9		ur governing	support (see	other support (see
				above or IRC section (see instructions))	docu	ment?	instructions)	instructions)
					Yes	No		
(A)								
(D)								
(B)								
$(\mathbf{c})$								
(C)								
(D)								
(E)								
Total								

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

OMB No. 1545-0047

4

20 Open to Public

90	or	990-EZ)	
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Schedule A (Form 990 or 990-EZ) 2014

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	<b>(a)</b> 2010	<b>(b)</b> 2011	(c) 2012	<b>(d)</b> 2013	<b>(e)</b> 2014	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	7,261,167.	10,712,648.	8,358,972.	9,435,368.	9,860,736.	45,628,891.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0
4	Total. Add lines 1 through 3	7,261,167.	10,712,648.	8,358,972.	9,435,368.	9,860,736.	45,628,891.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount						
	shown on line 11, column (f)						1,635,360.
6	Public support. Subtract line 5 from line 4.						43,993,531.
	tion B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	<b>(a)</b> 2010	<b>(b)</b> 2011	(c) 2012	<b>(d)</b> 2013	(e) 2014	(f) Total
7	Amounts from line 4	7,261,167.	10,712,648.	8,358,972.	9,435,368.	9,860,736.	45,628,891.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	9,281,315.	11,370,353.	10,000,361.	10,657,841.	11,671,396.	52,981,266.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) ATCH 1	277,664.	499,579.	180,805.	276,362.	1,618,050.	2,852,460.
11	Total support. Add lines 7 through 10						101,462,617.
12	Gross receipts from related activities, etc. (s	ee instructions) .				12	329,905,516.
13	First five years. If the Form 990 is for organization, check this box and stop here	or the organizat	ion's first, secon	d, third, fourth,	or fifth tax ye		
Sec	tion C. Computation of Public Sup	port Percenta	ge				
14	Public support percentage for 2014 (lin	ne 6, column (f)	divided by line	11, column (f))		14	43.36%
15	Public support percentage from 2013					15	44.57%
16a	331/3% support test - 2014. If the o	rganization did	not check the b	pox on line 13,	and line 14 is	331/3 % or mor	
	this box and stop here. The organization	•		•			
b	331/3% support test - 2013. If the o	rganization did	not check a bo	ox on line 13 o	or 16a, and line	15 is 331/3%	or more,
	check this box and stop here. The orga			• • •			
17a	10%-facts-and-circumstances test - 2	•					
	10% or more, and if the organization					-	•
	Part VI how the organization meets t			•	•		upported
	organization						▶ □
b	10%-facts-and-circumstances test - 2	-					
	15 is 10% or more, and if the orga						•
	Explain in Part VI how the organization				-	-	
	supported organization						▶ □
18	Private foundation. If the organization						
	instructions						<u> ►                                   </u>

Schedule A (Form 990 or 990-EZ) 2014

13-1624016

### Schedule A (Form 990 or 990-EZ) 2014

 Part III
 Support Schedule for Organizations Described in Section 509(a)(2)

 (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.

 If the organization fails to qualify under the tests listed below, please complete Part II.)

1 GR. grants. contributions. and membership frees		tion A. Public Support	(a) 2010	<b>(b)</b> 2011	(c) 2012	(d) 2013	(0	)2014	(f) Tota	 al
received from any activity that is related to the arganization's developed performance of a facilities furnished in any activity that is related to the arganization's developed performance of the ar			(a) 2010	(6) 2011	(0) 2012	(0) 2010	(0	12014	(1) 1018	
2       Gess receipts from artificities is related to the organization's tax-eventy purpose										
ed or services performed, or facilities turnished in any activity that is related to the organization's benefit and either paid to or sponded on its behaff,	2									
furnished in any activity that is related to the organization's tax-events purpose	-	•								
organization's tax-everypt puppos										
3       Gess receipt from activities that are not an unrelated trade or business under section 513.       Image: Constraint of the image: Constraint of the organization's benefit and either paid to or expended on its behalf.         5       Trax revenues levide for the organization's benefit and either paid to or expended on its behalf.       Image: Constraint of the image:										
undeted trade or business under section 513.       Image: trade or business under section 513.         4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.       Image: trade or business under section 513.         5 Ture value of services or facilities       Image: trade or business under section 513.       Image: trade or business under section 513.         6 Total. Add lines 1 through 5										
4       Tax revenues levied for the organization's bandit and either paid to or expended on its behalf	3	·								
organization's benefit and either paid to or expended on its benaf		-								
to or expended on its behalf	4									
5       The value of services or facilities furnished by a governmental unit to the organization without charge										
furnished by a governmental unit to the organization without charge										
organization without charge	5									
6       Total. Add lines 1 through 5		, ,								
7a Amounts included on lines 1, 2, and 3 received from disqualified persons										
received from disqualified persons	6	Total. Add lines 1 through 5								
b Amounts included on lines 2 and 3 received from other than disqualided persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b	7a	Amounts included on lines 1, 2, and 3								
received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b		· ·								
persons that exceed the greater of \$5,000       or 1% of the amount on line 13 for the year         a Add lines 7a and 7b       a Molities 7c from line 6.)         B Public support (Subtract line 7c from line 6.)       a Molities 7c from line 6.)         Calendar year (or fiscal year beginning in) ►       (a) 2010       (b) 2011       (c) 2012       (d) 2013       (e) 2014       (f) Total Support         Calendar year (or fiscal year beginning in) ►       (a) 2010       (b) 2011       (c) 2012       (d) 2013       (e) 2014       (f) Total form line 6.         9 Amounts from line 6.       image: fisted state state fisted state state fisted state	b									
or 1% of the amount on line 13 for the year       c       Add lines 7 and 7 b.       c         a Public support (Subtract line 7 c from line 6.       c       add lines 7 b.       c         Section B. Total Support       (a) 2010       (b) 2011       (c) 2012       (d) 2013       (e) 2014       (f) Total         9 Amounts from line 6.       (a) 2010       (b) 2011       (c) 2012       (d) 2013       (e) 2014       (f) Total         9 Amounts from line 6.       (a) 2010       (b) 2011       (c) 2012       (d) 2013       (e) 2014       (f) Total         9 Amounts from line 6.       (a) 2010       (b) 2011       (c) 2012       (d) 2013       (e) 2014       (f) Total         9 Amounts from line 6.       (b) 2011       (c) 2012       (d) 2013       (e) 2014       (f) Total         9 Amounts from line 6.       (b) 2011       (c) 2012       (d) 2013       (e) 2014       (f) Total         9 Amounts from similar sources, .       .										
8       Public support (Subtract line 7c from line 6.)										
line 6.)       Image: section B. Total Support         Calendar year (or fiscal year beginning in) ▶       (a) 2010       (b) 2011       (c) 2012       (d) 2013       (e) 2014       (f) Total         9 Amounts from line 6.       .	с	Add lines 7a and 7b								
Section B. Total Support         Calendar year (or fiscal year beginning in) (a) 2010 (b) 2011 (c) 2012 (d) 2013 (e) 2014 (f) Total         9 Amounts from line 6,         10 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources,         b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975         c Add lines 10a and 10b         11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	8	Public support (Subtract line 7c from								
Calendar year (or fiscal year beginning in)       (a) 2010       (b) 2011       (c) 2012       (d) 2013       (e) 2014       (f) Total         9       Amounts from line 6		line 6.)								
9       Amounts from line 6,	Sec	tion B. Total Support		1	1					
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources,	Caler	ndar year (or fiscal year beginning in) 🕨	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e	)2014	(f) Tota	al
payments received on securities loans, rents, royalties and income from similar sources,	9	Amounts from line 6.								
rents, royalties and income from similar sources.       Image: sources income from similar sources income (less section 511 taxes) from businesses acquired after June 30, 1975	10 a									
sources       image: sourc										
section 511 taxes) from businesses acquired after June 30, 1975										
acquired after June 30, 1975	b	Unrelated business taxable income (less								
c Add lines 10a and 10b		section 511 taxes) from businesses								
c Add lines 10a and 10b		acquired after June 30, 1975								
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on       Image: carried on         12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)       Image: carried on         13 Total support. (Add lines 9, 10c, 11, and 12.)       Image: carried on         14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here.         5 Section C. Computation of Public Support Percentage         15 Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f))         16 Section D. Computation of Investment Income Percentage         17 Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))         18 Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))         18 Investment income percentage for 2013 Schedule A, Part III, line 17         18 Investment income percentage from 2013 Schedule A, Part III, line 17         19 a 331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line	с									
whether or not the business is regularly carried on										
carried on       12       Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)       13       Total support. (Add lines 9, 10c, 11, and 12.)       14       First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here.       >>>>>>>>>>>>>>>>>>>>>>>>>>>>>>										
12       Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)       Image: constraint of the sale of capital assets (Explain in Part VI.)         13       Total support. (Add lines 9, 10c, 11, and 12.)       Image: constraint of the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here.         14       First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here.         5       Section C. Computation of Public Support Percentage         15       Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f)).       15         16       Public support percentage from 2013 Schedule A, Part III, line 15.       16         Section D. Computation of Investment Income Percentage         17       Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))       17         18       Investment income percentage from 2013 Schedule A, Part III, line 17       18         19a       331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line		8,9								
loss from the sale of capital assets	10									
(Explain in Part VI.)       Image: Constraint of the second state of the organization of the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here         14       First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here         5       Section C. Computation of Public Support Percentage         15       Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f))         16       16         Section D. Computation of Investment Income Percentage         17       Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))         18       Investment income percentage from 2013 Schedule A, Part III, line 17         19a       331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line	12	C C								
13 Total support. (Add lines 9, 10c, 11, and 12.)       Image: section 12.0         14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here         15 Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f))       15         16 Public support percentage from 2013 Schedule A, Part III, line 15       16         17 Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))       17         18 Investment income percentage from 2013 Schedule A, Part III, line 17       18         19a 331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line		•								
and 12.)       14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here.         Section C. Computation of Public Support Percentage         15 Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f))         16 Public support percentage from 2013 Schedule A, Part III, line 15         17 Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))         18 Investment income percentage from 2013 Schedule A, Part III, line 17         19 331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line	13									
14       First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here.         Section C. Computation of Public Support Percentage         15       Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f))         16         17         18         19       331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line										
organization, check this box and stop here	14			n's first second	third fourth or	i fifth tax vear a	<u> </u>	ection 501	(c)(3)	
Section C. Computation of Public Support Percentage         15       Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f))       15         16       Public support percentage from 2013 Schedule A, Part III, line 15       16         Section D. Computation of Investment Income Percentage       17         17       Investment income percentage from 2013 Schedule A, Part III, line 17       17         18       18         19a       331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line		-	-			•				
15       Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f))       15         16       Public support percentage from 2013 Schedule A, Part III, line 15       16         Section D. Computation of Investment Income Percentage       16         17       Investment income percentage from 2013 Schedule A, Part III, line 17       17         18       Investment income percentage from 2013 Schedule A, Part III, line 17       18         19a       331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line	Sec									
16       Public support percentage from 2013 Schedule A, Part III, line 15       16         Section D. Computation of Investment Income Percentage       17         17       Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))       17         18       Investment income percentage from 2013 Schedule A, Part III, line 17       18         19a       331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line					mn (f))		15			%
Section D. Computation of Investment Income Percentage         17       Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))       17         18       Investment income percentage from 2013 Schedule A, Part III, line 17       18         19a       331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line										%
17       Investment income percentage for 2014 (line 10c, column (f)) divided by line 13, column (f))       17         18       Investment income percentage from 2013 Schedule A, Part III, line 17       18         19a       331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line					<u></u>		10			/0
18       Investment income percentage from 2013 Schedule A, Part III, line 17         19a       331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line		•			13 column (f))		17			%
19a 331/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 331/3%, and line										%
								224/2.0/		70
t ( in mat many than 1014/00/ sheat this have and star than The second-star 100 100 100 100 100 100 100 100 100	ıяа									
17 is not more than 331/3%, check this box and stop here. The organization qualifies as a publicly supported organization								-		
<b>b</b> 331/3% support tests - 2013. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 331/3%, and	b									
line 18 is not more than 331/3%, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization				•	•		•••	0		<u> </u>
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ► USA USA USA USA USA USA USA USA		rivate toundation. If the organization	uia not check	a box on line	14, 19a, or 19t					

Yes No

1

2

3a

3b

3c

4a

4b

4c

5a

5b

5c

6

7

8

9a

9b

9c

10a

10b

13-1624016

### Part IV Supporting Organizations

(Complete only if you checked a box on line 11 of Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- **c** Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2) (B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 11a or 11b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (a) its supported organizations; (b) individuals that are part of the charitable class benefited by one or more of its supported organizations; or (c) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If* "Yes," *provide detail in Part VI.*
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in IRC 4958(c)(3)(C)), a family member of a substantial contributor, or a 35-percent controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990)*.
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9(a)) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in Part VI.*
- **c** Did a disqualified person (as defined in line 9(a)) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If* "Yes," *provide detail in Part VI.*
- **10a** Was the organization subject to the excess business holdings rules of IRC 4943 because of IRC 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer (b) below.* 
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

Schedule A (Form 990 or 990-EZ) 2014

	GIRL SCOUTS OF THE UNITED STATES OF AMERICA 13-162	4016		
-	le A (Form 990 or 990-EZ) 2014			Page 5
Part	V Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Secti	on B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2		
Secti	on C. Type II Supporting Organizations			L
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1		
Secti	on D. All Type III Supporting Organizations			L
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (1) a written notice describing the type and amount of support provided during the prior tax year, (2) a copy of the Form 990 that was most recently filed as of the date of notification, and (3) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
-	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a	-		
3	significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's			
	supported organizations played in this regard.	3		
Secti	on E. Type III Functionally-Integrated Supporting Organizations			
1 a b c	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see in         The organization satisfied the Activities Test. Complete line 2 below.         The organization is the parent of each of its supported organizations. Complete line 3 below.         The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instruction)			
2	Activities Test. Answer (a) and (b) below.		Yes	No
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supported organizations and explain</b> how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in <b>Part VI</b> the</i>			

- reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement. Parent of Supported Organizations. Answer (a) and (b) below. 3
  - a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. JSA

2b

3a

3b

4E1230 2.000

Schedule A (Form 990 or 990-EZ) 2014

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Schedule A	(Form	990 or	990-EZ)	2014
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Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970. See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or			
collection of gross income or for management, conservation, or			
maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see			
instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
<b>b</b> Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in <b>Part VI</b> ):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d	3		
<b>4</b> Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to			
emergency temporary reduction (see instructions)	6		

7 Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2014

Part	V Type III Non-Functionally Integrated 509(a)(3) ion D - Distributions	Supporting Organizat		Current Year				
				Current fear				
1	Amounts paid to supported organizations to accomplish ex		I					
2								
-	organizations, in excess of income from activity							
3	Administrative expenses paid to accomplish exempt purpo	ses of supported organiz	zations					
4	Amounts paid to acquire exempt-use assets							
5	Qualified set-aside amounts (prior IRS approval required)							
6	Other distributions (describe in <b>Part VI</b> ). See instructions.							
7	Total annual distributions. Add lines 1 through 6.							
8	Distributions to attentive supported organizations to which	the organization is resp	onsive					
	(provide details in <b>Part VI</b> ). See instructions.							
9	Distributable amount for 2014 from Section C, line 6							
10	Line 8 amount divided by Line 9 amount							
:	Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2014	(iii) Distributable Amount for 2014				
1	Distributable amount for 2014 from Section C, line 6							
2	Underdistributions, if any, for years prior to 2014							
	(reasonable cause required-see instructions)							
3	Excess distributions carryover, if any, to 2014:							
а								
b								
с								
d								
e	From 2013							
f	Total of lines 3a through e							
g	Applied to underdistributions of prior years							
<u>9</u> h	Applied to 2014 distributable amount							
	Carryover from 2009 not applied (see instructions)							
	Remainder. Subtract lines 3g, 3h, and 3i from 3f.							
 	Distributions for 2014 from Section							
4								
	D, line 7: \$							
a	Applied to underdistributions of prior years							
b	Applied to 2014 distributable amount							
_ C	Remainder. Subtract lines 4a and 4b from 4.							
5	Remaining underdistributions for years prior to 2014, if							
	any. Subtract lines 3g and 4a from line 2 (if amount							
	greater than zero, see instructions).							
6	Remaining underdistributions for 2014. Subtract lines 3h							
	and 4b from line 1 (if amount greater than zero, see							
	instructions).							
7	Excess distributions carryover to 2015. Add lines 3j							
	and 4c.							
8	Breakdown of line 7:							
а								
b								
С								
d	Excess from 2013							
е	Excess from 2014							

Schedule A (Form 990 or 990-EZ) 2014

Page 8

### Schedule A (Form 990 or 990-EZ) 2014

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

SCHEDULE A, PART II -	OTHER INCOM	E			ATTACHMENT 1	
DESCRIPTION	2010	2011	2012	2013	2014	TOTAL
SOFTWARE MAINTENANCE	100,504.	128,585.	132,542.	246,328.	1,550,379.	2,158,338.
COOKIE PACKAGE REDESIGN		100,000.				100,000.
INSURANCE RECOVERY	3,176.				5,896.	9,072.
MISCELLANEOUS	367,818.	270,994.	48,263.	30,034.	61,775.	778,884.
TOTALS	471,498.	499,579.	180,805.	276,362.	1,618,050.	3,046,294.

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(10111 330, 330 EE,
or 990-PF)
Department of the Treasury
Internal Revenue Service

## **Schedule of Contributors**

OMB No. 1545-0047

14

Attach to Form 990, Form 990-EZ, or Form 990-PF.
Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

Name of the organization

Employer identification number

13-1624016

### Organization type (check one):

GIRL SCOUTS OF THE UNITED STATES OF AMERICA

Filers of:	Section:
Form 990 or 990-EZ	X 501(c)( <sup>3</sup> ) (enter number) organization
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation
	527 political organization
Form 990-PF	501(c)(3) exempt private foundation
	4947(a)(1) nonexempt charitable trust treated as a private foundation
	501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

### **General Rule**

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

### **Special Rules**

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year

**Caution.** An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Name of organization GIRL SCOUTS OF THE UNITED STATES OF AMERICA

13-1624016

(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
1_		\$\$,033,000.	Person X Payroll X Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
2		\$ 1,000,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
3 _		\$ 500,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
4 _		\$ 350,370.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
5 _		\$511,974.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
6 _		\$223,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2014)

Name of organization GIRL SCOUTS OF THE UNITED STATES OF AMERICA

13-1624016

Part I	Contributors (see instructions). Use duplicate copies of Par	rt I if additional space is nee	ded.
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7 _		\$227,987.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8_		\$ <u>200,834</u> .	Person X Payroll V Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2014)

JSA 4E1253 1.000 Name of organization GIRL SCOUTS OF THE UNITED STATES OF AMERICA

Page 3

Employer identification number 13-1624016

### Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
1	COMPUTER HARDWARE		
		\$ <u>513,333.</u>	_06/03/2015
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		  \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		  \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		  \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		  \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		   \$	
		\$\$	

4E1254 1.000 76006W 700J 5/5/2016 11:57:48 AM V 14-7.16

	orm 990, 990-EZ, or 990-PF) (2014)		Employer identification number
me or org	anization GIRL SCOUTS OF THE UNI	TED STATES OF AMERICA	13-1624016
o #4 . 111	<b>Frakssischerselissische aberitable ate</b>	e entrikutione te enrenizatio	
t 1 (	that total more than \$1,000 for the y	e completing Part III, enter the e year. (Enter this information	ons described in section 501(c)(7), (8), or r. Complete columns (a) through (e) and total of <i>exclusively</i> religious, charitable, et once. See instructions.) ► \$
(a) No. from	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
Part I			
-		(e) Transfer of gift	
		(e) transier of gift	
	Transferee's name, address, ar	nd ZIP + 4	Relationship of transferor to transferee
-			
(a) No. from	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
Part I	(,, , , , , , , , , , , , , , , , , , ,		
-		(e) Transfer of gift	
	Transferee's name, address, ar	nd ZIP + 4	Relationship of transferor to transferee
(a) No.			
from	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
Part I			
		(e) Transfer of gift	
F	Transferee's name, address, ar	10 ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
I			

Schedule B (Form 990, 990-EZ, or 990-PF) (2014)

(For	m 990 or 990-EZ)		i ondoar oampaign a		g Addivideo	
•	,		rganizations Exempt From Incom	e Tax Under sectio	on 501(c) and section 527	· 2014
	rtment of the Treasury nal Revenue Service		lete if the organization is described be ion about Schedule C (Form 990 or 9		to Form 990 or Form 990-E tions is at <i>www.irs.gov/form</i>	
	•		to Form 990, Part IV, line 3, or Form Complete Parts I-A and B. Do not compl		(Political Campaign Activitie	es), then
		0	on 501(c)(3)) organizations: Complete F		Do not complete Part I-B.	
	Section 527 organiz					
	•		to Form 990, Part IV, line 4, or Form			
	.,.,	0	that have filed Form 5768 (election un			
		0	that have NOT filed Form 5768 (election to Form 990, Part IV, line 5 (Proxy	• •	· ·	•
	(see separate instru			Tax) (See Separate II		
		5), or (6) orga	anizations: Complete Part III.			
	e of organization					tification number
			ED STATES OF AMERICA	eastion E01(a) or	13-162	
			rganization is exempt under organization's direct and indirect p	<b>\ /</b>	<b>v</b>	
1 2			organization's direct and indirect p	1 0		
2						
3	volunteer nours.				•••••	
Pa	rt I-B Comple	te if the o	rganization is exempt under s	section 501(c)(3).		
1			ise tax incurred by the organizatio			
2			ise tax incurred by organization m			
3			a section 4955 tax, did it file Form			
4a	-					
	If "Yes," describe	in Part IV.				
Pa	rt I-C Comple	ete if the o	rganization is exempt under	section 501(c), ex	cept section 501(c)(3)	
1			xpended by the filing organizatior			
2			g organization's funds contributed			
3			enditures. Add lines 1 and 2. En			
4			e Form 1120-POL for this year?			
5	Enter the names, organization mad the amount of po	addresses le payments plitical cont	and employer identification numb s. For each organization listed, en ributions received that were prom id or a political action committee (f	er (EIN) of all section ter the amount paid ptly and directly de	on 527 political organiza I from the filing organiza livered to a separate pol	tions to which the filing tion's funds. Also enter tical organization, such
	<b>(a)</b> Name		<b>(b)</b> Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
For	Paperwork Reductio	on Act Notice	e, see the Instructions for Form 990 or	990-EZ.	Schedule	C (Form 990 or 990-EZ) 2014

Political Campaign and Lobbying Activities

SCHEDULE C

OMB No. 1545-0047

Sch	edule C (Form 990 or 990-EZ) 2014 GIRL S	COUTS OF THE UNITED STATES OF AM	ERICA 13-16	24016 Page <b>2</b>
Ра	art II-A Complete if the organizati section 501(h)).	on is exempt under section 501(c)(3) and	filed Form 5768 (elect	tion under
Α		belongs to an affiliated group (and list in Pa enses, and share of excess lobbying expend		oup member's
В	Check ► if the filing organization	checked box A and "limited control" provisi	ons apply.	
	Limits on Lobb	ying Expenditures	(a) Filing	(b) Affiliated
	(The term "expenditures" me	eans amounts paid or incurred.)	organization's totals	group totals
1a	Total lobbying expenditures to influence	public opinion (grass roots lobbying)		
k	• Total lobbying expenditures to influence	a legislative body (direct lobbying)	205,220.	
c	: Total lobbying expenditures (add lines 1	a and 1b)	205,220.	
c	Other exempt purpose expenditures		93,075,418.	
		d lines 1c and 1d)	93,280,638.	
f	Lobbying nontaxable amount. Enter the	e amount from the following table in both		
	columns.		1,000,000.	
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e.		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.		
	Over \$17,000,000	\$1,000,000.		
ç	Grassroots nontaxable amount (enter 25	5% of line 1f)	250,000.	
ł	Subtract line 1g from line 1a. If zero or le	ess, enter -0-	0	0
i	Subtract line 1f from line 1c. If zero or le	ss, enter -0-	0	0
j	If there is an amount other than zero	on either line 1h or line 1i, did the organiza	tion file Form 4720	
	reporting section 4911 tax for this year?			Yes No

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the separate instructions for lines 2a through 2f.)

	Lobbying Expen	ditures During 4-Ye	ear Averaging Period		
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2011	<b>(b)</b> 2012	<b>(c)</b> 2013	<b>(d)</b> 2014	<b>(e)</b> Total
2a Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.
<b>b</b> Lobbying ceiling amount (150% of line 2a, column (e))					6,000,000.
c Total lobbying expenditures	182,377.	303,971.	238,692.	205,220.	930,260.
d Grassroots nontaxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.
e Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000.
f Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2014

GIRL SCOUTS OF THE UNITED STATES OF AMERICA	13	3-162401		Dogo <b>3</b>
Schedule C (Form 990 or 990-EZ) 2014 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT fi (election under section 501(h)).	iled Fo	rm 5768		Page 3
Francisch INGER einer die Unseinder die bedeuten einer iden im Deute INGER einder inder	(a)		(b)	
For each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.	es No	A	mount	
<ul> <li>1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:</li> <li>a Volunteers?</li> <li>b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?</li> <li>c Media advertisements?</li> <li>d Mailings to members, legislators, or the public?</li> <li>e Publications, or published or broadcast statements?</li> <li>f Grants to other organizations for lobbying purposes?</li> <li>g Direct contact with legislators, their staffs, government officials, or a legislative body?</li> <li>h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?</li> <li>i Other activities?</li> <li>j Total. Add lines 1c through 1i</li> <li>2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?</li> <li>b If "Yes," enter the amount of any tax incurred under section 4912</li> <li>c If "Yes," enter the amount of any tax incurred by organization managers under section 4912</li> </ul>				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?         Part III-A         Complete if the organization is exempt under section 501(c)(4), section 501(c)         501(c)(6).	(5), or :	section		
<ol> <li>Were substantially all (90% or more) dues received nondeductible by members?</li> <li>Did the organization make only in-house lobbying expenditures of \$2,000 or less?</li> <li>Did the organization agree to carry over lobbying and political expenditures from the prior year?</li> <li>Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OF answered "Yes."</li> </ol>	(5), or :	section	2	No
<ol> <li>Dues, assessments and similar amounts from members</li> <li>Section 162(e) nondeductible lobbying and political expenditures (do not include amounts political expenses for which the section 527(f) tax was paid).</li> <li>a Current year</li> <li>b Carryover from last year</li> <li>c Total</li> <li>Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues</li> <li>If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of excess does the organization agree to carryover to the reasonable estimate of nondeductible lobb and political expenditure next year?</li> <li>Taxable amount of lobbying and political expenditures (see instructions)</li> </ol>	s of the bying	1 2a 2b 2c 3 4 5		
Part IV Supplemental Information				

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information.

Page 4

Part IV Supplemental Information (continued)

	IEDULE D rm 990)	Supplemental Financial Statements Complete if the organization answered "Yes" to Form 990,		OMB No. 1545-0047
		Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12l	b.	∠⊎ 14
	rtment of the Treasury al Revenue Service	<ul> <li>Attach to Form 990.</li> <li>Information about Schedule D (Form 990) and its instructions is at www.irs.g</li> </ul>	ov/form990.	Open to Public Inspection
_	of the organization		Employer identifica	tion number
1		THE UNITED STATES OF AMERICA	13-162402	16
Pa		tions Maintaining Donor Advised Funds or Other Similar Funds or A	ccounts.	
	Complete	e if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds	(b) Funds and	other accounts
4	Total number at a		(b) Fullus allu	
1 2		of contributions to (during year)		
3		of grants from (during year)		
4		at end of year.		
5		ion inform all donors and donor advisors in writing that the assets held in	donor advised	
		anization's property, subject to the organization's exclusive legal control?		Yes No
6		ion inform all grantees, donors, and donor advisors in writing that grant fund		
		e purposes and not for the benefit of the donor or donor advisor, or for any		
Pa		nissible private benefit?		Yes No
Га		e if the organization answered "Yes" to Form 990, Part IV, line 7.		
1		iservation easements held by the organization (check all that apply).		
	Preservatio	n of land for public use (e.g., recreation or education) Preservation of	a historically im	portant land area
	Protection of	of natural habitat Preservation of	a certified histor	ric structure
		n of open space		
2		a through 2d if the organization held a qualified conservation contribution in th		
		last day of the tax year.		End of the Tax Year
a			2a	
b c			2b 2c	
d		rvation easements included in (c) acquired after 8/17/06, and not on a		
-			2d	
3		rvation easements modified, transferred, released, extinguished, or terminate	ed by the orgar	nization during the
	tax year ►			
4		where property subject to conservation easement is located $\blacktriangleright$		
5		zation have a written policy regarding the periodic monitoring, inspectio		
•		forcement of the conservation easements it holds?		
6		er hours devoted to monitoring, inspecting, and enforcing conservation easen	nents during the y	year
7		ses incurred in monitoring, inspecting, and enforcing conservation easements	during the year	
•	►\$		, during the year	
8			ion 170(h)(4)(B)(i	)
		)(4)(B)(ii)?		Yes No
9	In Part XIII, descri	ibe how the organization reports conservation easements in its revenue and e	expense statemer	
		id include, if applicable, the text of the footnote to the organization's financial	statements that	describes the
Pa		counting for conservation easements. tions Maintaining Collections of Art, Historical Treasures, or Other S	Similar Accote	
1 0		e if the organization answered "Yes" to Form 990, Part IV, line 8.		
1a	•		venue statemen	t and halance sheet
ia	works of art, hist	n elected, as permitted under SFAS 116 (ASC 958), not to report in its rev torical treasures, or other similar assets held for public exhibition, educa ovide, in Part XIII, the text of the footnote to its financial statements that descri	tion, or researc	h in furtherance of
h				
b	works of art, hist	n elected, as permitted under SFAS 116 (ASC 958), to report in its reve torical treasures, or other similar assets held for public exhibition, education by the following amounts relating to these items:		
	•	ded in Form 990, Part VIII, line 1	▶\$	
		ed in Form 990, Part X		
2	•	n received or held works of art, historical treasures, or other similar as	sets for financia	al gain, provide the
		s required to be reported under SFAS 116 (ASC 958) relating to these items:		
a h		l in Form 990, Part VIII, line 1		
b For F		n Form 990, Part X		edule D (Form 990) 2014
JSA	aper work iteduction		3016	2014

GIRL SCOUTS OF THE UNITED STATES OF AMERICA 13-16240

13-1624016
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	dule D (Form 990) 2014	a Collections of			thor Similar Asso	Page 2			
Par		ig conections of	AIL, HISTORICAI I	reasures, or O	lilei Siiliidi Asse	ts (continued)			
3 b c 4 5	Using the organization's acquisitio collection items (check all that appl X Public exhibition Scholarly research X Preservation for future gener Provide a description of the organ XIII. During the year, did the organizatio assets to be sold to raise funds rath	ly): rations hization's collections on solicit or receive c her than to be mainta	d Loan of e Other and explain how the donations of art, histo ained as part of the of	or exchange progr 	ams rganization's exemp r other similar ection?	t purpose in Part			
Par	Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.								
	Is the organization an agent, truste included on Form 990, Part X? If "Yes," explain the arrangement ir	ee, custodian or othe n Part XIII and comp	er intermediary for c	ble:	_	Yes X No			
C	Beginning balance								
d e	Additions during the year								
f	Distributions during the year Ending balance								
2a	Did the organization include an am				I account liability?	Yes No			
b	If "Yes," explain the arrangement ir								
Par									
		(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back			
	Beginning of year balance	138,518,000.	127,653,000.	121,665,000	. 104,900,000.	109,766,000.			
b	Contributions	1,353,000.	968,000.	1,113,000	. 1,029,000.	935,000.			
С	Net investment earnings, gains,								
	and losses	-2,487,000.	11,933,000.	14,401,000					
	Grants or scholarships	555,000.	716,000.	718,000	. 779,000.	1,430,000.			
е	Other expenditures for facilities	0.046.000	1 200 000						
4	and programs	8,246,000.	1,320,000.	8,808,000	. 3,680,000.	2,699,000.			
	Administrative expenses	120 502 000	120 510 000	127 652 000	. 121,665,000.	104,900,000.			
g 2	End of year balance [ Provide the estimated percentage of					104,900,000.			
	Board designated or quasi-endowm	•			5.				
b	Permanent endowment  17.9		_						
	Temporarily restricted endowment								
	The percentages in lines 2a, 2b, ar		00%.						
3a	Are there endowment funds not in			are held and adm	inistered for the				
	organization by:					Yes No			
	(i) unrelated organizations					3a(i) X			
	(ii) related organizations					3a(ii) X			
b	If "Yes" to 3a(ii), are the related or	ganizations listed as	required on Schedule	e R?		3b			
4	Describe in Part XIII the intended u		tion's endowment fu	nds.					
Par	t VI Land, Buildings, and Equi Complete if the organiza	ipment. fion answorod "Vo	e" to Form 000 P	ort IV/ line 11a	Soo Form 000 Por	t Vilino 10			
	Description of property	(a) Cost or				d) Book value			
4		(invest	tment) (o	ther) de	breciation	•			
1a ⊾	Land Buildings			377,059.		377,059.			
b	Buildings	•••••			767,286.	11,198,836.			
c d	Leasehold improvements				422,247. 700,956.	705,952. 980,658.			
	Equipment				451,756.	<u>980,658.</u> 18,586,486.			
Tota	Other I. Add lines 1a through 1e. (Column	(d) must equal Form				31,848,991.			
1010		(a) must equal i Ulli	, 550, i art A, 60iullil			lule D (Form 990) 2014			
					001100	alo D (i olili 330) 2014			

### Page 3

#### GIRL SCOUTS OF THE UNITED STATES OF AMERICA 13-1624016 Schedule D (Form 990) 2014 Part VII **Investments - Other Securities.** Complete if the organization answered "Yes" to Form 990, Part IV, line 11b. See Form 990, Part X, line 12. (a) Description of security or category (b) Book value (c) Method of valuation: Cost or end-of-year market value (including name of security) (1) Financial derivatives (2) Closely-held equity interests (3) Other (A) PRIVATE EQUITY FUND 5,533,394 FMV (B) PRIVATE BOND FUND 5,742,365 FMV (C) COMMON COLLECTIVE 60,850,420 FMV TRUST (D) HEDGE FUND 15,700,229. FMV 3,600,769. FMV (E) REAL ESTATE (F) (G) (H) 91,427,177 Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) Investments - Program Related. Part VIII Complete if the organization answered "Yes" to Form 990, Part IV, line 11c. See Form 990, Part X, line 13. (a) Description of investment (b) Book value (c) Method of valuation: Cost or end-of-year market value (1)(2) (3)(4)(5)(6)(7)(8) (9)Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ► Part IX Other Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 11d. See Form 990, Part X, line 15. (a) Description (b) Book value (1)(2) (3)(4)(5)(6)(7)(8)(9)Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ► Part X Other Liabilities. Complete if the organization answered "Yes" to Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25. 1. (a) Description of liability (b) Book value (1) Federal income taxes (2) FUNDS HELD IN TRUST 635,244 (3) ACCRUED PENSION LIABILITY 36,964,637 (4)(5) (6)(7)(8)(9)

 Total.
 (Column (b) must equal Form 990, Part X, col. (B) line 25.)
 37, 599, 881.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII
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Schedule D (Form 9

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Schedu	le D (Form 990) 2014		Page <b>4</b>
Part	XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.	า.	
1	Total revenue, gains, and other support per audited financial statements	1	76,670,389.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
а	Net unrealized gains (losses) on investments 2a -9,171,232.		
b	Donated services and use of facilities 2b		
С	Recoveries of prior year grants 2c		
d	Other (Describe in Part XIII.) 2d -8,449,901.		
е	Add lines 2a through 2d	2e	-17,621,133.
3	Subtract line <b>2e</b> from line <b>1</b>	3	94,291,522.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 392,045.		
b	Other (Describe in Part XIII.) 4b		
_ C	Add lines 4a and 4b	4c	392,045.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	94,683,567.
Part	XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Retu Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.	irn.	
1	Total expenses and losses per audited financial statements	1	92,888,593.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
а	Donated services and use of facilities 2a		
b	Prior year adjustments 2b		
С	Other losses 2c		
d	Other losses 2c Other (Describe in Part XIII.) 2d		
е	Add lines <b>2a</b> through <b>2d</b>	2e	
3		3	92,888,593.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 392,045.		
b	Other (Describe in Part XIII.) 4b		
_ C	Add lines <b>4a</b> and <b>4b</b> Total expenses. Add lines <b>3</b> and <b>4c.</b> ( <i>This must equal Form 990, Part I, line 18.</i> )	4c	392,045.
5	Supplemental Information.	5	93,280,638.
	le the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part IV,	art V I	ine 4 <sup>.</sup> Part X line
	t XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional inform		
SEE	2 PAGE 5		
			· <b></b>

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FORM 990, SCHEDULE D, PART III, LINE 4

ORGANIZATIONS MAINTAINING COLLECTIONS OF ART, HISTORICAL TREASURES

GIRL SCOUTS OF THE USA OWNS AND MAINTAINS A SCHEDULE OF FINE ARTS CONSISTING OF VARIOUS PAINTINGS, FURNITURE, JEWELRY AND SILVER/GLASSWARE SETTINGS. MOST OF THE OWNED PROPERTY BELONGED TO OUR FOUNDERS, JULIETTE GORDON LOW'S FAMILY AND SOME ITEMS HAVE BEEN DONATED. MOST OF THESE ITEMS ARE ON DISPLAY FOR VISITORS AT THE JULIETTE GORDON LOW BIRTHPLACE IN SAVANNAH, GA. GSUSA ALSO PROVIDES VARIOUS ITEMS TO BE ON EXHIBITION AT VARIOUS GIRL SCOUT EVENTS SUCH AS OUR NATIONAL CONVENTION. GIRL SCOUTS OF THE USA, THE WORLD'S PREEMINENT ORGANIZATION FOR GIRLS, OWNS AND OPERATES THE JULIETTE GORDON LOW GIRL SCOUT NATIONAL CENTER TO PERPETUATE THE SPIRIT AND VISION OF THE FOUNDER, JULIETTE GORDON LOW, IN AN INSPIRING ENVIRONMENT, PROVIDE UNIQUE LEARNING OPPORTUNITIES AND HISTORIC INTERPRETATION OF THE LIFE OF JULIETTE LOW AND THE WAYNE-GORDON HOUSE AND TO FURTHER THE VALUES OF GIRL SCOUTING. THE COLLECTIONS ILLUSTRATE AND INSPIRE VISITING GIRL SCOUT TROOPS, FAMILIES AND OTHER VISITORS TO THE HOUSE AS THEY LEARN ABOUT THE REMARKABLE LIFE OF JULIETTE LOW.

FORM 990, SCHEDULE D, PART V, LINE 4 ENDOWMENT FUNDS

THE INTENDED USE OF THE ORGANIZATION'S ENDOWMENT FUNDS IS TO DEVELOP, SUPPORT, AND EXTEND THE GIRL SCOUT MOVEMENT.

Schedule D (Form 990) 2014

 Schedule D (Form 990) 2014
 GIRL SCOUTS OF THE UNITED STATES OF AMERICA
 13-1624016

 Part XIII
 Supplemental Information (continued)
 FORM 990, SCHEDULE D, PART VI, LINE 1E

 THE AMOUNTS SHOWN AS "OTHER" REPRESENT SOFTWARE DEVELOPMENT COSTS

FORM 990, SCHEDULE D, PART X, LINE 2

FIN 48 FOOTNOTE

THE ORGANIZATION FOLLOWS GUIDANCE THAT CLARIFIES THE ACCOUNTING FOR UNCERTAINTY IN TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN, INCLUDING ISSUES RELATING TO FINANCIAL STATEMENT RECOGNITION AND MEASUREMENT. THIS STANDARD PROVIDES THAT THE TAX EFFECTS FROM AN UNCERTAIN TAX POSITION CAN BE RECOGNIZED IN THE CONSOLIDATED FINANCIAL STATEMENTS ONLY IF THE POSITION IS "MORE-LIKELY-THAN-NOT" TO BE SUSTAINED IF THE POSITION WERE TO BE CHALLENGED BY A TAXING AUTHORITY. THE STANDARD ALSO PROVIDES GUIDANCE ON MEASUREMENT, CLASSIFICATION, INTEREST AND PENALTIES, AND DISCLOSURE AND HAD NO MATERIAL IMPACT ON THE ACCOMPANYING CONSOLIDATED FINANCIAL STATEMENTS. THE TAX YEARS ENDED 2012, 2013, 2014 AND 2015 ARE STILL OPEN TO AUDIT FOR BOTH FEDERAL AND STATE PURPOSES. THE ORGANIZATION HAS PROCESSES PRESENTLY IN PLACE TO ENSURE THE MAINTENANCE OF ITS TAX-EXEMPT STATUS; TO IDENTIFY AND REPORT UNRELATED INCOME; TO DETERMINE ITS FILING AND TAX OBLIGATIONS IN JURISDICTIONS FOR WHICH IT HAS NEXUS; AND TO IDENTIFY AND EVALUATE OTHER MATTERS THAT MAY BE CONSIDERED TAX POSITIONS. MATTERS THAT MAY BE CONSIDERED TAX POSITIONS.

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PENSION RELATED LOSSES OTHER THAN NET PERIODIC PENSION COST -\$8,416,954, CHANGE IN VALUE OF DEFERRED GIFTS \$-49,781, CHANGE IN VALUE OF CHARITABLE GIFT ANNUITY \$-9,318, FOREIGN CURRENCY FORWARD GAIN \$26,152 TOTAL

-\$8,449,901

	EDULE F	Staten	nent of A	ctivities	Outside the Uni	ted States	OMB No. 1545-0047
(For	m 990)	Complete	e if the organiza		"Yes" on Form 990, Part IV	, line 14b, 15, or 16.	2014
	ment of the Treasury	Information	on about Sched		to Form 990. )) and its instructions is at <i>w</i> i	ww.irs.gov/form990.	Open to Public Inspection
	I Revenue Service					Employer id	entification number
	SCOUTS OF TH	E UNITED	STATES OF	AMERICA		13-162	4016
Part	General Inf Form 990, P			Outside the l	Jnited States. Complete	if the organization a	answered "Yes" on
	For grantmakers. D	oes the orga	nization mainta		substantiate the amount o e, and the selection criter	•	,
	grants or assistance	?					X Yes No
	For grantmakers. I assistance outside the			ganization's p	rocedures for monitoring	g the use of its gra	ants and other
3		n. (The follow	_		e duplicated if additional sp		
	(a) Region		(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in ( a program service describe specific typ service(s) in region	e of expenditures for and investments
(1)	EUROPE			8.	PROGRAM SERVICES	SEE PART V	456,781.
(2)	EAST ASIA AND THE F	ACIFIC		6.	PROGRAM SERVICES	SEE PART V	223,510.
(3)	CENTRAL AMERICA/CAR	IBBEAN			INVESTMENTS		14,941,648.
(4)	SOUTH AMERICA				GRANTMAKING		67,500.
(5)	NORTH AMERICA				GRANTMAKING		20,000.
(6)	CENTRAL AMERICA/CAR	IBBEAN			GRANTMAKING		5,000.
(7)							
(8)							
(9)							
<u>(10)</u>							
<u>(11)</u>							
<u>(12)</u>							
<u>(13)</u>							
<u>(14)</u>							
<u>(15)</u>							
<u>(</u> 16)							
(17)							
<u>3a</u>	Sub-total			14.			15,714,439.
b		ontinuation					
	Totals (add lines 3	3a and 3b)		14.			15,714,439.
For Pa	aperwork Reduction A	Act Notice, se	e the Instruction	s for Form 990.		Sc	hedule F (Form 990) 2014

Schedule F (Form 990) 2014

Part II	Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.											
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	<b>(d)</b> Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)			
(1)			SOUTH AMERICA	FINANCIAL EM	22,500.							
					22,500.							
(2)			NORTH AMERICA	FINANCIAL EM	20,000.							
(3)			SOUTH AMERICA	FINANCIAL EM	45,000.							
(4)												
(5)												
(6)												
(7)												
(8)												
(9)												
(10)												
(11)												
(12)												
(13)												
(14)												
(15)												
(16)												

by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter 3. ▶\_\_\_\_\_ 3 Enter total number of other organizations or entities.

Schedule F (Form 990) 2014

### Schedule F (Form 990) 2014

Part III	Grants and Other Assistance Part III can be duplicated if add	to Individuals Outside to individuals outside to iterative to iterativ	the United St	ates. Complete i	if the organiza	tion answered "Yes"	on Form 990, P	art IV, line 16.
	(a) Type of grant or assistance	(b) Region	(c) Number of recipients	<b>(d)</b> Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	<b>(h)</b> Method of valuation (book, FMV, appraisal, other)
(1)								
(2)								
(3)								
(4)								
(5)								
(6)								
(7)								
(8)								
(9)								
(10)								
(11)								
(12)								
(13)								
(14)								
<u>(</u> 15)								
(16)								
<u>(17)</u>								
<u>(18)</u>								

Schedule F (Form 990) 2014

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GIRL SCOUTS OF THE UNITED STATES OF AMERICA 13-1624016

Schedu	le F (Form 990) 2014				Page <b>4</b>
Part	IV Foreign Forms				
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	X	Yes		No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990)		Yes	X	No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)	X	Yes		No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? <i>If</i> "Yes," <i>the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)</i>		Yes	X	No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships (see Instructions for Form 8865)		Yes	X	No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? <i>If</i> "Yes," <i>the organization may be required to file Form</i> 5713, <i>International Boycott Report (see Instructions for Form</i> 5713; <i>do not file with Form</i> 990)		Yes	X	No

Schedule F (Form 990) 2014

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Part V Supplemental Information Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

FORM 990, SCHEDULE F, PART I, LINE 3, COLUMN C OFFICERS, EMPLOYEES, OR AGENTS OUTSIDE THE U.S.

GIRL SCOUTS OF THE UNITED STATES OF AMERICA HAS 14 STAFF MEMBERS LOCATED OUTSIDE THE UNITED STATES SERVING DEPENDENT MILITARY FAMILIES.

FORM 990, SCHEDULE F, PART I, LINE 3, COLUMN E

PROGRAM SERVICE DESCRIPTION

TO ASSURE THE DELIVERY OF SERVICES TO GIRLS AND ADULTS IN ACCORDANCE WITH THE MISSION, POLICIES AND GOALS OF THE ORGANIZATION. SERVICES INCLUDE LEADERSHIP DEVELOPMENT EXPERIENCES FOR GIRLS AND LEARNING OPPORTUNITIES FOR ADULTS.

FORM 990, SCHEDULE F, PART I, LINE 2 GRANTS PAID

GIRL SCOUTS OF THE USA MONITORS GRANTS AND SCHOLARSHIPS AWARDED BY REVIEWING PROGRESS REPORTS FOR GRANTS AND SCHOLARSHIPS. ADDITIONALLY, FINANCIAL STAFF REVIEWS ALL EXPENSES SUBMITTED FOR REIMBURSEMENT FOR ALL GRANTS AND SCHOLARSHIPS TO ENSURE COMPLIANCE WITH GSUSA POLICIES AND PROCEDURES.

Page 5

# Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

FORM 990 , SCHEDULE F, PART II, LINE 1

PURPOSE OF THE GRANT:

FINANCIAL EMPOWERMENT GRANT: THE GRANT ENHANCED THE GIRL SCOUT FINANCIAL

LITERACY PLATFORM, ELEVATING IT TO NEW LEVELS OF INNOVATION AND

SIGNIFICANCE FOR TODAY'S GIRLS. THE PLATFORM INCREASED GSUSA'S CAPACITY

TO ENCOURAGE GIRLS TO PARTICIPATE IN FINANCIAL EMPOWERMENT ACTIVITIES.

	Supplemen	tal Information R	egarding	g Fundrai	sing or Gaming	Activities	OMB No. 1545-0047				
SCHEDULE G	Complete if t	he organization answer organization entered r	red "Yes" to	Form 990, P	art IV, lines 17, 18, or	19, or if the	2014				
(Form 990 or 990-EZ)		• .		or Form 990			Open to Public				
Department of the Treasury Internal Revenue Service	Information ab	out Schedule G (Form 9				s.gov/form990.	Inspection				
Name of the organization						Employer identificati	on number				
GIRL SCOUTS OF 7	THE UNITED STAT	TES OF AMERIC	A			13-162401	б				
Part	ng Activities. Com				"Yes" to Form 9	90, Part IV, line	17.				
F0111 990	)-EZ filers are not										
	the organization rais	sed funds through a		•							
a X Mail solicitat		е			non-government g						
d X In-person so		g			Ising events						
2a Did the organizat		r oral agreement w	ith any ind	dividual (in	cluding officers d	irectors trustees					
	s listed in Form 990						X Yes No				
	en highest paid indi		(fundraise	rs) pursua	ant to agreements	under which the	fundraiser is to be				
compensated at	east \$5,000 by the	organization.									
						(v) Amount paid to					
(i) Name and addr		(ii) Activity		draiser have r control of	(iv) Gross receipts	(or retained by)	(vi) Amount paid to (or retained by)				
or entity (fu	ndraiser)	(, ) tearring		outions?	from activity	fundraiser listed in col. (i)	organization				
			Yes	No							
1											
ORR ASSOCIATES,	INC.	SEE PART IV		X		256,383					
2											
3											
4											
5											
6											
·											
7											
8											
9											
9											
10											
-											
							1				
Total	<u></u>					256,383					
3 List all states in registration or lic	which the organization	tion is registered o	r licensed	to solicit	contributions or	has been notified	it is exempt from				

AL, AK, AZ, AR, CA, CO, CT, DC, FL, GA, HI, IL,

KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, NV, NH, NJ, NM, NY, NC, ND, OH,

OK, OR, PA, RI, SC, TN, UT, VT, VA, WA, WV, WI,

		gross receipts greater than \$5,00	0. (a) Event #1	<b>(b)</b> Event #2	(c) Other events	(d) Total events (add col. (a) through
			(event type)	(event type)	(total number)	col. (c))
	1	Gross receipts				
	2	Less: Contributions				
	3	Gross income (line 1 minus				
		line 2)				
	4	Cash prizes				
	5	Noncash prizes				
	6	Rent/facility costs				
	7	Food and beverages				
	8	Entertainment				
	•					
	9	Other direct expenses				
	10	Direct expense summary. Add lines 4	through 9 in column (d)		•	
	11	Net income summary. Subtract line 1	) from line 3, column (d			
а	rt I		nization answered "Y			orted more
	rt I	Gaming. Complete if the orga than \$15,000 on Form 990-E.	nization answered "Y Z, line 6a.	es" to Form 990, Par		1
	rt l	Gaming. Complete if the orga than \$15,000 on Form 990-E	nization answered "Y Z, line 6a. (a) <sup>Bingo</sup>			(d) Total gaming (ad
		than \$15,000 on Form 990-E	Z, line 6a.	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
		Gross revenue	Z, line 6a.	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1	than \$15,000 on Form 990-E	Z, line 6a.	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1	than \$15,000 on Form 990-E	Z, line 6a.	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1 2 3	than \$15,000 on Form 990-E	Z, line 6a.	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1 2 3	than \$15,000 on Form 990-E	Z, line 6a.	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1 2 3 4	than \$15,000 on Form 990-E	Z, line 6a.	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ac col. (a) through col. (
	1 2 3 4 5	than \$15,000 on Form 990-E         Gross revenue         Cash prizes         Noncash prizes         Rent/facility costs         Other direct expenses	Z, line 6a.	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1 2 3 4 5	than \$15,000 on Form 990-E	Z, line 6a. (a) Bingo	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1 2 3 4 5 6	than \$15,000 on Form 990-E         Gross revenue         Cash prizes         Noncash prizes         Rent/facility costs         Other direct expenses         Volunteer labor	Z, line 6a. (a) Bingo	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1 2 3 4 5 6	than \$15,000 on Form 990-E         Gross revenue         Cash prizes         Noncash prizes         Rent/facility costs         Other direct expenses	Z, line 6a. (a) Bingo	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1 2 3 4 5 6 7	than \$15,000 on Form 990-E         Gross revenue         Cash prizes         Noncash prizes         Rent/facility costs         Other direct expenses         Volunteer labor	Z, line 6a. (a) Bingo Yes% No% through 5 in column (d)	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1 2 3 4 5 6 7 8	than \$15,000 on Form 990-E         Gross revenue         Cash prizes         Noncash prizes         Noncash prizes         Rent/facility costs         Other direct expenses         Volunteer labor         Direct expense summary. Add lines 2         Net gaming income summary. Subtra	Z, line 6a. (a) Bingo Yes% No through 5 in column (d) ct line 7 from line 1, col	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ad
	1 2 3 4 5 6 7 8 8	than \$15,000 on Form 990-E.         Gross revenue         Cash prizes         Noncash prizes         Noncash prizes         Rent/facility costs         Other direct expenses         Volunteer labor         Direct expense summary. Add lines 2         Net gaming income summary. Subtra         nter the state(s) in which the organizati	Z, line 6a. (a) Bingo Yes% No through 5 in column (d) ct line 7 from line 1, col on conducts gaming ac	es" to Form 990, Par	t IV, line 19, or repo	(d) Total gaming (ac col. (a) through col. (
	1 2 3 4 5 6 7 8 E	than \$15,000 on Form 990-E.         Gross revenue         Cash prizes         Noncash prizes         Noncash prizes         Rent/facility costs         Other direct expenses         Volunteer labor         Direct expense summary. Add lines 2         Net gaming income summary. Subtra         nter the state(s) in which the organizati         the organization licensed to conduct g	Z, line 6a. (a) Bingo Yes% No through 5 in column (d) ct line 7 from line 1, col on conducts gaming ac	(b) Pull tabs/instant bingo/progressive bingo         (c) Pull tabs/instant bingo         (c) Pull tabs/instant bingo         (c) Pull tabs/instant bingo         (c) Pull tabs/instant bingo         (c) Pul	t IV, line 19, or repo	(d) Total gaming (ac col. (a) through col. (
	1 2 3 4 5 6 7 8 E	than \$15,000 on Form 990-E.         Gross revenue         Cash prizes         Noncash prizes         Noncash prizes         Rent/facility costs         Other direct expenses         Volunteer labor         Direct expense summary. Add lines 2         Net gaming income summary. Subtra         nter the state(s) in which the organizati         the organization licensed to conduct g	Z, line 6a. (a) Bingo Yes% No through 5 in column (d) ct line 7 from line 1, col on conducts gaming ac aming activities in each	(b) Pull tabs/instant bingo/progressive bingo         (c) Pull tabs/instant bingo         (c) Pull tabs/instant bingo         (c) Pull tabs/instant bingo         (c) Pull tabs/instant bingo         (c) Pul	t IV, line 19, or repo	(d) Total gaming (ac col. (a) through col. (

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	GIRL SCOUTS OF THE UNITED STATES OF AMERICA	13-162	24016	
Sched	ule G (Form 990 or 990-EZ) 2014			Page 3
11	Does the organization conduct gaming activities with nonmembers?		Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entit			
	formed to administer charitable gaming?	-	Yes	No
13	Indicate the percentage of gaming activity conducted in:			
а	The organization's facility	13a		%
	An outside facility			%
14	Enter the name and address of the person who prepares the organization's gaming/special events book			,,,
••	records:			
	Name ►			
	Address ►			
15 2	Does the organization have a contract with a third party from whom the organization receives	aomina		
IJa			Yes	No
h	revenue?	and the		
b	If "Yes," enter the amount of gaming revenue received by the organization ► \$	and the		
-	amount of gaming revenue retained by the third party ► \$			
С	If "Yes," enter name and address of the third party:			
	Name			
	Address			
16	Gaming manager information:			
	Name			
	Gaming manager compensation ► \$			
	Description of even interview like LD			
	Description of services provided			
	Director/officer Employee Independent contractor			
	Director/officer Employee Independent contractor			
47	Mandatany diatributional			
17	Mandatory distributions:			
а	Is the organization required under state law to make charitable distributions from the gaming pro-	oceeds to	) v	
	retain the state gaming license?	••••	res	
b	Enter the amount of distributions required under state law to be distributed to other exempt orga	anizations	5	
Dow	or spent in the organization's own exempt activities during the tax year <b>s</b>	(:::) and	(1) and	
Part	Supplemental Information. Provide the explanation required by Part I, line 2b, columns Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any addition			
	(see instructions).		malion	
COLL				
SCH	EDULE G, PART I, LINE 2B, COLUMN II - ACTIVITY			
۰ <b>س</b> ۵				
STA	FFING ASSESSMENTS; CREATING CASE FOR SUPPORT AND DEVELOPMENT;			
STR	ATEGIC COUNSEL AND PROJECT MANAGEMENT; STRATEGIC PHILANTHROPIC			
a				
COU	NSEL; PROJECT MANAGEMENT AND INTERIM LEADERSHIP OF PARTNERSHIP TEAM			

Schedule G (Form 990 or 990-EZ) 2014

SCHEDULE I		Grants a	nd Other	Assistance t	o Organiza	tions,		OMB No. 1545-0047	
(Form 990)			•	ndividuals in swered "Yes" to F				2014	
Department of the Treasury Internal Revenue Service			► At	tach to Form 990. n 990) and its instr				Open to Public Inspection	
Name of the organization							Employer identifica	tion number	
GIRL SCOUTS OF T	THE UNITED STATES	OF AMERICA	A				13-162401	6	
Part I General Inf	formation on Grants an	d Assistanc	е						
the selection criter 2 Describe in Part IV	ation maintain records to s ria used to award the gran V the organization's proce d Other Assistance to I	ts or assistand dures for mor	ce? nitoring the use	of grant funds in th	e United States.			X Yes No	
	e 21, for any recipient t	that received	(c) IRC section	(d) Amount of cash	(e) Amount of non-	(f) Method of valuation	eeded.	(h) Purpose of grant	
	overnment	(-,	if applicable	grant	cash assistance	(book, FMV, appraisal, other)	non-cash assistance	or assistance	
(1) GSC OF TROPICAL FLO	ORIDA								
11347 SW 160 ST MI	AMI, FL 33157-2703	59-0651087	501(C)3	51,528.				PROGRAM FULFILMENT	
(2) GS OF THE GREEN & N	WHITE MOUNTAINS								
PO BOX 10832 BEDFO	RD, NH 03110-6835	02-0243160	501(C)3	21,701.				PROGRAM FULFILMENT	
(3) GS OF CENTRAL & WES	STERN MASSACHUSETTS								
301 KELLY WAY HOLY	OKE, MA 01040-9685	04-2317694	501(C)3	11,927.				PROGRAM FULFILMENT	
(4) GS OF EASTERN MASS	ACHUSETTS								
95 BERKELEY ST BOST	TON, MA 02116-6229	04-2703281	501(C)3	43,252.				PROGRAM FULFILMENT	
(5) GIRL SCOUTS OF RHOI	DE ISLAND								
500 GREENWICH AVE W	WARWICK, RI 02886	05-0300724	501(C)3	15,879.				PROGRAM FULFILMENT	
(6) GS OF CONNECTICUT									
340 WASH. ST HARTFO	ORD, CT 06106-3317	06-0646756	501(C)3	32,894.				PROGRAM FULFILMENT	
(7) GIRL SCOUTS OF NASS	SAU COUNTY								
110 RING RD W. GARI	DEN CITY, NY 11530-3296	11-2041443	501(C)3	14,048.				PROGRAM FULFILMENT	
(8) SUFFOLK COUNTY GSC	INC								
442 MORELAND RD CON	MMACK, NY 11725-5708	11-2164434	501(C)3	24,029.				PROGRAM FULFILMENT	

98,882.

58,802.

7,956.

10,479.

Schedule I (Form 990) (2014)

PROGRAM FULFILMENT

PROGRAM FULFILMENT

PROGRAM FULFILMENT

PROGRAM FULFILMENT

4E1288 1.000

(9) GREATER NY GIRL SCOUT COUNCIL

(11) GS OF NORTHEASTERN NEW YORK, INC.

(10) GS HEART OF THE HUDSON

(12) GS OF WESTERN NEW YORK

40 WALL STREET, SUITE #708 NY, NY 10005

2 GREAT OAK LANE PLEASANTVILLE, NY 10570

8 MOUNTAIN VIEW AVE ALBANY, NY 12205-2804

3332 WALDEN AVE #106 DEPEW, NY 14043-2400

3 Enter total number of other organizations listed in the line 1 table

13-1624014 501(C)3

13-2985898 501(C)3

14-1438466 501(C)3

16-0743096 501(C)3

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service	Go	plete if the o	Grants and Other Assistance to Organizations, vernments, and Individuals in the United States blete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ► Attach to Form 990. tion about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.								
Name of the organization							Employer identificat				
	THE UNITED STATES (		-				13-162401	6			
Part I General I	nformation on Grants an	d Assistanc	е								
2 Describe in Part Part II Grants a	teria used to award the gran t IV the organization's proce <b>nd Other Assistance to D</b> ne 21, for any recipient t	dures for moi Domestic Or	nitoring the use	of grant funds in the	e United States. vernments. Com	plete if the organiza	tion answered "Y	X Yes No			
1 (a) Name and	address of organization government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
(1) gs of ny penn par	THWAYS, INC.										
8170 THOMPSON RD	CICERO, NY 13039	16-0844808	501(C)3	14,125.				PROGRAM FULFILMENT			
(2) GS OF THE JERSEY	SHORE										
242 ADELPHIA RD H	FARMINGDALE, NJ 07727-3525	21-0731966	501(C)3	27,974.				PROGRAM FULFILMENT			
(3) GS HEART OF NEW	JERSEY										
120 VALLEY RD MON	NTCLAIR, NJ 07042-2399	22-1638950	501(C)3	13,989.				PROGRAM FULFILMENT			
(4) GS OF CENTRAL & S	SOUTHERN NEW JERSEY										
40 BRACE RD CHERF	RY HILL, NJ 08034-2621	22-1928958	501(C)3	17,465.				PROGRAM FULFILMENT			
(5) GS OF EASTERN PEN	NNSYLVANIA										
330 MANOR RD MIQU	JON, PA 19444-1741	23-1352309	501(C)3	135,894.				PROGRAM FULFILMENT			
( <b>a</b> )		1	1	1	1						

330 MANOR RD MIQUON, PA 19444-1741	23-1352309	501(C)3	135,894.	PROGRAM FULFILMENT
(6) ORANGE COUNTY GS COUNCIL				
9500 TOLEDO WAY IRVINE, CA 92618	23-7395094	501(C)3	16,069.	PROGRAM FULFILMENT
(7) GS HEART OF PENNSYLVANIA				
350 HALE AVE HARRISBURG, PA 17104-1518	24-0795960	501(C)3	17,009.	PROGRAM FULFILMENT
(8) gs of western pennsylvania				
30 ISABELLA ST, PITTSBURGH, PA 15212-5862	25-1126094	501(C)3	55,707.	PROGRAM FULFILMENT
(9) GS OF WESTERN OHIO				
4930 CORNELL RD CINCINNATI, OH 45242-1804	31-0679091	501(C)3	53,806.	PROGRAM FULFILMENT
(10) gs of north east ohio				
ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	34-0726094	501(C)3	77,031.	PROGRAM FULFILMENT
(11) GIRL SCOUTS OF CENTRAL INDIANA, INC.				
2611 WATERFRONT PKWY E.DRIVE, IND, IN 46214	35-0876381	501(C)3	17,563.	PROGRAM FULFILMENT
(12) GS OF NORTHERN INDIANA-MICHIANA				
10008 DUPONT DRIVE E. FT WAYNE, IN 46825	35-1054339	501(C)3	9,850.	PROGRAM FULFILMENT
2 Enter total number of section 501(c)(3) an	d governmen	t organizatior	ns listed in the line 1 table	 · · · · · · · · · · · · · · · · · · ·

Enter total number of other organizations listed in the line 1 table 3

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

<u>.........</u>....

SCHEDULE I (Form 990)				Assistance t ndividuals i				OMB No. 1545-0047		
· ,				swered "Yes" to F				2014		
	Com		0	tach to Form 990.	01111 990, Fait IV,			Open to Public		
Department of the Treasury Internal Revenue Service	► Informa	tion about S		n 990) and its instr	uctions is at www	v.irs.aov/form990.		Inspection		
Name of the organization							Employer identificat	ion number		
GIRL SCOUTS OF	THE UNITED STATES C	F AMERIC	A				13-1624016	5		
	nformation on Grants and	-						-		
	zation maintain records to su	ubstantiate th	he amount of the	e grants or assista	nce, the grantees	eliaibility for the grants	s or assistance, and			
	eria used to award the grant							X Yes No		
2 Describe in Part	IV the organization's proced	dures for mor	nitoring the use	of grant funds in the	e United States.					
	address of organization government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
(1) GS OF NORTHERN IL	LINOIS									
	RD ELGIN, IL 60124-8000	36-2358083	501(C)3	14,732.				PROGRAM FULFILMENT		
(2) GS OF GREATER CHI	CAGO AND NW. INDIANA									
20 SOUTH CLARK ST	, #200 CHICAGO, IL 60030	36-3871241	501(C)3	193,709.				PROGRAM FULFILMENT		
(3) GS OF CENTRAL ILL	INOIS									
3020 BAKER DRIVE	SPRINGFIELD, IL 62703-5918	37-0681529	501(C)3	13,067.				PROGRAM FULFILMENT		
(4) GS OF SOUTHERN IL	LINOIS									
#4 GINGER CREEK P	KWY GLEN CARBON, IL 62034	37-0811488	501(C)3	80,007.				PROGRAM FULFILMENT		
(5) GS OF SOUTHEASTER	N MICHIGAN	_								
3011 W. GRAND BLV	D, #500 DETROIT, MI 48202	38-1359207	501(C)3	54,466.				PROGRAM FULFILMENT		
(6) GS OF MICHIGAN SH	ORE TO SHORE	4								
3275 WALKER AVE N	W GRAND RAPIDS, MI 49544	38-1366924	501(C)3	5,782.				PROGRAM FULFILMENT		
(7) GS HEART OF MICHI	GAN									

(7) GS HEART OF MICHIGAN				
601 W. MAPLE ST KALAMAZOO, MI 49008-1923	38-1581300	501(C)3	32,126.	PROGRAM FULFILMENT
(8) GS OF WISCONSIN-BADGERLAND				
2710 SKI LANE MADISON, WI 53713-3267	39-0806331	501(C)3	10,244.	PROGRAM FULFILMENT
(9) GS OF THE WISCONSIN SOUTHEAST				
PO BOX 14999 MILWAUKEE, WI 53214-1663	39-0892833	501(C)3	27,511.	PROGRAM FULFILMENT
(10) GS OF NORTHWESTERN GREAT LAKES				
4693 NORTH LYNNDALE DR. APPLETON, WI 54913	39-1016314	501(C)3	10,324.	PROGRAM FULFILMENT
(11) GS OF MINNESOTA & WISCO LAKES & PINES				
400 2ND AVE S. WAITE PARK, MN 56387-1470	41-0877820	501(C)3	6,983.	PROGRAM FULFILMENT
(12) GS OF MINNESOTA AND WISCONSIN RIVER				
400 S. ROBERT ST ST. PAUL, MN 55107-2214	41-0877820	501(C)3	20,634.	PROGRAM FULFILMENT
2 Enter total number of section 501(c)(3) an	d governmen	t organizations	listed in the line 1 table	 · · · · · · · · · · · · · · · · · · ·
3 Enter total number of other organizations	listed in the li	ne 1 table		 

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2014)

JSA

			Assistance t ndividuals ir	-	•		OMB No. 1545-0047
Com	plete if the o	rganization and	swered "Yes" to F	orm 990, Part IV,	line 21 or 22.		
Department of the Treasury			tach to Form 990.				Open to Public
	tion about Se	chedule I (Forn	n 990) and its instr	uctions is at www	v.irs.gov/form990.		Inspection
lame of the organization						Employer identificat	
GIRL SCOUTS OF THE UNITED STATES C						13-162401	6
Part I General Information on Grants and	d Assistanc	e					
<ol> <li>Does the organization maintain records to su the selection criteria used to award the grant</li> <li>Describe in Part IV the organization's process</li> </ol>	s or assistand dures for mor	e? hitoring the use	of grant funds in the	e United States.			X Yes No
Part II Grants and Other Assistance to D Part IV, line 21, for any recipient th 1 (a) Name and address of organization	(b) EIN	(c) IRC section	(d) Amount of cash	e duplicated if a	(f) Method of valuation	(g) Description of	(h) Purpose of grant
or government		if applicable	grant	cash assistance	(book, FMV, appraisal, other)	non-cash assistance	or assistance
(1) GS OF GREATER IOWA							
10715 HICKMAN RD DES MOINES, IA 50322-3733	42-0698218	501(C)3	32,119.				PROGRAM FULFILMENT
(2) GS OF EASTERN IOWA & WESTERN ILLINOIS							
940 GOLDEN VALLEY DR. BETTENDORF, IA 52722	42-1008848	501(C)3	10,660.				PROGRAM FULFILMENT
(3) GS OF EASTERN MISSOURI							
2300 BALL DRIVE ST. LOUIS, MO 63146	43-0662471	501(C)3	23,415.				PROGRAM FULFILMENT
(4) GS NE KANSAS & NW MISSOURI							
8383 BLUE PARKWAY DR. KC, MO 64133-4750	43-0892926	501(C)3	18,044.				PROGRAM FULFILMENT
(5) GS OF MISSOURI HEARTLAND							
210 S. INGRAM MILL RD SPRINGFIELD, MO 65802	44-0594943	501(C)3	9,341.				PROGRAM FULFILMENT
(6) GS DAKOTA HORIZONS							
1101 S. MARION RD SIOUX FALLS, SD 57106	46-0250744	501(C)3	22,894.				PROGRAM FULFILMENT

(7) GS-SPIRIT OF NEBRASKA					
2121 S. 44TH ST OMAHA, NE 68105-2809	47-0432299	501(C)3	6,845.		
(8) GS OF KANSAS HEARTLAND					
360 LEXINGTON RD WICHITA, KS 67218-1700	48-0556718	501(C)3	8,456.		
(9) GS OF CHESAPEAKE BAY					
501 SOUTH COLLEGE AVE NEWARK, DE 19713-1301	51-0064337	501(C)3	22,873.		
(10) GIRL SCOUTS OF CENTRAL MARYLAND					
4806 SETON DRIVE BALTIMORE, MD 21215-3247	52-0780207	501(C)3	81,566.		
(11) GIRL SCOUT COMMONWEALTH COUNCIL					
4900 AUGUSTA AVE., #200 RICHMOND, VA 23230	54-0534506	501(C)3	8,969.		
(12) NATIONS CAPITAL GS COUNCIL					
4301 CONN. AVE, NW, STE. M-2 WASH, DC 20008	54-0732966	501(C)3	112,262.		
2 Enter total number of section 501(c)(3) and	d governmen	t organizations	listed in the line 1 t	able	 

3 Enter total number of other organizations listed in the line 1 table

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2014)

►

PROGRAM FULFILMENT

PROGRAM FULFILMENT

PROGRAM FULFILMENT

PROGRAM FULFILMENT

PROGRAM FULFILMENT

PROGRAM FULFILMENT

JSA

SCHEDULE I (Form 990)	Go Comp		OMB No. 1545-0047 20 <b>14</b> Open to Public Inspection					
Internal Revenue Service								
Name of the organization							Employer identifi	cation number
GIRL SCOUTS OF	THE UNITED STATES C	F AMERICA	<i>H</i>				13-16240	16
Part I General I	nformation on Grants and	Assistance	e					
the selection crite	zation maintain records to su eria used to award the grants IV the organization's proced	s or assistanc	e?					nd X Yes No
Part II Grants an Part IV, lir	d Other Assistance to Done 21, for any recipient th	omestic Org at received	<b>ganizations a</b> more than \$5	nd Domestic Gov ,000. Part II can b	ernments. Com be duplicated if a	plete if the organiza additional space is ne	ion answered eded.	"Yes" to Form 990,
	address of organization povernment	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	
(1) VIRGINIA SKYLINE	GSC, INC.							
3663 PETERS CREEK	RD NW ROANOKE, VA 24019	54-0737207	501(C)3	18,006.				PROGRAM FULFILMENT
(2) COLONIAL COAST GS	COUNCIL	-						

TO VIRGINIA SKILLINE GSC, INC.	- '			
3663 PETERS CREEK RD NW ROANOKE, VA 24019	54-0737207	501(C)3	18,006.	PROGRAM FULFILMENT
(2) COLONIAL COAST GS COUNCIL				
912 CEDAR RD CHESAPEAKE, VA 23322-7002	54-1158412	501(C)3	9,140.	PROGRAM FULFILMENT
(3) GS HORNETS NEST COUNCIL				
7007 IDLEWILD RD CHARLOTTE, NC 28212-5751	56-0563842	501(C)3	11,534.	PROGRAM FULFILMENT
(4) GS CAROLINAS PEAKS TO PIEDMONT, INC.				
8818 WEST MARKET ST COLFAX, NC 27235	56-0577629	501(C)3	16,356.	PROGRAM FULFILMENT
(5) GS OF NORTH CAROLINA COASTAL PINES				
6901 PINECREST RD RALEIGH, NC 27613-4538	56-0791500	501(C)3	16,961.	PROGRAM FULFILMENT
(6) GS OF S. CAROLINA-MOUNTAINS TO MIDLANDS				
5 IND. POINTE, GREENVILLE, SC 29615	57-0314433	501(C)3	22,512.	PROGRAM FULFILMENT
(7) GIRL SCOUTS OF EASTERN SOUTH CAROLINA				
7257 CROSS CTY. ROAD N.CHARLESTON, SC 29418	57-0341216	501(C)3	23,459.	PROGRAM FULFILMENT
(8) GS OF GREATER ATLANTA				
5601 NORTH ALLEN RD MABLETON, GA 30126	58-0566190	501(C)3	149,737.	PROGRAM FULFILMENT
(9) GS OF HISTORIC GEORGIA				
6869 COLUMBUS RD LIZELLA, GA 31052-1710	58-0566191	501(C)3	39,365.	PROGRAM FULFILMENT
(10) GS OF WEST CENTRAL FLORIDA				
4610 EISENHOWER BLVD. TAMPA, FL 33634	59-0624454	501(C)3	33,895.	PROGRAM FULFILMENT
(11) GATEWAY GIRL SCOUT COUNCIL				
1000 SHEARER ST JACKSONVILLE, FL 32205-6055	59-0637857	501(C)3	10,382.	PROGRAM FULFILMENT
(12) GS OF SOUTHEAST FLORIDA				
1224 W. INDIANTOWN RD JUPITER, FL 33458	59-0657327		11,054.	PROGRAM FULFILMENT
			s listed in the line 1 table	
3 Enter total number of other organizations I	listed in the lin	e 1 table	<u></u>	<u></u>

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2014)

JSA

SCHEDULE I (Form 990)				Assistance t	-	•	OMB No. 1545-0047			
			•	ndividuals i				2014		
	Com	piete if the o	-	swered "Yes" to F tach to Form 990.		, line 21 or 22.		Open to Public		
Department of the Treasury Internal Revenue Service	► Informa	tion about S	chedule I (Form	n 990) and its inst	ructions is at www	w.irs.gov/form990.	Inspection			
Name of the organization			· · ·				Employer identification number			
GIRL SCOUTS OF '	THE UNITED STATES (	OF AMERIC	A				13-162401	6		
Part I General In	formation on Grants and	d Assistanc	е				•			
the selection crite 2 Describe in Part I	ation maintain records to su eria used to award the grant IV the organization's proced	s or assistand dures for mor	ce? nitoring the use	of grant funds in th	e United States.			X Yes No		
Part IV, lin	d Other Assistance to D e 21, for any recipient th					additional space is ne		Yes" to Form 990,		
<b>1 (a)</b> Name and a or ge	ddress of organization overnment	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
(1) CITRUS GIRL SCOUT	COUNCIL									
341 N. MILLS AVE C	DRLANDO, FL 32803-5753	59-0696293	501(C)3	20,703.				PROGRAM FULFILMENT		
(2) GIRL SCOUTS OF THE	E FLORIDA PANHANDLE	_								
1515 ST. ANDREWS E	BLVD PANAMA CITY, FL 32405	59-0760209	501(C)3	10,382.				PROGRAM FULFILMENT		
(3) KENTUCKIANA GSC										
2115 LEXINGTON RD	LOUISVILLE, KY 40206-2335	61-0444698	501(C)3	32,734.				PROGRAM FULFILMENT		
(4) GS OF KENTUCKY'S W	VILDNESS ROAD	_								
2277 EXECUTIVE DRI	IVE LEXINGTON, KY 40505	61-0608104	501(C)3	6,447.				PROGRAM FULFILMENT		
(5) GS HEART OF THE SC	DUTH	_								
PO BOX 240246 MEMP	PHIS, TN 38117-4538	62-0502197	501(C)3	18,256.				PROGRAM FULFILMENT		
(6) GS OF THE SOUTHERN	N APPALACHIANS	_								
1567 DOWNTOWN WEST	F BLVD KNOXVILLE, TN 37919	62-0505206	501(C)3	10,751.				PROGRAM FULFILMENT		
(7) GS OF MIDDLE TENNE	ESSEE, INC.	_								
4522 GRANNY WHITE	PIKE NASHVILLE, TN 37204	62-0589380	501(C)3	6,250.				PROGRAM FULFILMENT		
(8) GS OF NORTH CENTRA	AL ALABAMA									
105 HEATHERBROOKE	DR. BIRMINGHAM, AL 35242	63-0288834	501(C)3	10,226.				PROGRAM FULFILMENT		
(9) GS OF SOUTHERN ALA	ABAMA									
3483 SPRINGHILL AV	/E MOBILE, AL 36608-1522	63-0421430	501(C)3	5,038.				PROGRAM FULFILMENT		

9,425.

22,501.

6,646.

71-0309373 501(C)3

72-0453615 501(C)3

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

Schedule I (Form 990) (2014)

PROGRAM FULFILMENT

PROGRAM FULFILMENT

PROGRAM FULFILMENT

(10) GS DIAMONDS OF ARKANS, OKLAH & TEXAS

(12) GS OF LOUISIANA PINES TO THE GULF

(11) GS OF LOUISIANA EAST

11311 ARCADE DR., LITTLE ROCK, AR 72112

PO BOX 10800 NEW ORLEANS, LA 70121-3119

1720 KALISTE SALOOM RD, LAFAYETTE. LA 70508 72-0488660 501(C)3

JSA

SCHEDULE I (Form 990)	( GC Com		OMB No. 1545-0047					
Department of the Treasury	► Informer	(	,	tach to Form 990.				Open to Public Inspection
Internal Revenue Service Name of the organization		tion about S	chequie I (Form	n 990) and its instr	ructions is at www	w.irs.gov/torm990.	Employer identifica	
6	THE UNITED STATES (	OF AMERIC	Δ				13-162401	
	nformation on Grants and	-					15 102101	<u> </u>
2 Describe in Part Part II Grants an	eria used to award the grant IV the organization's proceen ad Other Assistance to D the 21, for any recipient th	dures for mor	nitoring the use	of grant funds in the	e United States. /ernments. Com	plete if the organiza	tion answered "`	X Yes No
<b>1 (a)</b> Name and a	address of organization	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) GS OF EASTERN OKL	AHOMA							
2432 EAST 51ST ST	' TULSA, OK 74105-6002	73-0579240	501(C)3	9,988.				PROGRAM FULFILMENT
(2) GS OF WESTERN OKL	AHOMA, INC.							
6100 N. ROBINSON	AVE OK CITY, OK 73118	73-0677849	501(C)3	11,592.				PROGRAM FULFILMENT
(3) GS OF CENTRAL TEX	AS							
12012 PARK 35 CIR	CLE AUSTIN, TX 78753	74-1109644	501(C)3	72,951.				PROGRAM FULFILMENT
(4) GS OF SOUTHWEST T	EXAS	_						
811 N. COKER LOOP	RD SAN ANTONIO, TX 78216	74-1109759	501(C)3	59,657.				PROGRAM FULFILMENT
(5) GS OF THE DESERT	SW-S NEW MEXICO & WT	_						
9700 GIRL SCOUT W	AY EL PASO, TX 79924-3828	74-1189693	501(C)3	5,183.				PROGRAM FULFILMENT

(5) GS OF THE DESERT SW-S NEW MEXICO & WT				
9700 GIRL SCOUT WAY EL PASO, TX 79924-3828	74-1189693	501(C)3	5,183.	PROGRAM FULFILMENT
(6) GIRL SCOUTS OF SAN JACINTO COUNCIL				
3110 SW. FREEWAY HOUSTON, TX 77098	74-6001254	501(C)3	39,250.	PROGRAM FULFILMENT
(7) GS OF THE TEXAS OKLAHOMA PLAINS	_			
4901 BRIARHAVEN RD FT. WORTH, TX 76109	75-0818162	501(C)3	14,224.	PROGRAM FULFILMENT
(8) GIRL SCOUTS OF NORTHEAST TEXAS				
6001 SUMMERSIDE DRIVE DALLAS, TX 75252	75-1101571	501(C)3	118,543.	PROGRAM FULFILMENT
(9) GS OF MONTANA AND WYOMING				
2303 GRAND AVE BILLINGS, MT 59102	81-6001486	501(C)3	8,299.	PROGRAM FULFILMENT
(10) SILVER SAGE G.S.C.				
1410 ETHERIDGE LANE BOISE, ID 83704-8407	82-0259644	501(C)3	5,586.	PROGRAM FULFILMENT
(11) THE TETON SCIENCE SCHOOL				
700 COYOTE CANYON RD JACKSON, WY 83001	83-0219163	501(C)3	10,000.	PROGRAM FULFILMENT
(12) GS OF COLORADO				
3801 SOUTH FLORIDA AVE, #720 DV, CO 80210	84-0410630	501(C)3	29,605.	PROGRAM FULFILMENT
2 Enter total number of section 501(c)(3) an	d governmen	t organizatio	ns listed in the line 1 table	 <b>&gt;</b>

3 Enter total number of other organizations listed in the line 1 table

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service	■ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.								
Name of the organization Employer identified									
GIRL SCOUTS OF THE UNITED STATES OF AMERICA 13-1624016									
Part I General I	nformation on Grants and	Assistance	;						
the selection crit	zation maintain records to su eria used to award the grants IV the organization's proced	or assistanc	e?					nd X Yes No	
Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.									
	address of organization government	<b>(b)</b> EIN	(c) IRC section if applicable	<b>(d)</b> Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description o non-cash assistant		

or government		if applicable	grant	cash assistance	(DOOK, FMV, appraisal, other)	non-cash assistance	or assistance
(1) ARIZONA CACTUS PINE GSC							
119 EAST CORONADO RD PHOENIX, AZ 85004-1512	86-0133397	501(C)3	16,288.				PROGRAM FULFILMENT
(2) GIRL SCOUTS OF UTAH							
445 E. 4500 S. , #125 MURRAY, UT 84107	87-0221612	501(C)3	19,821.				PROGRAM FULFILMENT
(3) GIRL SCOUTS OF SOUTHERN NEVADA, INC							
2941 HARRIS AVE LAS VEGAS, NV 89101-2309	88-0060273	501(C)3	56,190.				PROGRAM FULFILMENT
(4) GS OF WESTERN WASHINGTON							
PO BOX 900961 SEATTLE, WA 98109-4229	91-6060940	501(C)3	47,170.				PROGRAM FULFILMENT
(5) GS OF OREGON & SW WASHINGTON INC.							
9620 SW BARBUR BLVD PORTLAND, OR 97219	93-0399051	501(C)3	13,533.				PROGRAM FULFILMENT
(6) GS OF NORTHERN CALIFORNIA							
1650 HARBOR BAY PKWY. ALAMEDA, CA 94502	94-1551410	501(C)3	127,543.				PROGRAM FULFILMENT
(7) GS OF CALIFORNIA'S CENTRAL COAST							
1500 PALMA DRIVE, #110 VENTURA, CA 93003	94-1567162	501(C)3	11,477.				PROGRAM FULFILMENT
(8) GS HEART OF CENTRAL CALIFORNIA							
6601 ELVAS AVE SACRAMENTO, CA 95819-4339	94-1582429	501(C)3	10,104.				PROGRAM FULFILMENT
(9) GS OF GREATER LOS ANGELES							
801 S. GRAND AVE, #300 LA, CA 90017	95-1644033	501(C)3	271,744.				PROGRAM FULFILMENT
(10) GS SAN DIEGO-IMPERIAL COUNCIL							
1231 UPAS ST SAN DIEGO, CA 92103-5199	95-1644585	501(C)3	16,299.				PROGRAM FULFILMENT
(11) GS OF CENTRAL CALIFORNIA SOUTH							
1377 WEST SHAW AVE FRESNO, CA 93711-3604	95-1766795	501(C)3	16,472.				PROGRAM FULFILMENT
(12) GIRL SCOUTS SAN GORGONIO COUNCIL							
1751 PLUM LANE REDLANDS, CA 92374-4533	95-1967727		49,046.				PROGRAM FULFILMENT
2 Enter total number of section 501(c)(3) and	d governmen	t organizations	listed in the line 1 ta	able			
3 Enter total number of other organizations I							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2014)

SCHEDULE I (Form 990)	Go	Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.											
Department of the Treasury			► At	tach to Form 990.				Open to Public					
nternal Revenue Service	Informa	tion about So	chedule I (Form	n 990) and its instr	uctions is at www	w.irs.gov/form990.	En al anna i de a (10a	Inspection					
Name of the organization			<b>`</b>				Employer identific						
	THE UNITED STATES (						13-10240						
<ol> <li>Does the organiz the selection crit</li> <li>Describe in Part</li> <li>Part II Grants an</li> </ol>	zation maintain records to su eria used to award the grant IV the organization's procee <b>nd Other Assistance to D</b> the 21, for any recipient th	ubstantiate th s or assistanc dures for mor <b>omestic Or</b>	e amount of the e? hitoring the use ganizations ar	of grant funds in the nd Domestic Gov	e United States. <b>ernments.</b> Con	nplete if the organiz	ation answered '	X Yes No					
1 (a) Name and a	address of organization	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance					
(1) GIRL SCOUTS OF SO	·			<b>3</b> . <b>2</b>	Cash assistance	otner)	101-0311 0331310100						
	BLVD TUCSON, AZ 85711	86-0008917	501(C)3	6,231.				PROGRAM FULFILMENT					
(2) GS OF NORTHERN NE	· · · · · · · · · · · · · · · · · · ·	0000000000	501(0)5	0,1011									
95 NEWARK POMPTON	TPKE. RIVERDALE, NJ 07457	22-1512252	501(C)3	22,521.				PROGRAM FULFILMENT					
(3)		_											
(4)		_											
(5)		_											
(6)		_											
(7)		_											
(8)		-											
(9)		-											
(10)		_											
(11)		-											
(12)		_											
	nber of section 501(c)(3) an nber of other organizations I							98.					
	on Act Notice, see the Instruct						S	chedule I (Form 990) (2014)					
76006W 7003	J 5/5/2016 11:5	7:48 AM V	/ 14-7.16					PAGE 58					

### Schedule I (Form 990) (2014)

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	<b>(e)</b> Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
2015 ALCOA 'CHUCK MCLANE SCHOLARSHIP' RECIPIENT	4.	20,000.			
2015 KAPPA DELTA FOUNDATION SCHOLARSHIP RECIPIENT	10.	100,000.			

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

FORM 990, SCHEDULE I, PART 1, LINE 2

THE ORGANIZATION MONITORS GRANTS AND SCHOLARSHIPS BY REVIEWING PROGRESS

REPORTS FOR GRANTS AND SCHOLARSHIPS. ADDITIONALLY, FINANCIAL STAFF

REVIEWS ALL EXPENSES SUBMITTED FOR REIMBURSEMENT FOR ALL GRANTS AND

SCHOLARSHIPS TO ENSURE COMPLIANCE WITH GSUSA POLICIES AND PROCEDURES.

Page 2

(Fori	EDULE J m 990) nent of the Treasury Revenue Service	For certain Officers, Dire Cor ► Complete if the organization ► A	Association Information ectors, Trustees, Key Employees, and Highest mpensated Employees n answered "Yes" on Form 990, Part IV, line 23 Attach to Form 990. orm 990) and its instructions is at www.irs.gov/	3. <b>O</b>	ив No. 20 pen to	14	olic
	of the organization	Information about Schedule 5 (Fo	and its instructions is at www.irs.gov	Employer identification			1
	Ū.	F THE UNITED STATES OF AME		13-162401			
Part		is Regarding Compensation		13-102401	0		
Fall	Question	is regarding compensation				Yes	No
1a	990, Part VII, First-cla Travel fo Tax inde		by ided any of the following to or for a personal provide any relevant information regarding         Housing allowance or residence for         Payments for business use of personal club dues or initiation         Personal services (e.g., maid, chauff	) these items. personal use nal residence on fees			
b	or reimburse explain	ement or provision of all of the ex	ne organization follow a written policy re penses described above? If "No," com	plete Part III to	1b		
2	directors, trus		to reimbursing or allowing expenses D/Executive Director, regarding the items	•	2		
3	Indicate which organization's related organ X Comper X Indepen	h, if any, of the following the filing organ CEO/Executive Director. Check all that	hization used to establish the compensation at apply. Do not check any boxes for metho e CEO/Executive Director, but explain in P Written employment contract Compensation survey or study Approval by the board or compensation	ds used by a art III.			
4	organization of	or a related organization:	Part VII, Section A, line 1a, with respect to				
а			ayment?		4a	Х	
b	-		ntal nonqualified retirement plan?		4b	X	
С	If "Yes" to an	y of lines 4a-c, list the persons and p	ased compensation arrangement?		4c		X
5	For persons I compensation	isted in Form 990, Part VII, Section A, n contingent on the revenues of:	rganizations must complete lines 5–9. line 1a, did the organization pay or accrue a				
-					5a	X	
b	•	-			5b		X
6	For persons I	e 5a or 5b, describe in Part III. isted in Form 990, Part VII, Section A, n contingent on the net earnings of:	line 1a, did the organization pay or accrue a	any			
а	The organizat	ion?			6a	X	
b	-	-			6b		X
		e 6a or 6b, describe in Part III.					
7			n A, line 1a, did the organization provi	-			
			escribe in Part III		7	X	
8			paid or accrued pursuant to a contract the	-			
			Regulations section 53.4958-4(a)(3)? If		1		
-					8		X
9		•	low the rebuttable presumption proced				
	Regulations s	ection 53.4958-6(c)?			9		

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2014

Schedule J (Form 990) 2014

## Page **2**

# Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown o	f W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred in prior Form 990
ANNA MARIA CHAVEZ	(i)	432,621.	109,553.	715.	54,239.	35,481.	632,609.	
1 CHIEF EXECUTIVE OFFICER	(ii)	0	C	0	O	0	C	
ANGELA OLDEN	(i)	299,401.	C	733.	14,300.	35,885.	350,319.	
2 CHIEF FINANCIAL OFFICER	(ii)	0	C	0	O	0	C	
FLORENCE CORSELLO(THRU	(i)	0	C	219,165.	C	5,308.	224,473.	
3 FORMER CFO	(ii)	0	C	0	C	0	C	
JENNIFER ROCHON	(i)	243,378.	30,250.	17,718.	12,066.	36,396.	339,808.	
4 GENERAL COUNSEL	(ii)	0	C	0	C	0	C	
MARGARET MILLER(THRU 12	(i)	257,444.	C	19,336.	12,942.	10,937.	300,659.	
5 CHIEF INFORMATION OFFICER	(ii)	0	C	0	0	0	C	
DEBORAH TAFT(THRU 10/31	(i)	217,671.	C	44,446.	12,045.	18,680.	292,842.	
6 CHIEF DEVELOPMENT OFFICER	(ii)	0	C	0	0	0	C	
BARRY HOROWITZ	(i)	259,949.	26,826.	3,336.	14,601.	23,996.	328,708.	
7 VP & GM - GS MERCHANDISE GSUSA	(ii)	0	C	0	0	0	C	
NHADINE LEUNG	(i)	224,794.	C	314.	16,382.	1,972.	243,462.	
8 CHIEF GOVERNANCE OFFICER	(ii)	0	C	0	0	0	C	
DANIEL BOOCKVAR(THRU 08	(i)	196,749.	C	222.	11,220.	23,137.	231,328.	
9 CHIEF CUSTOMER OFFICER	(ii)	0	C	0	0	0	C	
LISA MARGOSIAN	(i)	227,739.	10,167.	0	11,761.	1,300.	250,967.	
10 <sup>CHIEF COUNCIL RELATIONSHIP OFF</sup>	(ii)	0	C	0	0	0	C	
KRISTA KOKJOHN-POEHLER	(i)	223,035.	C	766.	14,160.	34,613.	272,574.	
11 <sup>CHIEF GIRL EXPERIENCE OFFICER</sup>	(ii)	0	C	0	0	0	C	
SARAH GORMLEY	(i)	233,286.	10,000.	4.	11,690.	12,331.	267,311.	
12 <sup>CHIEF MARKETING OFFICER</sup>	(ii)	0	C	0	0	0	C	
KERRY CONNOLLY	(i)	213,314.	C	1,946.	9,406.	13,156.	237,822.	
13 <sup>COUNCIL LEADERSHIP STRATEGIST</sup>	(ii)	0	C	0	0	0	C	
CLAIRE FERRARIN	(i)	217,736.	C	2,124.	14,485.	26,189.	260,534.	
14 <sup>TALENT MANAGEMENT &amp; LEARNING A</sup>	(ii)	0	C	0	Q	0	C	
	(i)							
15	(ii)							
	(i)							
16	(ii)							

Schedule J (Form 990) 2014

Schedule J (Form 990) 2014

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

FORM 990, SCHEDULE J, PART I, LINE 4A

COMPENSATION INFORMATION

SEVERANCE: FLORENCE CORSELLO-\$219,152

FORM 990, SCHEDULE J, PART I, LINE 5(A), 6(A) AND LINE 7

COMPENSATION INFORMATION(2)

EXECUTIVE TEAM INCENTIVE COMPENSATION IS BASED ON OPERATIONAL AND PROGRAM

PERFORMANCE TARGETS, WHICH INCLUDE REVENUE AND OTHER METRICS AS APPROVED

BY THE EXECUTIVE DEVELOPMENT AND COMPENSATION COMMITTEE (EDCC).

FORM 990, SCHEDULE J, PART I, LINE 4B AND 7

THE CEO IS ELIGIBLE FOR A RETENTION BONUS THAT IS 8% OF BASE SALARY AS A

LONG-TERM RETENTION PAYMENT PLAN TO VEST 33.3% EVERY 3 YEARS OVER A

NINE-YEAR PERIOD. THIS WAS DECIDED BY THE EXECUTIVE DEVELOPMENT AND

COMPENSATION COMMITTEE AS ITS SOLE DISCRETION. IF NEEDED, THIS PLAN WILL

Page 3

Schedule J (Form 990) 2014

# Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

BE EXTENDED BEYOND THIS PERIOD WITH THE SAME VESTING SCHEDULE.

Page 3

# SCHEDULE M (Form 990)

# **Noncash Contributions**

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

▶ Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Department of the Treasury Internal Revenue Service Name of the organization

# GIRL SCOUTS OF THE UNITED STATES OF AMERICA Part I Types of Property

Employer identification nu	umber
13-1624016	

OMB No. 1545-0047

2014

**Open To Public** 

Inspection

		<b>(a)</b> Check if applicable	<b>(b)</b> Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(c Method of c noncash contri			
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household							
	goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded							
10	Securities - Closely held stock							
11	Securities - Partnership, LLC,							
	or trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation							
	contribution - Historic							
14	structures Qualified conservation							
14	contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other ►(_ATCH 1)		2.	578,178.				
26	Other ►()							
27	Other ►()							
28	Other ►()							
29	Number of Forms 8283 received							
	which the organization completed I	-orm 8283,	Part IV, Donee Acknowledg	ement	29		Yes	Na
	During the user did the energiest		h	uter as a set of the Deut I. Kee	- <b>4</b> th an unit		res	No
sua	During the year, did the organizat 28, that it must hold for at least th							
	to be used for exempt purposes for					30a		Х
h	If "Yes," describe the arrangement in		oluling period?		· · · · · · · · · · · · · · · · · · ·	Jua		
31	Does the organization have a		ance policy that require	s the review of any r	on-standard			
51	contributions?			-		31	х	
32a	Does the organization hire or use							
σ±u	contributions?		-	-		32a		Х
b	If "Yes," describe in Part II.							
33	If the organization did not report ar	n amount in	column (c) for a type of pro	perty for which column (a)	) is checked,			
	describe in Part II.				· · ·			
For Pa	aperwork Reduction Act Notice, see the Inst	ructions for Fo	rm 990.		Schedule M	(Forn	n 990)	(2014)

Page 2

Schedule M (Form 990) (2014)

**Part II** Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

ATTACHMENT 1

SCHEDULE M, PART I - OTHER NONCASH CONTRIBUTIONS

DESCRIPTION	(A) CHECK	(B) NUMBER OF CONTRIBUTIONS	(C) REVENUES REPORTED	(D) METHOD OF DETERMINING
DELL COMPUTER HARDWARE	Х	1.	513,333.	FAIR MARKET VALUE
CONVENTION PROMO ITEMS	х	1.	64,845.	FAIR MARKET VALUE
TOTALS	=	2.	578,178.	

SCHEDULE O (Form 990 or 990-EZ)

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.



Department of the Treasury Internal Revenue Service

Name of the organization
GIRL SCOUTS OF THE UNITED STATES OF AMERICA

Employer identification number

FORM 990, PART I, LINE 6

TOTAL NUMBER OF VOLUNTEERS

ALL ADULT MEMBERS, WHO ARE NOT EMPLOYEES OF GIRL SCOUTS OF THE UNITED STATES OF AMERICA OR GIRL SCOUT COUNCILS, ARE CONSIDERED VOLUNTEERS OF THE ORGANIZATION.

FORM 990, PART III, LINE 4D OTHER PROGRAM SERVICES

GIRL SCOUT MERCHANDISE: PROVIDES GIRL SCOUTS BRANDED RETAIL PRODUCTS, APPAREL AND PROGRAM MATERIALS TO MEMBERS PARTICIPATING IN GIRL SCOUT PROGRAMS AND PROMOTES THE GIRL SCOUT BRAND AND MISSION.

INTERNATIONAL SERVICES: PROVIDES OPPORTUNITIES FOR GIRLS AND ADULTS FROM ACROSS BORDERS AND DIVERSE CULTURES TO LIVE, PLAN, AND WORK TOGETHER FOR A PERIOD OF TIME.

FORM 990, PART VI, SECTION A, LINE 4 CHANGES IN CONSTITUTION AND BYLAWS

IN OCTOBER 2014 GSUSA (I) AMENDED ITS CONSTITUTION TO PROVIDE FOR FLEXIBILITY IN MEMBERSHIP CATEGORIES BEYOND ANNUAL AND LIFETIME MEMBERSHIPS, (II) AMENDED ITS CONSTITUTION TO PROVIDE THAT PAST

Schedule O (Form 990 or 990-EZ) 2014	Page 2
Name of the organization	Employer identification number
GIRL SCOUTS OF THE UNITED STATES OF AMERICA	13-1624016

PRESIDENTS ARE NO LONGER EX OFFICIO MEMBERS OF THE NATIONAL BOARD, AND (III) AMENDED ITS CONSTITUTION AND BYLAWS TO PROVIDE THAT THE CFO REPORTS TO THE CEO RATHER THAN DIRECTLY TO THE BOARD OF DIRECTORS. IN JANUARY 2015 GSUSA AMENDED ITS BYLAWS TO CLARIFY THE RESPONSIBILITIES THAT FALL OUTSIDE THE EXECUTIVE COMMITTEE'S AUTHORITY AND THAT STANDING COMMITTEES OF THE BOARD ARE TO BE COMPRISED ENTIRELY OF BOARD MEMBERS APPROVED BY MAJORITY VOTE OF ALL BOARD MEMBERS IN OFFICE.

FORM 990, PART VI, SECTION A, LINE 6, 7A, 7B

THE MEMBERSHIP OF THE CORPORATION CONSISTS OF THE MEMBERS OF THE NATIONAL COUNCIL OF GIRL SCOUTS OF THE USA. THE MEMBERSHIP OF THE NATIONAL COUNCIL INCLUDES: A. DELEGATES ELECTED BY GIRL SCOUT COUNCILS WHO ARE REGISTERED THROUGH SUCH LOCAL COUNCILS; B. DELEGATES FROM USA GIRL SCOUTS OVERSEAS; C. MEMBERS OF THE NATIONAL BOARD OF DIRECTORS; D. NATIONAL BOARD DEVELOPMENT COMMITTEE MEMBERS E. PAST PRESIDENTS OF GSUSA F. SUCH OTHER PERSONS AS MAY BE ELECTED BY THE NATIONAL COUNCIL. A REGULAR SESSION OF THE NATIONAL COUNCIL IS HELD TRIENNIALLY TO ELECT A NATIONAL BOARD OF DIRECTORS AND DETERMINE GENERAL LINES OF POLICY BY ACTING UPON PROPOSALS.

FORM 990, PART VI, SECTION B, LINE 11 POLICIES (1)

GIRL SCOUTS OF THE UNITED STATES OF AMERICA (GSUSA) PERFORMS A COMPLETE REVIEW PROCESS OF ITS FORM 990 AND RELATED SCHEDULES. THE DOCUMENTS AND SUPPORTING SCHEDULES ARE PREPARED INTERNALLY BY MANAGEMENT AND THEN

Schedule O (Form 990 or 990-EZ) 2014	Page 2
Name of the organization	Employer identification number
GIRL SCOUTS OF THE UNITED STATES OF AMERICA	13-1624016

REVIEWED BY OUR INDEPENDENT AUDITORS. OUR FORM 990 IS PROVIDED VIA THE BOARD INTRANET TO OUR BOARD MEMBERS AND IS REVIEWED BY THE AUDIT COMMITTEE OF THE NATIONAL BOARD.

# FORM 990, PART VI, SECTION B, LINE 12C

EACH EMPLOYEE AND BOARD MEMBER IS REQUIRED TO ANNUALLY COMPLETE A DISCLOSURE FORM THAT REQUIRES DISCLOSURE OF ANY CONFLICTS OF INTEREST. THE ORGANIZATION ENSURES EACH EMPLOYEE AND BOARD MEMBER HAS COMPLETED THE FORM AND MAINTAINS THE DOCUMENTATION. POTENTIAL BOARD CONFLICTS ARE DISCLOSED TO THE BOARD CHAIR, WHO REFERS THE MATTER TO THE FULL BOARD, THE EXECUTIVE COMMITTEE OR OTHER BOARD COMMITTEE HAVING AUTHORITY OVER THE SUBSTANTIVE MATTER IN QUESTION. FOR EACH CONFLICT DISCLOSED, THE BOARD OR BOARD COMMITTEE WILL DETERMINE WHETHER THE ARRANGEMENT IS IN GSUSA'S BEST INTEREST AND WHETHER IT IS FAIR AND REASONABLE TO GSUSA AND DETERMINE WHETHER TO ENTER INTO SUCH ARRANGEMENT. THE BOARD MEMBER MAY NOT BE PRESENT FOR DISCUSSION OF OR VOTE ON THE ARRANGEMENT AND IS NOT COUNTED IN A QUORUM FOR SUCH MEETING. DISCLOSED EMPLOYEE POTENTIAL CONFLICTS OF INTEREST ARE REVIEWED BY THE GENERAL COUNSEL, CFO OR, IN THE CASE OF KEY EMPLOYEES, THE AUDIT COMMITTEE OF THE BOARD, WHO MAY APPROVE THE MATTER ONLY IF IT IS FAIR, REASONABLE AND IN THE BEST INTEREST OF GSUSA.

FORM 990, PART VI, SECTION B, LINE 15B POLICIES (3)

JSA

THE ORGANIZATION FOLLOWS A CONSISTENT PROCESS TO DETERMINE SALARIES OF

Schedule O (Form 990 or 990-EZ) 2014	Page
Name of the organization	Employer identification number
GIRL SCOUTS OF THE UNITED STATES OF AMERICA	13-1624016

THE CEO AND TOP MANAGEMENT WHICH INCLUDES: 1. USING TOWERS WATSON, AN INDEPENDENT COMPENSATION CONSULTING FIRM WHO COMPILES BENCHMARKS, MARKET ASSESSMENTS, SALARY AND TOTAL COMPENSATION DATA FOR THE CEO AND EXECUTIVE TEAM. 2. THE CHAIR OF THE NATIONAL BOARD AND THE CHAIR OF THE EXECUTIVE DEVELOPMENT AND COMPENSATION COMMITTEE REVIEW THE CEO'S PERFORMANCE BASED ON GSUSA'S PERFORMANCE AGAINST GOALS AND DETERMINES ANY SALARY OR INCENTIVE PAYMENTS. 3. THE CEO REVIEWS THE EXECUTIVE TEAM'S PERFORMANCE AND DISCUSSES INDIVIDUAL PERFORMANCE AND ANY RECOMMENDED SALARY OR INCENTIVE PAYMENTS WITH THE EXECUTIVE DEVELOPMENT AND COMPENSATION COMMITTEE.

FORM 990, PART VI, SECTION C, LINE 19 DISCLOSURES

THE ORGANIZATION PROVIDES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS UPON REQUEST. ADDITIONALLY, OUR AUDITED FINANCIAL STATEMENTS AND FORM 990 ARE AVAILABLE TO THE GENERAL PUBLIC VIA OUR WEBSITE.

FORM 990, PART XI, LINE 9 OTHER CHANGES IN NET ASSETS OR FUND BALANCE

PENSION LOSSES -\$8,416,954, CHANGE IN VALUE OF DEFERRED GIFTS \$-49,781, CHANGE IN VALUE OF CHARITABLE GIFT ANNUITY \$-9,318, FOREIGN CURRENCY FORWARD \$26,152 TOTAL -\$8,449,901

Schedule O (Form 990 or 990-EZ) 2014	Page 2
	Employer identification number
GIRL SCOUTS OF THE UNITED STATES OF AMERICA	13-1624016
<u>A</u>	TACHMENT 1
FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION	
GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER, WH	IO
MAKE THE WORLD A BETTER PLACE. THE GIRL SCOUT PROGRAM IS A NONFORMAL	, L
EXPERIENTIAL, AND COOPERATIVE EDUCATION PROGRAM THAT PROMOTES GIRLS'	
PERSONAL GROWTH AND LEADERSHIP DEVELOPMENT. PARTNERING WITH CARING	
ADULTS, GIRLS DESIGN FUN AND CHALLENGING ACTIVITIES THAT EMPOWER THE	IM
AND RAISE THEIR VOICES WITHIN A LOCAL, NATIONAL, AND GLOBAL	
SISTERHOOD.	

		ATTACHMENT 2		
FORM 990, PART III, LINE 4D - OTHER PROGRAM SER	<u>VICES</u>			
DESCRIPTION	GRANTS	EXPENSES	REVENUE	
GIRL SCOUT MERCHANDISE		12,889,753.	27,223,968.	
INTERNATIONAL SERVICES	7,200.	2,172,086.	1,031,986.	
TOTALS	7,200.	15,061,839.	28,255,954.	

# FORM 990, PART VI, LINE 17 - STATES

AL,AK,AZ,AR,CA,CO,CT,

DC,FL,GA,HI,IL,KS,KY,LA,ME,MD,MA,MI,

MN,MS,MO,NV,NH,NJ,NM,NY,NC,ND,OH,OK,OR,PA,

RI,SC,TN,UT,VT,VA,WA,WV,WI,

ATTACHMENT 3

Schedule O (Form 990 or 990-EZ) 2014	Page 2
Name of the organization	Employer identification number
GIRL SCOUTS OF THE UNITED STATES OF AMERICA	13-1624016
<u>₽</u>	TTACHMENT 4
-	
990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTOR	S

### NAME AND ADDRESS DESCRIPTION OF SERVICES COMPENSATION ACCENTURE IT DEVELOPMENT 3,615,326. 800 N. GELEBE ROAD ARLINGTON, VA 22203 ROUNDCORNER IT DEVELOPMENT 3,245,515. 2075 ALLSTON WAY SUITE 202 BERKELY, CA 94704 LARRY WAYNE ASSOCIATES, INC. STAFFING 2,031,480. 25 WEST 43RD STREET SUITE 1403 NEW YORK, NY 10036 NORTHPOINT DIGITAL LLC IT DEVELOPMENT 1,872,262. 1540 BROADWAY NEW YORK, NY 10036 SALESFORCE TECHNICAL SERVICES 1,135,795. P.O. BOX 39000 SAN FRANCISCO, CA 94139-0001

ATTACHMENT 5

FORM 990, PART IX - OTHER FEES

JSA

	(A)	(B)	(C)	(D)
DESCRIPTION	TOTAL FEES	PROGRAM SERVICE EXP.	MANAGEMENT AND GENERAL	FUNDRAISING EXPENSES
TEMPORARY STAFFING	5,334,297.	5,334,297.		
MARKETING AND COMMUNICATION	1,003,562.	1,003,562.		
LEARNING CONSULTANTS	690,616.	690,616.		
RESEARCH	586,468.	586,468.		
CUSTOMER ENGAGEMENT INITIATIVE	479,479.	479,479.		
MEETING PRODUCTION & SPEAKERS	289,502.	289,502.		
DIGITAL COOKIE	283,341.	283,341.		
STRATEGY CONSULTANTS	272,468.	272,468.		
OTHER	3,729,264.	2,930,956.	747,137.	51,171.

Schedule O (Form 990 or 990-EZ) 2014				Page <b>2</b>	
Name of the organization Employer identification number					
GIRL SCOUTS OF THE UNITED STATES OF AM	IERICA		13-16240	016	
		A	TTACHMENT	5 (CONT'D)	
FORM 990, PART IX - OTHER FEES					
DESCRIPTION	(A) TOTAL <u>FEES</u>	(B) PROGRAM SERVICE EXP.	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING EXPENSES	
TOTALS	12,668,997.	11,870,689.	747,137.	51,171.	

SCHEDULE R	
(Form 990)	

# **Related Organizations and Unrelated Partnerships**

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Department of the Treasury Internal Revenue Service Name of the organization

GIRL SCOUTS OF THE UNITED STATES OF AMERICA

#### Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Part I

(a) Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Total income	<b>(e)</b> End-of-year assets	(f) Direct controlling entity
(1) NEW YORK GIRL SCOUTS, INC. (NOMINEE)					
420 FIFTH AVENUE NEW YORK, NY 10018	REAL PROP HOL	NY		11,906,259.	GSUSA
(2)					
_(3)					
(4)					
(5)					
(6)					

#### Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	<b>(e)</b> Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g Section 5 contr enti	<b>g)</b> 512(b)(13) rolled ity?
						Yes	No
(1) WORLD FOUNDATION FOR GIRL GUIDES AND GIR 23-7147834							
420 FIFTH AVENUE NEW YORK, NY 10018	GIRL SCOUTING	NY	501(C)(3)	7	GSUSA	Х	
(2)							
(3)							
(4)							
(5)							
(6)							
	1						
(7)							
_ · ·							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2014

JSA 4E1307 1.000 OMB No. 1545-0047

Open to Public

Inspection

Employer identification number

13-1624016

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Schedule R (Form 990) 2014

Page **2** 

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	<b>(g)</b> Share of end-of- year assets	(h Disprop alloca	ortionate	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man	j) eral or aging ther?	<b>(k)</b> Percentage ownership
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,			Yes	No		Yes	No	
(1)	-											
(2)												
(3)	-											
(4)	-											
(5)	-											
(6)	-											
(7)	-											

# Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income	(g) Share of end-of-year assets	<b>(h)</b> Percentage ownership	(i) Section 512(b)(13) controlled entity?
								Yes No
(1) GIRL SCOUTS OF THE USA TRUST 30-6349021								
400 HOWARD STREET SAN FRANCISCO, CA 94105	GRANTOR TRUST	NY	GSUSA	TRUST	1,931,664.	27,286,922.	100.0000	x
(2)								
(3)								
(4)								
(5)								
(6)								
(7)								

JSA 4E1308 1.000 Schedule R (Form 990) 2014

13-1624016

Schedule R (Form 990) 2014

Part V	Transactions With Related Organizations Complete if the organization answered "Ye	s" on Form 990, Part	IV, line 34, 35b, or 36.				
Note.	Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.					Yes	No
	ouring the tax year, did the organization engage in any of the following transactions with one or more						
a F	eceipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity				1a		X
b	Sift, grant, or capital contribution to related organization(s)				1b		X
<b>c</b> (	Sift, grant, or capital contribution from related organization(s)				1c		X
dL	oans or loan guarantees to or for related organization(s)				1d		X
e L	oans or loan guarantees by related organization(s)				1e		Х
	Vividends from related organization(s)				1f		<b></b>
	ale of assets to related organization(s)				1g		X
h F	Purchase of assets from related organization(s)				1h		X
i E	xchange of assets with related organization(s)				1i		X
jL	ease of facilities, equipment, or other assets to related organization(s)				1j		X
k L	ease of facilities, equipment, or other assets from related organization(s)				1k		X
IF	erformance of services or membership or fundraising solicitations for related organization(s)				11		X
m F	erformance of services or membership or fundraising solicitations by related organization(s)				1m		Х
n S	haring of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	Х	<b></b>
<b>o</b> 5	haring of paid employees with related organization(s)				10	Х	
	eimbursement paid to related organization(s) for expenses				1р		X
q F	eimbursement paid by related organization(s) for expenses				1q	Χ	
r (	Other transfer of cash or property to related organization(s)				1r		X
<u>s</u> (	Other transfer of cash or property from related organization(s).	<u> </u>			1s		Х
<b>2</b> I	the answer to any of the above is "Yes," see the instructions for information on who must complete			action thres		s.	
	(a) Name of related organization	(b) Transaction	<b>(c)</b> Amount involved	Method of	(d) of dete	rminir	na
		type (a-s)		amou			19
(1)	NORLD FOUNDATION FOR GIRL GUIDES/GIRL SCOUTS	Q	59,234.	COST			
(2)							
(3)							
(4)							
<i>(</i> _)							
(5)							
( - )							
(6)				<u>-</u> :-	-		
JSA 4E1309 1	000		Sch	edule R (F	orm §	990) (	2014

Page 3

Schedule R (Form 990) 2014

# Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under	sec 501 organiz	ations?	(f) Share of total income	<b>(g)</b> Share of end-of-year assets	Disprop alloc	h) ortionate ations?	(i) Code V - UBI amount in box 20 of Schedule K-1 (Form 1065)	0 managing partner?		(j) General or managing partner?		managing		managing		(k) Percentag ownership
			sections 512-514)	Yes	No			Yes	No	(*,	Yes	No							
)																			
2)																			
)																			
4)																			
5)																			
6)																			
7)																			
8)																			
9)																			
0)																			
1)																			
2)																			
3)																			
4)																			
_																			
6)	—																		

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Schedule R (F	Form 990) 2014	Page 5
Part VII	Supplemental Information	
	Complete this part to provide additional information for responses to questions on Schedule R (see	
	instructions).	