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Girl Scouts of the USA 2020 Annual Report 2
Executive Summary
Dear Friends,

The story of Girl Scouts is one of resilience—of navigating through historic unforeseen challenges for our country and our Movement and meeting those challenges with courage, confidence, and character. Our fiscal year 2020 proved another year of successes in facing challenges. Even during a time of great stress and uncertainty, Girl Scouts across the country and globally found innovative ways to help make the world a better place.

During this year, the COVID-19 pandemic upended our daily lives in ways we never imagined. The need for Girl Scouts of the USA (GSUSA) as a national organization to innovate quickly to protect the safety and health of our girls, volunteers, and staff, and to mitigate as much as possible the personal and business disruptions the pandemic created, brought us squarely back to our mission and why we do what we do: our work is all about the girls.

In early March 2020, in the wake of the COVID-19 pandemic, regional Girl Scout councils and GSUSA went fully remote, working diligently to maintain programming while keeping our girls, volunteers, and staff safe. Our iconic Girl Scout Cookie Program went 100% digital as booth sales and deliveries had to be paused indefinitely during what was still the middle of cookie season for many councils and before a few even began their seasons. Because the Girl Scout Cookie Program is such an important entrepreneurial program for girls and also a vital source of Movement funding, we took bold and coordinated actions, including our national decision to suspend in-person cookie sales and creating Girl Scouts Cookie Care, an online platform that enabled councils, girls, and troops to maintain and support their cookie sales. These efforts helped troops and girls develop new ways to participate in the cookie program so local programming could continue, while also offering consumers a way to buy Girl Scout Cookies for themselves or as donations for the military, as well as for local frontline staff like first responders, health-care workers, truck drivers, pharmacists, and others in the community.

We also shifted to fully virtual Girl Scout experiences through Girl Scouts at Home, a national online platform where girls, families, and troop leaders could access free, self-guided activities for badges, traditions, and council patch programs from GSUSA's expert programming. This quick pivot enabled us to keep our girls—especially our older Girl Scouts—engaged and connected to each other across geographic boundaries through live events, National Service Projects, and online badge experiences that they participated in and completed at home.

Of course, COVID-19 also impacted the summer 2020 camp season. Again, we pivoted quickly and, in May 2020, launched Girl Scouts’ first Virtual Camp Marketplace (VCMP), where councils across the country posted their virtual camp offerings to a national audience. It was open to all girls, not just Girl Scouts, and allowed parents to shop virtual camps from across the country. More than 500 camp sessions—a mix of live video calls, independent activities, and pre-
recorded videos—were listed on the VCMP, with an average of 80 sessions available each week in July. Councils reported 25–50% of the attendees in their virtual camps were from out of their area, the state, and even the country.

The year 2020 drove home for us that the world needs Girl Scouts now more than ever; our mission has never been more important or relevant. While COVID-19 has created many challenges that our society and our organization have had to meet, it is also in our Girl Scout DNA to innovate and be possibility thinkers. We remain committed to giving Girl Scouts the tools they need to create a new future and gain the skills they will need to thrive in it.

Thank you for everything you do to support Girl Scouts. With the enduring support of donors and partners like you, Girl Scouts continues to give girls the tools to empower themselves and become the leaders and change-makers our world needs now. Together we are creating a brighter future for girls and our world.

Yours in Girl Scouting,

Karen P. Layng  
National President

Judith Batty  
Interim Chief Executive Officer
We’re 2.5 million strong—more than 1.7 million girls and 750,000 adults who believe in the power of every G.I.R.L. (Go-getter, Innovator, Risktaker, Leader)™ to change the world. Our extraordinary journey began more than 100 years ago with the original G.I.R.L., Juliette Gordon “Daisy” Low. On March 12, 1912, in Savannah, Georgia, she organized the very first Girl Scout troop, and every year since, we have honored her vision and legacy, building girls of courage, confidence, and character, who make the world a better place. We are the preeminent leadership development organization for girls. With programs from coast to coast and across the globe, Girl Scouts offers every girl a chance to practice a lifetime of leadership, adventure, and success.

The Girl Scout Promise

*On my honor, I will try:*
To serve God and my country,
To help people at all times,
And to live by the Girl Scout Law.

The Girl Scout Law

*I will do my best to be*  
honest and fair,  
friendly and helpful,  
considerate and caring,  
courageous and strong, and  
responsible for what I say and do,

*and to*  
respect myself and others,  
respect authority,  
use resources wisely,  
make the world a better place, and  
be a sister to every Girl Scout.
## Leadership

### Officers

- **Kathy Hopinkah Hannan***, National President
  Southampton, New York

- **Sharon H. Matthews**, 1st Vice President
  Charlotte, North Carolina

- **Jeanne Kwong Bickford**, 2nd Vice President
  Darien, Connecticut

- **Jeanmarie C. Grisi**, Treasurer
  Murray Hill, New Jersey

- **Noorain Khan**, Secretary
  New York, New York

- **Members-at-Large**
  - **Jenny Alonzo**, Sunny Side, New York
  - **Mary Ann Altergott**, St. Louis, Missouri
  - **Mary Stengel Austen**, Philadelphia, Pennsylvania
  - **Judith Batty**, Washington, District of Columbia
  - **Eileen Drake**, El Segundo, California
  - **Wendy Drummond**, Tulsa, Oklahoma
  - **Charlie Garcia**, Boca Raton, Florida
  - **Vicki Gardner**, Cincinnati, Ohio
  - **Valarie Gelb**, Treasurer
    Middletown, Rhode Island
  - **Heather Higginbottom**, Washington, District of Columbia
  - **Karen P. Layng**, Riverside, Illinois
  - **Rose Littlejohn**, New York, New York
  - **Sue Major**, San Diego, California
  - **Brit Morin**, Mill Valley, California
  - **Ileana Musa**, Coral Gables, Florida
  - **Mina T. Nguyen**, Boston, Massachusetts
  - **Debbie Nielson**, Ogden, Utah
  - **Erika Rottenberg**
    San Francisco, California
  - **Trooper Sanders**
    Washington, District of Columbia
  - **Becky Schmitt**
    Bentonville, Arkansas
  - **Earl Simpkins Jr.**
    Dallas, Texas
  - **Diane Tipton**
    Bethesda, Maryland
  - **Suzanne Wade**
    San Antonio, Texas
  - **Ráchel Roché Walton**
    Jackson, Mississippi
  - **Loria B. Yeadon**
    Mercer Island, Washington

* Karen P. Layng was elected National President in October 2020.

### National Board Development Committee Members

- **Lorraine Hack**
  New York, New York

- **Robyn Ratcliffe Manzini**
  Las Vegas, Nevada

- **Monica Martinez**
  Dearborn, Michigan
  (Deceased)
2020 Highlights
In 2020, we celebrated girls across the Movement who earned their Highest Awards: approximately 50,000 girls received their Bronze and Silver Awards (the highest awards Juniors and Cadettes can earn, respectively), and approximately 4,000 girls earned their Gold Award, the highest distinction in Girl Scouting and the preeminent youth leadership award.

We honored the Gold Award Girl Scouts whose projects demonstrated extraordinary leadership, had a measurable and sustainable impact, and addressed a local challenge related to a national and/or global issue. These young leaders identified opportunities to make a difference and took matters into their own hands, generating much-needed change. Their inspiring projects are a clear representation of the world-changing power of Girl Scouts in our communities.

**Abigail: Making Theater Arts Accessible to All**
“Even from the youngest ages, when I was in second or third grade, my troop was helping out with younger Girl Scout troops and learning from the older ones. Having that kind of leadership practice helped me as I delegated tasks and managed my team. If you take a look around, you'll see that Gold Award Girl Scouts are making a major difference in our communities every day. I'm so proud to be one of them.”

**Alex: Honoring Her Cousin by Fighting Distracted Driving**
“Becoming a Gold Award Girl Scout has opened up so many opportunities for me. I wrote about my Gold Award on my college application and was accepted into my dream college, where I'm going to study nursing.”

**Callie: Helping People with Diabetes Through STEM**
“Being a National Gold Award Girl Scout has shown me that I'm dedicated, diligent, persistent, and a leader. It's proven that I can do almost anything I put my mind to—I can do a lot! And that makes me sure I can achieve my dreams.”

**Carlie: Fostering Equity Through Literacy**
“I've been a Girl Scout since I was a Brownie, and one of my favorite things about being a Girl Scout is that it teaches you how to help and shape your community. Being named a National Gold Award Girl Scout is definitely an honor. Finishing this project and seeing the joy on the kids' faces was everything to me—and it tied together everything I've learned through Girl Scouts about supporting my community.”

**Julia: Working with Her State Representatives to Fight Menstrual Stigma**
“The thing about Girl Scouts is that it shows girls they can have a much bigger influence on the world than I think the world even wants them to believe. It taught me about solidarity and how to demand to be heard. Becoming a National Gold Award Girl Scout is an amazing recognition, and of course the $20,000 in scholarships is so helpful, but what I value most is that now I know I'm capable of achieving whatever I want. I can truly take on the world.”
Kennedy: Empowering Her Peers by Providing Civic Leadership Opportunities
“I’ve been a Girl Scout for 13 years, and it’s had a big impact on my life. I’ve created so many incredible bonds and learned so much, and Girl Scouts is so important, especially now, because it’s all about empowering each other and being leaders in our communities. We want a seat at the table.”

Kiara: Energizing Her Community by Providing Access to Nutritious Foods
“This project took a lot of work. I had to step up and make executive decisions. I had to negotiate with adults in positions of power. I had to work within my budget and change my plan based on what I could actually make happen. There was a lot of self-growth involved. It was also really wonderful to have my mom by my side as I completed the garden; she was a Girl Scout when she was younger but never got to earn her Gold Award. Going through this process with her made the whole experience really inspiring and beautiful.”

Natalie: Using Ecodesign to Save Lives on the Slopes
“[Girl Scouts] allows you to take your aspirations off the ground and make them a reality. Through Girl Scouts, I was able to learn about robotics in an environment where I felt safe and validated. It also gave me the opportunity to travel and compete nationally. It helped fund my dreams. And my Gold Award brought me closer to my ski and Girl Scout communities and has helped me give back to those who helped me along the way. I wish every girl could be a Girl Scout so they could find a community that wants them to succeed!”

Siya: Taking the Fight Against Childhood Dental Disease and Oral Cancer Global
“Girl Scouts has given me some of the happiest memories I can think back on. It’s a safe space for all girls, where you learn that you can make a difference in the world starting right now. If there’s something that’s not right, if there’s a change you want to make in your community, Girl Scouts will equip you with the skills to make it happen.”

Therese: Raising Awareness of Sexual Assault on Campus
“The Gold Award is about change, of course—but it’s also an exploration of yourself. Personally, I’ve started lots of projects I haven’t finished. My Gold Award was really the first time I’ve seen something major through to the end—and that showed me I’m capable of real progress and change. It also fueled my passion for engineering and problem solving. All of us have the potential for great things in this world, and I think the Gold Award can help a person uncover that.”
24 New Leadership Experiences
In July 2020, GSUSA launched 24 new experiences as well as the corresponding badges designed to help girls practice ambitious leadership in the crucial areas of automotive engineering, STEM career exploration, entrepreneurship, and civics, many of which remain male-dominated. In a year of unprecedented global change, the need for strong, broad-minded, and decisive leadership was never greater, and these new badge experiences equip the next generation of female change-makers in these fields with the breadth of knowledge and experiences they need to not only stand up for causes they care about but also take charge and do good for the world.

Entrepreneurship Badges with Susan Bulkeley Butler and VentureLab
The six new entrepreneurship badges, one for each grade level, represent the next phase of the entrepreneurship strategy we launched in 2019. These badge experiences provide girls with progressive experiences that build innovative and entrepreneurial-minded leaders with the courage to take risks and learn from failure, the tools to create an independent future, and the power to make the world a better place. Funded by Susan Bulkeley Butler and designed in collaboration with VentureLab, these badges offer girls the opportunity to develop an entrepreneurial mindset as they engage in age-appropriate exercises that help them create and pitch a product or service that solves a problem. They build their own business plan and think about topics like production, cost, profit, marketing, and competition.

STEM Career Exploration Badges with Lyda Hill Philanthropies’ IF/THEN Initiative
We built on our commitment to engage more girls in STEM with six new STEM Career Exploration badges for girls in grades 2–8, funded by IF/THEN, an initiative of Lyda Hill Philanthropies. The dearth of women in STEM fields is well documented, but data show that girls are more interested in a STEM career when they learn how they can use it to help people, which demonstrates the value of Girl Scouts’ unique approach to hands-on learning. With these badge experiences, girls explore their career interests and connect them to STEM fields—particularly computer science, nature/environmental science, engineering, design, health, and agriculture—that can help them address the pressing issues of our time in meaningful ways. The IF/THEN® Collection, a free, downloadable digital asset library of real-life women in STEM, is an integral component of the badges.
Automotive Engineering Badges with General Motors
The fact that women comprise only 13% of engineering jobs underscores the need for these badges, which are introducing more girls to the field. By earning these badges, which were funded by General Motors, girls in grades K–5 learn about designing, engineering, and manufacturing vehicles, as well as the future of mobility. They design their own vehicles, test prototypes, learn about design thinking, create their own assembly line manufacturing process, and more.

“My favorite part about this badge was being able to design and create my own car. It made me feel like an engineer. I learned that engineering is something I love and want to explore it further.”

—Girl Scout Julia
Civics Badges with Citi Foundation
As cited in the Girl Scout Research Institute’s report *A New Decade of Girls’ Leadership*, sponsored by the David and Lura Lovell Foundation, just 39% of American adults can name all three branches of government. And in 2018, only 23% of all U.S. eighth graders scored at or above the proficient level on the National Assessment of Educational Progress civics exam. These are alarming statistics, but Girl Scouts—drawing on our 100-plus years of inspiring girls to become engaged citizens—is taking the lead to power the next generation of change-makers, doubling down on our civics focus at a time when, across America, civics is not taught in many classrooms. Through these Civics badges, funded by the Citi Foundation, girls in grades K–12 gain an in-depth understanding of how local, state, and federal governments work, equipping themselves to be voters, activists, and even political leaders. They learn about laws and how they are created, voting and the electoral college, the representation of women in government, and more. They also learn about their own government officials and are encouraged to meet them. By learning how the government works, Girl Scouts are prepared to make the world a more sustainable, equitable, and inclusive place.

“There is a huge need for leaders who will advocate for the voiceless and the disadvantaged. As young women in America, we have the ability and the responsibility to create the world we want our own daughters to grow up in.”

—Gold Award Girl Scout Julia
COVID-19-Era Outdoor Programming with Johnson & Johnson
Although the COVID-19 pandemic kept so many homebound, together Girl Scouts and Johnson & Johnson found new ways for girls to connect with the great outdoors and one another. The Girl Scouts Love the Outdoors Challenge kicked off May 20 and ended with Girl Scouts Love State Parks Weekend, September 12–13, 2020.

Girl Scouts Love the Outdoors Challenge 2020
The Girl Scouts Love the Outdoors Challenge (GSLOC) was a list of 51 outdoor-related activities that were quarantine-friendly. While safely social distancing, girls explored the outdoors with the GSLOC worksheet to guide their adventure. Depending on their grade level, girls completed a set number of activities—all outdoors- and STEM-related, with some tying into the Think Like a Citizen Scientist Journey—to unlock a patch.

All activities were designed for girls to complete indoors from their windows or outdoors on their front steps or in their backyards. Girls could download the official GSLOC worksheet on Girl Scouts at Home, review the list of activities, and mark the ones they were interested in. They could take a virtual tour of a park online or look through family photos of outdoor adventures.

The GSLOC blog went viral with over 39K views, 31K downloads, 21K patch purchases, and 174K total social media impressions.

Girl Scouts Love State Parks 2020
Due to popular demand, GSUSA brought back Girl Scouts Love State Parks (GSLSP) in 2020 sponsored by Johnson & Johnson, our second year celebrating state parks. Girl Scouts Love State Parks was celebrated on the weekend of September 12 and 13 by girls, families, and councils across the country. Girl Scouts partnered with the National Association of State Park Directors (NASPD) to offer exciting STEM-focused in-person and virtual events at local state parks.
In 2020, the global COVID-19 crisis, raging wildfires, and tropical storm Sally drove the shift from an in-person event to a new virtual experience. Despite many challenges, GSUSA and Johnson & Johnson made it possible for councils and their Girl Scouts to connect with nature and the outdoors in meaningful ways through adventure and exploration at parks and from the safety of their homes. We hosted an interactive map on the GSLSP webpage on Girl Scouts at Home that provided 50 virtual visits to parks—one for each state. The map received 50,900+ page views.

Parks welcomed girls in person for small gatherings or self-guided tours. Additionally, parks and councils hosted dozens of virtual events (24 were shared on our GSLSP webpage) that included tours of parks, presentations by paleontologists, and yoga on the beaches of Assateague State Park. At their homes, Girl Scouts enjoyed the magic of state parks with a range of virtual events hosted by councils that included activities such as fossil and crawdad hunting, virtual hiking, learning about turtles, singing campfire songs, and even making s’mores.

With Johnson & Johnson’s input, GSUSA developed a Girl Scouts Love State Parks homepage on Girl Scouts at Home. Assets the page hosted included:

- Girl Scouts Love State Parks Passport—Girls could download a free passport to use throughout the weekend to track their journey and fun.
- Interactive Map—With a couple of clicks, girls and families could find state parks near them that offered Girl Scouts Love State Parks virtual and in-person activities or a virtual tour of a park.

Regardless of setbacks caused by the pandemic and various natural disasters, councils and state parks implemented successful, engaging, and educational events throughout the United States. They ensured the safety of participants during in-person events and embraced the shift to including virtual events. Based on park and council reporting, it is estimated we reached 100K girls and families over that weekend. Councils and state parks reported 13,800 attendees during the virtual live events, though we estimate that this number is one-tenth of the actual reach. We received reports estimating a total of 12,100 attendees at in-person events. However, this number is also significantly underreported since most states opened their parks but did not have staff to actually tally the attendees.

**Staying Connected Beyond the Digital Divide**

The COVID-19 pandemic highlighted the widening of the digital divide. GSUSA and Johnson & Johnson worked together to solve for the lack of access to computers and the internet some girls and families faced by including a printable version of the Outdoors Challenge worksheet for Girl Scouts at Home. On June 16, 2020, the print edition was offered to councils to share with Girl Scout members and nonmembers.

GSUSA aimed to achieve several goals:
1. Reach girls and their families who do not have access to computers or the internet
2. Provide families the opportunity to share in activities together that will be both fun and educational
3. Help parents and caregivers combat learning setbacks that their children might experience due to school closings
Spanish Language Programming with Johnson & Johnson
Johnson & Johnson also supported two virtual STEM events delivered exclusively in Spanish, which broke new ground for GSUSA.

Piensa Como una Científica Ciudadana (Think Like a Citizen Scientist)
This event, held in September, was hosted by Girl Scouts of Caribe in collaboration with GSUSA. Girls in grades 6 to 12 learned how scientists make observations and collect data and how they can help scientists conduct important research. They participated in a science project where they recorded cloud data for NASA's GLOBE Observer: Clouds project. Girls were encouraged at the end to create a sustainable Take Action project that solves a problem in their community. The event was also promoted across our WAGGGS sister organizations in Spanish-speaking countries.

Exploradoras hoy. Científicas mañana. ¡Celebrando el futuro de nuestras niñas! (Scouts today. Scientists tomorrow. Celebrating the future of our girls!)
The second virtual Spanish-language event, hosted by GSUSA during Hispanic Heritage Month, was our first-ever national virtual Spanish recruitment event. Girls in grades K–5 learned what it means to be a citizen scientist while sparking their interest in STEM. Girls participated in activities from the Think Like a Citizen Scientist Journey, learning about the scientific method of observation and deduction and how it works in their own lives. Girls even danced and sang with actors from the Broadway play Hamilton and had a chance to win prizes throughout the event. This event was also promoted through WAGGGS sister organizations.
Girl Scouts of the USA believes that gender should not be a barrier to equal opportunities for leadership and success. Equally important, girls need to believe they can implement the leadership skills they learn through their Girl Scout experience in the world they build.

Girl Scouts’ Fair Play, Equal Pay® Gender Parity Initiative launched in February 2020, made possible in large part thanks to a generous grant from the David and Lura Lovell Foundation, a national foundation that supports initiatives in four main areas, including gender parity. The initiative helps pave the way for a future for girls that values women’s talents equally through directly engaging companies that work with Girl Scouts.

On average, just 18% of top leadership positions—including C-suite roles and those of vice president, director, and senior manager—are held by women. We know that when the gender parity gap is closed, everyone wins. Gender-diverse companies are 15% more likely to outperform peers, and women reinvest 90% of their incomes into families and communities, thus adding half a trillion dollars to the U.S. economy and $12 trillion to the global GDP.

To help fuel the leadership pipeline, GSUSA is calling on our vendors and business partners to focus on strategies that ensure a diverse workforce with equal pay and challenging them to achieve pay parity and 30% diverse female leadership by the year 2030. With an estimated $1 billion in potential purchasing power nationally, Girl Scouts does business across industries, geographies, and disciplines, and the power of our purse to make an impact in this space is considerable.

GSUSA worked with Women in Governance (WiG), an expert in gender parity whose assessment and analytical tools have been instrumental in informing GSUSA’s gender parity certification decisions. GSUSA’s certification uses a scaled four-star system, each level (pledge, assessment, certification, and enablement) coming with a unique Girl Scouts’ Gender Parity Certification Seal. WiG’s best-in-class enablement tools, including customized support to address gap areas, are critical in enabling companies to reach higher targets and make meaningful progress toward gender parity. Statistics show that it takes on average 5–7 years for an organization to make significant changes in reaching their gender parity goals, which is why our goal extends to 2030. This ongoing effort will take years to expand to our entire vendor portfolio, and we are seeking partners to support this critical phase of our initiative.
While Girl Scouts is proactively helping companies prepare for the talents of our girls, we also recognize that girls need to understand the realities of the workplace and build the confidence and skills to effectively advocate for themselves and others. To that end, GSUSA is exploring ways to develop new gender parity programming for girls as part of our organization’s broader Diversity, Equity, Inclusion, and Racial Justice work. As the preeminent leadership development organization for girls, we are looking for partners to join us in this foundational and critical work that will exponentially increase its impact.

There remains a great deal of uncertainty about our ongoing recovery from the pandemic, but what is abundantly clear is that it has never been more important for Girl Scouts to take this bold and decisive action consistent with our mission. Creating a more equitable working world, in which girls and young women see themselves fairly reflected in organizational leadership and receive equal pay for equal work, dovetails seamlessly with GSUSA’s mission to develop girls of courage, confidence, and character, who make the world a better place.
Girl Scout Research Institute
Girl Scouts is a place where girls have been coming together for over 100 years to learn, lead, have fun with their friends, and take action in their communities. No other organization in the world has the expertise, experience, modern programming, or scale to deliver for today’s girls the way Girl Scouts can. Research shows that girls learn best in a girl-led environment in which their specific needs are addressed and met. New reports from GSRI over the past year have demonstrated the power of the Girl Scout approach to girl leadership development for the girls we serve.

Girl Scouts Soar in the Outdoors
This report, supported by the Elliott Wildlife Values Project, summarizes findings from a 2018–19 study investigating the impact of outdoor engagement and national outdoor badge programming on girls—including the achievement of Girl Scouts of the USA's outdoor outcomes (PDF). It shows that connecting Girl Scouts to outdoor experiences enhances their confidence, competence, and interest in, as well as their commitment to, environmental stewardship. When girls participate in Girl Scouts' outdoor programming, they learn to engage safely and responsibly in a range of outdoor activities (gaining competence); develop a love of nature and an interest in the natural world; gain confidence in their ability to take on new challenges and learn from and succeed in them; and come to understand how their behaviors impact the environment and what they can do to protect the natural world.

Responses to 1,690 girl and 236 troop leader surveys were analyzed, with results showing that Girl Scouts is getting girls outdoors; exposing them to new and challenging experiences; and enhancing their outdoor interest, confidence, and competence. Girl Scouting is also building girls' commitment to environmental stewardship, which will help them engage responsibly with nature throughout their lives. In short, outdoor adventure enriches the Girl Scout experience for girls.
Breaking the Firewall to Girls’ Cybersecurity Access
Cybersecurity is one of the top risks that companies and individuals alike face, and it affects every aspect of our lives, but there is a massive shortage of experienced cybersecurity professionals, with millions of cybersecurity jobs estimated to be unfilled in the next few years. At the same time, women are grossly underrepresented in cybersecurity and hold a minority of leadership roles within the field.

This paper is a deep-dive discussion of the need to create a strong future workforce by educating girls about why cybersecurity matters and giving them the skills they’ll need to pursue careers in the field. As the preeminent leadership development organization for girls, Girl Scouts is perfectly positioned to accomplish this goal.

In 2018, GSUSA partnered with Palo Alto Networks to add Cybersecurity badges to Girl Scout programming. Then, in 2019 and 2020, we also partnered with Raytheon Technologies to host a Cyber Challenge (a nationwide event through which thousands of girls solved a hypothetical ransomware attack). Through our programs, girls are empowering themselves with the knowledge, skills, and hands-on experiences necessary for them to thrive in the interconnected world we live in and to become the cybersecurity leaders of tomorrow.
Global Girl Leadership
Although the pandemic caused much disruption in the work of the global Movement, it did allow members to find creative ways to come together globally. The World Association of Girl Guides and Girl Scouts (WAGGGS) hosted a number of community-building events and capacity-building trainings to support member organizations (MOs) through difficult times.

From the World Conference to the Global Roundtable for girl-only organizations to the United Nation’s Generation Equality forums in Mexico and Paris, 2020 was scheduled to be a significant year for our global programs and work. When COVID forced the cancellation of in-person events, GSUSA reacted quickly to adapt and reschedule these programs. The 2020 WAGGGS World Conference, originally scheduled to be held in Uganda in July, was postponed and reimagined as a virtual program taking place in July 2021. The postponement caused outgoing members of the World Board to conclude their terms without new members being elected. The WAGGGS World Board operated at 50% capacity during the year. This swift pivot to virtual programming and to a reimagined World Conference created opportunities to engage girls and young women in the future visioning of WAGGGS with their work on Compass 2032—a broad, aspirational, 12-year vision and roadmap for the Girl Guide and Girl Scout Movement—in 2021.

The Global Roundtable was to be held in Orlando, Florida, alongside the G.I.R.L. 2020/55th National Council Session and bring together girl-only MOs to discuss the importance of being a girl-only organization in the 21st century. The in-person gathering was canceled, and the Roundtable was shifted to a virtual program to be held on September 10, 2021. The hosting program connecting girl-only MOs with Girl Scout councils in the lead-up to the event continued and culminated in an online celebration on October 17, 2020. The event brought together over 125 participants from around the world to meet and celebrate the past year of building friendships and connections. The four-hour online program featured WAGGGS and GSUSA leadership, 2019 National Gold Award Girl Scout Isabella Dionne, interactive discussions, and an international celebration, all moderated by our global G-TEAM interns Isabel, Maya, and Maria from Girl Scouts of Caribe, USA Girl Scouts Overseas, and Guías de México, respectively.
Adult Engagement in Girl Scouts

Alum and Lifetime Membership
Girl Scout Network
The proof that Girl Scouting sets girls up for a lifetime of adventure and achievement is in the dynamism of our 50 million alums who continue to contribute to their communities and make the world a better place. We invite all Girl Scout alums (as well as parents, volunteers, and donors) to join the Girl Scout Network, a community of advocates—Girl Scout alums and supporters from across the country—who are passionate about supporting girls.

The monthly Girl Scout Network digital newsletter, written for alums and supporters of Girl Scouts, is filled with inspiring alum profiles, career advice, volunteer and advocacy opportunities, and more ways to get involved. Members of the Girl Scout Network also receive invitations to memorable local and national events, including our exciting virtual Campfire Chat series.

At the start of the pandemic, we reimagined Campfire Chats to be virtual, with increased frequency to support the adults in our Movement. During the 2020 membership year, GSUSA hosted 14 Campfire Chats with topics ranging from financial advice to self-care for overachievers. Featuring Girl Scout alums and supporters at the top of their fields, Campfire Chat panels discussed the impact of the pandemic on women's ambition, as well as advice on navigating team dynamics and work-life integration during quarantine. We also hosted a moving discussion about Troop 6000, the Girl Scout troop that started in a shelter and inspired the world. We invite you to watch Campfire Chat recordings at girlscouts.org/campfirechats.

Lifetime Membership
We are eternally grateful for the support of all our lifetime members—a dedicated group of girl champions who are committed to Girl Scout values and share the strong belief that girls can change the world. Since 2019, $25 of each lifetime member dues funds one year of membership for a girl in an underserved community. In August 2020, we reached the cumulative milestone of over $500,000 given back to councils to support girl memberships. Thanks to the generosity of lifetime members, these funds were available to provide 20,000 girls with membership scholarships so they could have access to a life-changing Girl Scout experience.
The Power of Philanthropy: Our Donors and Supporters
Our generous donors and supporters are critically important to the Girl Scout Movement. It is thanks to their commitment to our mission that Girl Scouts is able to provide girls with a place to discover their passions, find their voice, and make a positive impact in their communities. With the invaluable help of these supporters, girls across the country and the world can see that their potential is unlimited, be inspired to pursue their dreams, and prepare themselves to become the leaders our world needs. These impactful donations ensure that we continue delivering on our mission of building girls of courage, confidence, and character, who make the world a better place!

Planned Giving: Our Juliette Gordon Low Society Members
In 2012, Gold Award Girl Scout and visionary leader Dianne Belk was named the Founding Chair of the newly created Juliette Gordon Low Society, formed during Girl Scouts 100th anniversary to recognize individuals who have made legacy gifts to Girl Scouts by naming a council, group of councils, or GSUSA in their will or estate plans. The Juliette Gordon Low Society is a special group of friends, like Dianne Belk, to whom we are very grateful. This exceptional group of donors has made the commitment to share their legacy with the next generation. You can become part of this distinguished group when you leave a gift in your will, trust, or other account for Girl Scouts via a named gift to GSUSA or any of our councils.

Juliette Gordon Low Society Membership Growth FY2011–FY2020
Financial Report
## Consolidated Statement of Financial Position

As of September 30, 2020 and 2019

<table>
<thead>
<tr>
<th>Assets</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$15,327,000</td>
<td>$25,183,000</td>
</tr>
<tr>
<td>Accounts receivable, net of allowance for doubtful accounts of approximately $483,000 in 2020 and $395,000 in 2019</td>
<td>2,380,000</td>
<td>5,053,000</td>
</tr>
<tr>
<td>Inventories, net</td>
<td>5,490,000</td>
<td>5,861,000</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>2,531,000</td>
<td>1,649,000</td>
</tr>
<tr>
<td>Investments</td>
<td>179,940,000</td>
<td>176,400,000</td>
</tr>
<tr>
<td>Contributions and deferred gifts receivable, net</td>
<td>3,964,000</td>
<td>7,096,000</td>
</tr>
<tr>
<td>Funds held in trust for others</td>
<td>555,000</td>
<td>538,000</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>48,691,000</td>
<td>49,617,000</td>
</tr>
<tr>
<td>Total assets</td>
<td>$258,878,000</td>
<td>$271,397,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities And Net Assets</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued liabilities</td>
<td>$19,693,000</td>
<td>$22,391,000</td>
</tr>
<tr>
<td>Pension liability</td>
<td>19,729,000</td>
<td>25,658,000</td>
</tr>
<tr>
<td>Line of credit</td>
<td>7,000,000</td>
<td>-</td>
</tr>
<tr>
<td>Funds held in trust for others</td>
<td>555,000</td>
<td>538,000</td>
</tr>
<tr>
<td>Deferred revenues:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Membership dues</td>
<td>24,756,000</td>
<td>34,946,000</td>
</tr>
<tr>
<td>Other</td>
<td>8,064,000</td>
<td>146,000</td>
</tr>
<tr>
<td>Total liabilities</td>
<td>79,797,000</td>
<td>83,679,000</td>
</tr>
</tbody>
</table>

The notes are an integral part of these consolidated financial statements and can be found in the audited financial statements on [girlscouts.org](http://girlscouts.org).
### Consolidated Statement of Financial Position

#### Net Assets

<table>
<thead>
<tr>
<th>Without donor restrictions:</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating fund</td>
<td>19,797,000</td>
<td>34,214,000</td>
</tr>
<tr>
<td>Pension fund</td>
<td>(29,862,000)</td>
<td>(35,990,000)</td>
</tr>
<tr>
<td>Board-designated</td>
<td>124,614,000</td>
<td>121,857,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>With donor restrictions:</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purpose restricted</td>
<td>36,443,000</td>
<td>39,557,000</td>
</tr>
<tr>
<td>Time-restricted for future periods</td>
<td>368,000</td>
<td>369,000</td>
</tr>
<tr>
<td>Perpetual in nature</td>
<td>27,721,000</td>
<td>27,711,000</td>
</tr>
</tbody>
</table>

| Total net assets            | 179,081,000| 187,637,000|
| Total liabilities and net assets | $ 258,878,000 | $ 271,397,000 |

The notes are an integral part of these consolidated financial statements and can be found in the audited financial statements on [girlscouts.org](http://girlscouts.org).
## Consolidated Statement of Activities

For the year ended September 30, 2020, with summarized comparative financial information for 2019

<table>
<thead>
<tr>
<th>Operating revenues</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>2020 Total</th>
<th>2019 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership dues</td>
<td>$ 49,878,000</td>
<td>$ -</td>
<td>$49,878,000</td>
<td>$55,762,000</td>
</tr>
<tr>
<td>Girl Scout merchandise gross profit</td>
<td>16,476,000</td>
<td>-</td>
<td>16,476,000</td>
<td>23,816,000</td>
</tr>
<tr>
<td>Royalty income</td>
<td>7,874,000</td>
<td>-</td>
<td>7,874,000</td>
<td>9,386,000</td>
</tr>
<tr>
<td>Gifts, grants and bequests</td>
<td>5,963,000</td>
<td>2,482,000</td>
<td>8,445,000</td>
<td>17,497,000</td>
</tr>
<tr>
<td>Training/meeting revenue</td>
<td>2,215,000</td>
<td>-</td>
<td>2,215,000</td>
<td>5,156,000</td>
</tr>
<tr>
<td>Investment income allocation</td>
<td>4,723,000</td>
<td>1,860,000</td>
<td>6,583,000</td>
<td>7,161,000</td>
</tr>
<tr>
<td>Software maintenance</td>
<td>5,827,000</td>
<td>-</td>
<td>5,827,000</td>
<td>5,820,000</td>
</tr>
<tr>
<td>Other</td>
<td>1,099,000</td>
<td>738,000</td>
<td>1,837,000</td>
<td>1,269,000</td>
</tr>
<tr>
<td>Total operating revenues</td>
<td>94,055,000</td>
<td>5,080,000</td>
<td>99,135,000</td>
<td>125,867,000</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>10,955,000</td>
<td>(10,955,000)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total operating revenues</td>
<td>105,010,000</td>
<td>(5,875,000)</td>
<td>99,135,000</td>
<td>125,867,000</td>
</tr>
</tbody>
</table>

The notes are an integral part of these consolidated financial statements and can be found in the audited financial statements on [girlscouts.org](http://girlscouts.org).
Consolidated Statement of Activities

<table>
<thead>
<tr>
<th>Operating expenses</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>2020 Total</th>
<th>2019 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Program services</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comprehensive council support</td>
<td>42,492,000</td>
<td>-</td>
<td>42,492,000</td>
<td>39,209,000</td>
</tr>
<tr>
<td>Girl program development and adult</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>learning opportunities</td>
<td>44,968,000</td>
<td>-</td>
<td>44,968,000</td>
<td>50,001,000</td>
</tr>
<tr>
<td>Brand promotion and external</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>engagement</td>
<td>18,607,000</td>
<td>-</td>
<td>18,607,000</td>
<td>27,052,000</td>
</tr>
<tr>
<td>Total program expenses</td>
<td>106,067,000</td>
<td>-</td>
<td>106,067,000</td>
<td>116,262,000</td>
</tr>
<tr>
<td>Supporting services</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fundraising</td>
<td>4,405,000</td>
<td>-</td>
<td>4,405,000</td>
<td>5,089,000</td>
</tr>
<tr>
<td>Management and general</td>
<td>11,946,000</td>
<td>-</td>
<td>11,946,000</td>
<td>9,840,000</td>
</tr>
<tr>
<td>Total supporting services</td>
<td>16,351,000</td>
<td>-</td>
<td>16,351,000</td>
<td>14,929,000</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>122,418,000</td>
<td>-</td>
<td>122,418,000</td>
<td>131,191,000</td>
</tr>
<tr>
<td>Operating deficit</td>
<td>(17,408,000)</td>
<td>(5,875,000)</td>
<td>(23,283,000)</td>
<td>(5,324,000)</td>
</tr>
</tbody>
</table>

The notes are an integral part of these consolidated financial statements and can be found in the audited financial statements on girls scouts.org.
## Nonoperating revenue, gains and losses

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>2020 Total</th>
<th>2019 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Endowment contributions</td>
<td>-</td>
<td>27,000</td>
<td>27,000</td>
<td>53,000</td>
</tr>
<tr>
<td>Change in value of deferred gifts</td>
<td>-</td>
<td>(1,000)</td>
<td>(1,000)</td>
<td>(16,000)</td>
</tr>
<tr>
<td>Change in value of charitable gift annuities</td>
<td>32,000</td>
<td>-</td>
<td>32,000</td>
<td>14,000</td>
</tr>
<tr>
<td>Contributed advertising revenue</td>
<td>45,251,000</td>
<td>-</td>
<td>45,251,000</td>
<td>186,401,000</td>
</tr>
<tr>
<td>Contributed advertising expense</td>
<td>(45,251,000)</td>
<td>-</td>
<td>(45,251,000)</td>
<td>(186,401,000)</td>
</tr>
<tr>
<td>Net investment income in excess of income allocation</td>
<td>6,226,000</td>
<td>2,744,000</td>
<td>8,970,000</td>
<td>1,321,000</td>
</tr>
<tr>
<td>Gain on sale of asset</td>
<td>9,000</td>
<td>-</td>
<td>9,000</td>
<td>-</td>
</tr>
<tr>
<td>Pension costs other than service cost</td>
<td>(520,000)</td>
<td>-</td>
<td>(520,000)</td>
<td>(1,328,000)</td>
</tr>
<tr>
<td>Other nonoperating pension charges</td>
<td>6,129,000</td>
<td>-</td>
<td>6,129,000</td>
<td>(5,831,000)</td>
</tr>
<tr>
<td><strong>Total nonoperating revenue, gains and losses</strong></td>
<td><strong>11,876,000</strong></td>
<td><strong>2,770,000</strong></td>
<td><strong>14,646,000</strong></td>
<td><strong>5,787,000</strong></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>(5,532,000)</td>
<td>(3,105,000)</td>
<td>(8,637,000)</td>
<td>(11,111,000)</td>
</tr>
<tr>
<td>Net assets, beginning of year</td>
<td><strong>120,081,000</strong></td>
<td><strong>67,637,000</strong></td>
<td><strong>187,718,000</strong></td>
<td><strong>198,829,000</strong></td>
</tr>
<tr>
<td>Net assets, end of year</td>
<td><strong>114,549,000</strong></td>
<td><strong>64,532,000</strong></td>
<td><strong>179,081,000</strong></td>
<td><strong>$187,718,000</strong></td>
</tr>
</tbody>
</table>

The notes are an integral part of these consolidated financial statements and can be found in the audited financial statements on girlscouts.org.
Girl Scouts of the USA gratefully acknowledges the contributions of our donors and funders ($1,000 and above) listed below for the fiscal year ending September 30, 2020.

$500,000 and above
James Annenberg La Vea Charitable Foundation

$100,000 and above
Margaret A. Cargill Philanthropies
Arnold W. and Alice R. Carlson Charitable Fund
Estate of Dean William Carr, Jr. Citi Foundation
Coca-Cola Foundation
Herford N. Elliott Trust
Johnson & Johnson
Jayson Kim
LEGO Systems
Morgan Stanley
NASA Headquarters/SETI

$50,000 and above
Ambrose Monell Foundation
Ascena Retail Group
Cineflix, Inc.
Dell Inc.
Fowler Family Fund II
JOANN Fabric and Craft Stores
Kappa Delta Foundation
Sue and John Major
National Science Foundation AISL
The North Face, Inc.
Thomas Whyman Trust

$25,000 and above
Sandler Training

$10,000 and above
Aerojet Rocketdyne
Mary Ann Altermott
Marc J. Altman Trust
Anonymous (2)
Bradt Family Fund
Helen Ruth Burch
The Dorsey & Whitney Foundation
Eileen Drake
Wendy Drummond
Edith Macy Trust Fund
Facebook
Ford Foundation Matching Gift Program
Charles Garcia
Global Impact
Jeanmarie C. Grisi
Kathy Hopinkah Hannan
Jeanne Kwong Bickford
Rose Littlejohn
Sharon and Ron Matthews
Christine McClain
Brit Morin
Ileana Musa
Debra Nielson
Robyn Ratcliffe Manzini
Patricia Bowe Romines

Erika Rottenberg
S&P Global
Suzanne and Richard Wade
William H. Warner Memorial Trust
Sue and Tim Williams

$5,000 and above
American Association for the Advancement of Science
Dianne Belk and Lawrence Calder
Anne Chow and Robert Moore
Deloitte Consulting LLP
DVF Studio, LLC
Bruce Ewing
Vicki L. Gardner
Valerie Gelb
Jessie F. Hallett Charitable Trust
Elizabeth Jones
JP Morgan Chase Foundation
Kellogg’s Corporation
The Betty Klepper Charitable Fund
KLM Foundation
MasterCard International Matching Gifts
Lynelle McKay
Microsoft Matching Gift Program
MM LaFleur
Estate of Thomas W. Pangborn
Trooper Sanders  
Becky and Douglas Schmitt  
Melvin R. and Irene M. Sheffer Trust  
Tierney  
Walmart Foundation  
Ráchel Roché Walton  
Carol Weiss Pouchol  
Lorial Yeadon

$1,000 and above  
Sylvia Acevedo  
Anonymous (3)  
Bank of America Employee Giving Program  
The Benevity Community Impact Fund  
Jane, Jeremy, and Megan Blocker  
Willard Bratten  
Captrust  
Steven Clark  
Concrete Supply Co, LLC  
Estate of Riletta L. Cream  
Jes DeShields  
Wendy Dordel  
Diana Dougan  
Charles Eaton  
Ericsson  
Claire Ferrarin  
Susan Fischbach  
Linda P. Foreman  
Dianne Gauthier  
Girl Scouts of Colorado  
Girl Scouts of Northeastern New York  
Girl Scouts of the Southern Appalachians  
Harriet and Tawab Hessam  
Louisa Ho  
Alice Hockenbury  
Denise Holmquist  
Honeymoon Matching Gift Program  
Jan Hopkins and Richard Trachtman  
Donna Horn  
Barry Horowitz  
Estate of Robert C. Hubert  
Bill Huneke  
IBM Employee Services Center  
Institute for Museums and Library Services  
Madelyn Jennings  
Kathleen Kelleher  
Noorain Khan  
Joan Kram and Kent McLaughlin  
Lakeshore Ethnic Diversity Alliance  
Karen Layng  
Robert A. Levine  
Mary Rose Main  
Diane McCann  
Kelly and Scott McCleary  
Mary McDevitt  
Liza McIntyre  
Valerie McKinney  
Sjoukje Neil  
Byron and Emilie Nimocks  
Charles F. Noyes  
Angela and Brian Olden  
Estate of John C. Pangborn  
Mary Pittman  
Renaissance Charitable Foundation  
Margaret Renwand  
Valerie Russell  
Saint Paul & Minnesota Foundation  
Salesforce.com, Inc.  
Sapreet Kaur Saluja  
Barbara and Eric Schliebe  
Fritz Schneider Irrevocable Trust  
Joseph V. Sileo, Jr.  
Dr. Barbara P. Sirvis  
Mary Snow  
Susan Stanek  
Mary Stengel Austen  
Sarah Stewart  
Harriet and Lawrence Stone  
John and Mary Lane Sullivan  
Susan E. Swanson  
TIAA-CREF  
TisBest Philanthropy  
Vanguard Charitable  
Cynthia L. Vernon  
Dr. and Mr. Vyas  
Eric Warner  
Ann Werner  
Dr. Corwith C. White and Wendy Sue White  
Diane and Loren White  
Kathy Cloninger and Mike Williams
The following donors are acknowledged for donations of $25,000 or more to local councils in support of Girl Scouts for the fiscal year ending September 30, 2020.

**Alaska**
- Alaska Community Foundation
- BP
- Lynden
- Rasmuson Foundation
- Totem Ocean Trailer Express

**Arizona Cactus-Pine**
- Anonymous (14)

**Black Diamond**
- Cecil Walker Charitable Trust
- Claude Worthington Benedum Foundation

**California's Central Coast**
- The David and Lucile Packard Foundation
- Monterey Peninsula Foundation
- Nancy Buck Ransom Foundation
- Harriet H. Samuelsson Foundation
- City of Salinas

**Central Indiana**
- Kenneth L. Bird
- Lilly Endowment, Inc.
- Jim and Jackie Morris
- R. B. Annis Educational Foundation
- United Way
- United Way of Central Indiana
- United Way of Greater Lafayette

**Central Maryland**
- Baltimore Children and Youth Fund
- Judith McGovern
- State of Maryland

**Central Texas**
- H-E-B
- H-E-B Tournament of Champions Charitable Trust
- Samsung Austin Semiconductor
- State of Texas, Office of the Governor
- United Way of Concho Valley
- Wells Fargo Foundation

**Citrus**
- Citrus Gold Fund
- Irene Hoepner
- Marilyn & H. Floyd Whiddon

**Colonial Coast**
- Newport News Shipbuilding
- United Way South Hampton Roads

**Colorado**
- Helen M. McLoraine Girl Scouts Scholarship Endowment Fund
- Galen and Ada Belle Spencer Foundation
- Wells Fargo Foundation

**Connecticut**
- Anonymous
- Fairfield County's Community Foundation
- Lindy Lee Gold and Amour Propre Fund
- Hartford Foundation for Public Giving
- The Peter and Carmen Lucia Buck Foundation, Inc.
- Sergio Francescon

**Dakota Horizons**
- Minot Area Community Foundation
- Missouri Slope Areawide United Way

**Desert Southwest - Southern New Mexico & West Texas**
- Devon Energy Corporation
- Permian Basin Area Foundation
- United Way of Odessa

**Diamonds of Arkansas, Oklahoma and Texas**
- ABB Motors and Mechanical Inc. Foundation
- Arkansas Department of Human Services
- National Christian Foundation
- Joseph Norton
- Deborah Robinson
- State of Arkansas

**Eastern Iowa and Western Illinois**
- Aegon Transamerica
- Anonymous
- Bechtel Charitable Trust
- Max and Helen Guernsey Charitable Trust

**Eastern Massachusetts**
- BNY Mellon
- City of Waltham
- Comcast Foundation
- MB Flanders
- Paul Gilbert and Patricia Romeo-Gilbert Girl Scouts of the USA
- The Horn Family
- The Linda Hammett Ory & Andrew Ory Charitable Trust
- Celia L. Schulhoff
- Tricia J. Tilford
- United Way
- United Way of Massachusetts Bay and Merrimack Valley

**Eastern Oklahoma**
- Bartlesville Regional United Way
- Hardesty Family Foundation
- George Kaiser Family Foundation
- The Lyon Foundation
- Charles and Lynn Schusterman Family Philanthropies
- John Steele Zink Foundation
- Stradley Unitrust
- United Way of Tulsa
- The Anne and Henry Zarrow Foundation

**Eastern Pennsylvania**
- Helen S. Breidegam
- Comcast, NBC10, Telemundo62, and Comcast Spectacor
- Dona L. File
Lenfest Foundation
PECO
The Pew Charitable Trusts
United Way of Berks County
United Way of the Greater Lehigh Valley

Eastern Washington and Northern Idaho
Washington Youth Development Fund

Gateway
Anonymous
George M. Baldwin Foundation
City of Jacksonville
Florida Department of Education
The Lucy Gooding Charitable Foundation
Publix Super Markets Charities
United Way of Northeast Florida
Women's Giving Alliance

Greater Atlanta
Amerigroup
Assurant
Chantal and Tommy Bagwell
CareSource
The Coca-Cola Company & Foundation
Fiserv
Georgia Power Foundation, Inc.
PNC Financial Services Group
PricewaterhouseCoopers
Publix Super Markets Charities, Inc.
United Way of Forsyth County
United Way of Greater Atlanta
United Way of Northwest Georgia
WellCare Health Plans, Inc.

Greater Iowa
United Way of Central Iowa
United Way of Siouxland

Greater South Texas
Guadalupe and Lilia Martinez Foundation
H E B
United Way of the Coastal Bend
United Way of South Texas

Gulfcoast Florida
Anonymous
Community Foundation of Sarasota County, Inc.
William G. and Marie Selby Foundation
Wilson-Wood Foundation, Inc.

Heart of Central California
Anna Davis-Vaughn and Jack Vaughn
SMUD

Heart of New Jersey
Estate of Mary Dart
Verizon Foundation
Victoria Foundation

Heart of the Hudson
Erik and Eva Andersen
The Dyson Foundation

Heart of the South
FedEx
United Way of the Mid-South
United Way of Northeast Mississippi

Historic Georgia
Publix Supermarkets
Turner Family Foundation

Hornets' Nest
Marian and Robert Hayes Charitable Trust
The United Way of Central Carolinas, Inc.

Kansas Heartland
Mosby Lincoln Foundation
United Way of the Plains
Dwane & Velma Wallace Foundation

Kentuckiana
Estate of Halle Embery
Walter Jacobs Charitable Trust
Estate of Cynthia Shaw

Louisiana East
United Way of St. Charles
Huey P. and Angelina Wilson Foundation

Michigan Shore to Shore
Community Foundation for Muskegon County

Minnesota and Wisconsin Lakes and Pines
Otto Bremer Trust
Central Minnesota Community Foundation
Duluth Superior Area Community Foundation
United Way of Central Minnesota

Missouri Heartland
Greene County CARES ACT Grant
United Way of Central Missouri
United Way of the Ozarks

North Carolina Coastal Pines
Anonymous
Deb Larkin and Carla Washinko
Margaret Pickard Sirvis Fund
Smith, Anderson, Blount, Dorsett, Mitchell & Jernigan, LLP
United Way of Sampson County
United Way of Wayne County
North East Ohio
F. W. Albrecht Family Foundation
Cuyahoga Metropolitan Housing Authority
FirstEnergy Foundation
Giant Eagle Foundation
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The Juliette Gordon Low Society

The Juliette Gordon Low Society was established in 2012 to acknowledge at a national level those who choose to make Girl Scouts part of their legacy as a beneficiary of their estate. Girl Scouts of the USA gratefully acknowledges the following individuals who have made such a commitment to our Movement.

A double asterisk (**) denotes the Founding Chair of the Juliette Gordon Low Society.

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Dianne Belk** and Lawrence Calder
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Dianne Belk** and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift

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Planned Gift
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Movement-wide Challenge Planned Gift
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Girl Scout Movement-wide Challenge
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Girl Scout Movement-wide Challenge
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Suzanne Copeland
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Victoria Briesacher
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Bethany Castillo
Toni Castilo
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Barbara Dangleman
James and Mary Harper
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Movement-wide Challenge Planned Gift
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Girl Scout Movement-wide Challenge Planned Gift
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Lila Davis
Kate Godby
Carolyn Goodwyn-Harris
Tricia Hudson
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Dan Keller
Tracy Keller
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Anonymous (60)
Susan B. Alvillar
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Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk and Lawrence Calder
Girl Scout Movement-wide Challenge Planned Gift
Patricia Boyd
Leanna Clark
Catherine Collins
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Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
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Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Tonya Andersen
Jennifer and Bryan Baloun
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Kurt and Valerie Loudenback
Marla Meyer
Stephen and MaryLynn Meyers
Jeff and Tracy Munce
Lorna Olson-Cooper
Donnie Riedel
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Madeline Marquette
Cal, Jr. and Debbie Partee
Dawn Prasifka
Deborah Robinson
Mary L. Sherman
Kimberly Snipes
Cristy Sowell
Shannon Splittorff

Diamonds of Arkansas, Oklahoma, and Texas
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Marjorie Bernhardt
Barbara Bethell
Andrea Chewning
Katherine Dailey
Marlisa Bernhardt
Barbara Bellah
Andrea Chewning
Katherine Dailey
Donald R. and Martha M. Dearing Trust
Linda Marie Geringer
Deborah Jones
Kate Lonberger
Sharon Lynch
Madeline Marquette
Cal, Jr. and Debbie Partee
Dawn Prasifka
Deborah Robinson
Mary L. Sherman
Kimberly Snipes
Cristy Sowell
Shannon Splittorff

Eastern Iowa and Western Illinois
Anonymous
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Holly and Jason Bark
Marty Beck
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Hillary Blevins
Lacy Bock
MaryAnn Brown
Shelly Wells Cain
Mike and Teresa Colgan
Stacyi Conforti

Eastern Massachusetts
Anonymous (4)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
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Joyce Vance
Dave and Dee Vandeventer
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Amy Wheeler
Rachel Wheeler

Dakota Horizons
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Tonya Andersen
Jennifer and Bryan Baloun
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Kurt and Valerie Loudenback
Marla Meyer
Stephen and MaryLynn Meyers
Jeff and Tracy Munce
Lorna Olson-Cooper
Donnie Riedel
Marie Ruettters
Jane VanHatten
Susan and Bob Wefald

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Diane Flanagan
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Katherine Dailey
Donald R. and Martha M. Dearing Trust
Linda Marie Geringer
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Kate Lonberger
Sharon Lynch
Madeline Marquette
Cal, Jr. and Debbie Partee
Dawn Prasifka
Deborah Robinson
Mary L. Sherman
Kimberly Snipes
Cristy Sowell
Shannon Splittorff

Diamonds of Arkansas, Oklahoma, and Texas
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Marjorie Bernhardt
Barbara Bethell
Andrea Chewning
Katherine Dailey
Marlisa Bernhardt
Barbara Bellah
Andrea Chewning
Katherine Dailey
Donald R. and Martha M. Dearing Trust
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Deborah Jones
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Sharon Lynch
Madeline Marquette
Cal, Jr. and Debbie Partee
Dawn Prasifka
Deborah Robinson
Mary L. Sherman
Kimberly Snipes
Cristy Sowell
Shannon Splittorff

Eastern Iowa and Western Illinois
Anonymous
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Holly and Jason Bark
Marty Beck
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Hillary Blevins
Lacy Bock
MaryAnn Brown
Shelly Wells Cain
Mike and Teresa Colgan
Stacyi Conforti

Eastern Massachusetts
Anonymous (4)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Dorothy Lozowski Boisvert
Ruth N. Bramson
Mary M. Browne
Kelly Corwin
Lynn Saunders Cutter
Barbara H. Fortier and Karen L. Edlund
Amy Fong
Rachael Fusco
Tammy Geyer
LeAnne Grillo
Mabel Cox
Susan Crouch
Theresa Dunkin
James and Eva Ann Elmer
Tina Ervin
Polly Falcon
Marjorie and Donald Grimm
Nico Habben
Marybeth Jaggar
Jan Jensen
Judith L. Johnson
Amanda Kline
Brenda Lloyd
Donna Logan
Virginia Lyttle
Joyce Marinaccio
Ann Menke
Hadie Miller
Lee and Debra Mowers
Diane Nelson
Doug Nelson
Vicki Nelson
Cheryl Noller
Elisabeth and Sam Norwood
Tanya Price
Anne Ryerson
Diane Sadler
Tracy Schwind
Mahlon Sibert
James W. and E. Bonnie Smith
Mindie Stark
William and Cindy Tanner
Marsha Thompson
Joyce Vance
Dave and Dee Vandeventer
Ruthanne Weighton
Amy Wheeler
Rachel Wheeler
Carole Herman
Margaret Gordon Gillespie Iwanchuk
Joanne L. Johnson
Nancy Kiehnle
Kathryn King
Sonia Kwon
Laura P. Lane
Diane Longtin
Cari Palmer Lord
Jane L. Lundquist and William Lundquist
Mary-Ann Macaione
Anne M. Mastro-Valade
Diane McLoughlin
Marcia Metz
Regina M. Mullen
Edward Napekoski
Judith Nitsch
Robert J. Noland
Roc O’Connell
Charmayne Platt
Sandra Publicover
Elizabeth B. Roitman
Patricia C. Romeo-Gilbert
Linda A. Rossetti
Paula J. Ruozzi
Renee Sack
Carol Sapoznik
Celia L. Schulhoff
Linda Schuller
Crystal Sekerak
Gail R. Shapiro
Peggy H. Stevens
Deb Taft
Caitleena Taylor
Marielle Thorne
Tricia Tilford
Amy vanNederpelt
Diane M. White
Zuania Wood

**Eastern Oklahoma**
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Becky Collins
Pam and Paul Crawford
Monique Francois
Marcia and Ron MacLeod
Janie Salinger
Jane Swinney
Larry Swinney

**Eastern Pennsylvania**
Mary Jane Adams
Colleen S. Alexander
Jennifer A. Alexander
Jennifer Allebach
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Susan L. Anderson
B. Jean Anwyll
Stefanie Argus
Veronica I. Backenstoe
Diane Bartlett
Mr. and Mrs. Bradford Beadle
Kate Bech
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Dianne Belk** and Lawrence Calder
Legacy Fund Challenge in Honor of Diane and Robert Roskamp
Phaedra D. Blocker
Frances Marie A.Bloom
Mr. and Mrs. George Bonadio
Judith H. Borie
Bernice K. Bricklin, Esq.
Ruth E. Brusstar
Dorothy Buchanan
Regina Bunis
Joyce K. Burkle
Sandra Y. Campbell-Jackson
Joyanne R. Christman
Peggyanne Coleman

**Eastern Missouri**
Mary Ann Altergott and Jim Beirne
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Connie Argotsinger
Marcia Barber
Bonnie Barczykowski
Jenny and Chris Bartlow
Dianne Belk and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Barbara Bowyer
Susan Carpenter
Kathy Dabrowski
Jessica and Jason Erfling
June McAllister Fowler
Larry and Nancy Gelb
Laurna C. Godwin
Kariinn Granger
Cynthia Heath
Dawn Kotva
Marsha Gail Meyer
Peggy Piotraschke
Laurie Z. Roberts
Jacquelyn Winston
Deborah Ziegler

Mary E. Connell
Mr. and Mrs. Raymond L. Croft
Kay M. Croll
Jayne E. Cumiskey
Donna Cutler
Patricia D. Dannerth
Mr. and Mrs. David DeCampli
Leona Diamond
Ann Donley, C.P.A.
Julia Dougherty
Julia Dunmore
Patricia C. Dyer
Linda Engle
Katherine Kay Fabian
Phyllis Finger, MD
JoAnne Fischer and Eric E. Hoffman
Sonia Foderaro
Karen A. Forbes
Mr. and Mrs. John Foreman
Mr. and Mrs. J. Peter Ford
Kim Fraites-Dow
Robert Healy Garbisch
Janie R. Hutchison Gill
Connie Girard-diCarlo
Ann D. Giunta
Kay E. Goetz
Pastor Virginia Anne Goodwin
Brenda Graves
Rosemarie B. Greco
Carole Chew Green
Marita Green
Catherine M. Guenzel
Joan M. Hagan
Debbie Hassan
Barbara D. Hauptfuhrer
Diana Heiman
Barbara Hifferty
Janet R. Hoffert
David and Pat Hoffman
Gloria A. Hoffner
Kevin Holleran
Frieda P. Hollihan
Betty M. Hollis
Anne T. Huber
Jorene Jameson
Sandra Payne Kenton
Gloria and Joe Kern
Ann O. Kerr
Kathy Killian
Sally A. Kinsey
Lydia P. Kirkland
Marsha H. Kitter
Mr. and Mrs. Trygve Kleppinger
Judith Kraines
Howard S. Kravitz
Ruth E. Kravitz
Gerlinde R. Lauff
Jeanne E. Lennon-Smith
Dolores Swirin Lepley
Katie Loeb-Schwab
Margaret MacCrindle
Catherine Malkemes
Barbara Markowitz
Donna McBride
Beth Mcguinn
Martha Mewhort
Shelley Mincer
Alice C. Moat
Sandra Moyer
Lynn E. Musselman
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Regina A. Pfeiffer
Shirley Preston
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Elizabeth A. Stinson
Ruth Van Duyne Tait
Judith Volk
Deb Walters
Carol and Nick Watters
Mr. and Mrs. Stephen L. White
Norma Withiosky
Brenda Wolfe
Sue Ann Yocom
Alice Zaleski
Michele Zujkowski

Eastern South Carolina
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Gayle Garrigues
Karen Lundquist
Claudia Pierson
Margaret Soden

Florida Panhandle
Raslean M. Allen

Eastern Washington and Northern Idaho
Nicole Amundson
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Stacie and Shawn Davis
Judy Edlund
Curt Fackler
Judy Frigon
Kelly Fukai
Donna Greenough
Allen and Diane Horan
Carol Hunt
Dave and Margaret Jones
Sara Lindgren
Bob and Elaine Linscott
Don Mackin
Shannon Myers and Chris Davis
Brian Newberry
Mark Newbold
Susan Noble
Robyn Parks
Monica Preclado-Thulon
Brusan Rhoda-Wells
Ken and Victoria Roberge
Gerald and Carolyn Santantonio
John Sine
Charlie and Donna Stemple
Elizabeth Zinser

Farthest North
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Gayle Garrigues
Karen Lundquist
Claudia Pierson
Margaret Soden

Gateway
Anonymous (3)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Martha Barrett
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Debbie Brainard
Tricia Burley
Ginger Butler
Sue Butts
Christine Clore
Anne and Jack Connolly
Marilyn and Cecil Gibson
Roberta Giudice-Teller
Byron Googins
Karen Gordon
Madeline Grader
Alicia Grant
Mary Lane Hartshorn
David Hertz
Mary Anne and Jeff Jacobs
Patricia Knowles
Janice and Bruce Lipsky
Joanne Minshall
Mary Ellen Olsen
David and Martha Rader
Susan and Ray Rodgers
Laine and Gary Silverfield
TriciaRae Stancatto
C. Nichole Terry
Sandra and Harold Tysver
Christine Dickinson Waldenmaier
Linda Walker
Carolyn Munro Wilson

Greater Atlanta
Anonymous
Dianne Belk** and Lawrence Calder
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Elise Beltrami
Anne Bowen-Long and Matthew Long
Laura Campbell
Anthia Carter
Moanica Caston
Mr. and Mrs. Jack Cay, IV
Tawanna Tucker Conley
Brad and Laura Disque
Amy S. Dosik
Sonnet Edmonds
Joie S. Hain
Phyllis H. Heller
Harriet Paulk Hessam
Linda Hannon
Pamela Harris-Jenkins
C. Ann Hooper
Wanda Jackson
Catherine Jellets
Althea Jackie Jenkins
Kristen M. Lewis
Sheila Mills
Chris Murphy
Mary M. Plant
Joey Rosenberg
Michelle P. Schwebert
Susan M. Thigpen
Karen Thomas
Amy and Robert Vassey
Cheryl Waybright
Betty Willingham
Ashley Kay Wyatt

Greater Chicago and Northwest Indiana
Erik and Eva Andersen Girl Scout
Movement-wide Challenge
Planned Gift
Levita Anderson
Alonda Bardney
Bonnie Batchelor
Dianne Belk and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Alice Robison Bernston
Tom J. Berntson
CoraLee Blazek
Joanna Bossi
Kathy Brooks
Patricia Broughton
Sally Clair
Rosemarie D. Courtney
Barbara J. Geist
Kathy Clarke Girolamo
Nancy J. Hackett
Maureen S. Jamrock
Christina Konieczka
Patricia Ann Lasley
Susanne M. Lenz
Heather Linehan
Carol Ann Macola
Tina Melendez
Amanda Lynn Modelski
Patricia Godfrey Moss and William W. Moss
Kathleen Mane Oker
Kelly Pavlik
Jean and Bill Robinson
Sylvie Salazar
Kimberlyn M. Schultz
Peggy Tuck Sinko
Mary Sue Terrance
Mary Ann Tuft
Brenda J. Washington
Nancy L. Wright
Susan A. Yates
Melissa Young-Bridgeforth

Greater Iowa
Barb Adams
Jennifer Allamby
Erik and Eva Andersen Girl Scout
Movement-wide Challenge
Planned Gift
Wanda Armstrong
Dianne Belk and Lawrence Calder Girl Scout
Movement-wide Challenge
Planned Gift
Ricci Boldt
Susan and Paul Davis
Stacy Dwyer-Neagles
Andrew and Kathy Eck
Janet Elwer
Nancy Franz
Holly Grimes
Ann Hanes
Joyce Hanes
Jackie Johansen
Martha West Krone
Laura Lane
Janet Lust
Ashlee Parcel
Mary Louise Petersen
Beth Shelton
Patrick Stanbro and Sandi Tucker-Stanbro
Ione Wilkens

Greater Los Angeles
Corinne Abel
LaNeese Adams
Natalie Farrar Adams and Stacy Adams
Lissa Alfred
Erik and Eva Andersen Girl Scout
Movement-wide Challenge
Planned Gift
Lisa Axelrod
Carolyn Baker
David A. and Julie Battaglia
Julie and Kenneth Beals
Dianne Belk** and Lawrence Calder
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Betty Berdiansky
Steve Bolkovatz
Gail I. Boyle
Moira Brady
Betsey L. and Don Brewer
Michele Broadnax
Chrysal Broesel
Constance L. Burg
Amy Caponpon
Katy Carlson
Jessica Cardenas
Charles Carroll
Elizabeth Chadwick
Hailyn J. Chen
Rachel L. Clarke
Debbie Cook
Patricia A. and Curtis Crider
Phyllis E. Currie
Christine A. Dean and Rosemary C. Veniegas
Carol M. Dedrich
Isabella Del Gaudio
Steven DePaul
Katharine DeShaw and Mark McConnell
Juanita Doplemore
Barry and Peggy Edwards
Theresa Edy-Kiene and Matthew Kiene
Sonia Endler
Marie J. Fouts
Diana Freeman
Liisa and Michael Froggatt
Megann Giardino
Linda and Jay Grifffey
Diane K. Grohulski
Gloria and Bob Halfacre
Erika L. Homan
Bernie Horst
Denise Hsu
Alana Hyman
Laurie and Hannah Jacobs
Shannon and Larry Johnston
Sherry Lapides
Lise L. Luttgens
Lynn Mack-Costello and Joseph Costello
Marilyn and Dale Marshall
Megan Martin and Brian Long
Toni Martinez-Burgoyne and Rod Burgoyne
Kelly and Jason Maxwell
Gina McLeod
Eleanor Moninger
Ann Moore
Frances and Richard Moreno
<table>
<thead>
<tr>
<th>Girl Scouts of the USA 2020 Annual Report</th>
<th>Kathryn E. Nielsen</th>
</tr>
</thead>
<tbody>
<tr>
<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Denise and Ken Nowack</td>
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<td>Jenny Alonzo</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Erik and Eva Andersen Girl Scout</td>
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<td>Michelle Flaherty</td>
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<td>Beatrice Jackson</td>
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<td>Rose and Robert Littlejohn</td>
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<td>Kate W. Maitland</td>
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<td>Marilyn Masiero</td>
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<td>Meridith and Dan Maskara</td>
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<td>Grace M. Scotto</td>
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<td>Dana Reed Spooner</td>
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<td>Henrietta Swirin</td>
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<td>Sasha Thompson</td>
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<td>Jennifer Allen</td>
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<td>Sharon Almaguer</td>
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<td>Erik and Eva Andersen Girl Scout</td>
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<td>Elena Cano</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Ruthie Ewers</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Alejandra Llamas</td>
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<td>Jamie F. Malone</td>
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<td>Lea Peacock</td>
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<td>Carol Rausch</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Gloria Scott</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Green and White Mountains</td>
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<td>Anonymous (2)</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Erik and Eva Andersen Girl Scout</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Movement-wide Challenge Planned Gift</td>
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<td>Stephen W. August</td>
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<td>Emily Becker</td>
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<td>Dianne Belk and Lawrence Calder</td>
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<td>Robin K. and Stephen Boyd</td>
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<td>Sarah B. Brown</td>
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<td>Mary D. Burchard</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Ashley Carroll</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Patricia A. and Paul Casey</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Sarah Chaffee</td>
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<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Jennifer and Bob Clarke</td>
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<tr>
<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Cynthia Cohen</td>
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<tr>
<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Jacie A. Crump</td>
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<td>Sherry and Louis Edmonds</td>
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<td>Cheryl S. and Ward Heneveld</td>
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<td>Mary Ellen and Scott Hettinger</td>
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<td>Vera A. Kirk</td>
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<td>Amanda and Craig LaClair</td>
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<td>Amy Snow Lothrop</td>
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<td>Deborah Rossi</td>
</tr>
<tr>
<td>Girl Scouts of the USA 2020 Annual Report</td>
<td>Frances M. Rousseau</td>
</tr>
</tbody>
</table>
Carl Thompson

**Gulfcoast Florida**
LaTasha Armstead
Renee Armstrong
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Marilyn L. Arnall
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Ann Carrasquillo
Richard Cyphers
Rae Dowling
Linda Getzen
Marie Graziosi
Carol B. and Jules Green
Ashley Harris
Marilyn Harwell
Cecelia Hill
Karen Huebner
Christine Jennings
Barbara Lewis
Tracy P. Lux
Jessica Macera
Colleen McGue
Juliana C. Meek
Patricia Ramthum
Joseph P. and Janet Rhein Living Trust
Robert Rodgers
Shakira Rolle
Tracy Seider
Mary Anne Servian
Sandi F. Stewart
Sharon R. Stewart
Susan R. Stewart
Brenda Tate
Christine B. Yekel

**Hawaii**
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Joanne Arizumi
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Emmaly Calibraro
Shari Chang
Caroline Bond Davis
Claire Heliam
Margaret Hirakawa
Greg Hiyakumoto
Beth Whitehead

**Heart of Central California**
Anonymous (3)

Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Gail Bakker
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Sally Butters
Anna Davis
Maureen and Edmund Dickson
Ruth Donato
Patricia Estopinal
Dr. Linda E. Farley
Robert and Connie Ferriman
Erlene Foord
Juanita Garcia and Michael Barber
Rebecca Gardner
Edna Lucille Goforth
Abby DeGraffenreid
Virginia De Gregory
Robin Kren and Mark Hoag
Rose Hoerer
Beverly Lamb
Nancy Lawrence and Gordon Klein
Valerie and Steven Lease
Alana Mathews
Winnie Maynard
Dr. Jenni and Terry Murphy
J. Edward and Leslie S. Parker
Pamela Saltenberger
Doris Scanlon
Beth Leonard Schatz and Ed Schatz
Elena Schwed
Donna and Bob Snyder
Ann and David Wallace
Renee and Dale Waters
Debra Wierol
Charlotte Williams

**Heart of Michigan**
Elizabeth S. Bishop
Barbara Henton
Kelley Hissong
Marjorie McRoberts

**Heart of New Jersey**
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianna Beck-Clemens
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Diane G. Cifelli
Nancy Faulks
Yasche Glass
Okello Hemmings
Cheryl Hosein-Jaipersaud
Kelly McDonald
Deborah Stahl
Kelly Trageser
Lydia Whitefield
Debra L. and Carl W. Zvanut

**Heart of Pennsylvania**
Anonymous (2)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Josephine D. Appell
Joanne M. Bankos
Carol Bartoe
Vivian Beaston
Susan J. Beittel
Dianne Belk and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Karen Diener Best
Sharon Blosser
Beth A. Bodtorf
Louise Brown
Martha Lynn “Marty” Brown
Nancy W. Bryant
Linda Castagna
Shirley Covert
Kate Crowley
Linda L. Davis
Judith Doviak
Carol J. Eberly
Carol V. Freer
Kristine Frey
Constance Gehman
Jane L. Grim
Sara L. Hannigan
William Hoffman
Charmine Hoke
Hugh E. (Ed) Hughes
Carolyn Hunger
Kyle Kauffman
Marlyn Derr Kauffman
Betsy Keefer
Carrol B. Kindel
Patricia Kotchek
Marguerite W. Leahy
Gwen L. Loose
Barbara Mable
David Maneval
Marilyn Mazza
Kathryn McCormick
Janie McKnight
Martha E. Meadows
Sue Morrison
Joan J. Mummert
Doris Myers
Marianne S. Nolt
Terry Cohee Novak
Karen Poe
Candy Poklembo
Flora H. Poulos
Donna Pullo
Jane B. Ransom
Susan Ross
Chriss Schultz
Joan Scott
Susan E. Shetter
Anne Marie Shuey
Pam Silar
Sue Snell
Belinda Stefl and James Stefl
Mary Noel “Gus” Steinberg
Linda Thum
Milicent L. Treat
Beth Tyson
Rosalyn R. Ward
Carolyn Warman
Laura Weber
Diana Weaver
Cornelia Yoder
Martha H. Zeller

Heart of the Hudson
Anonymous (6)
Patricia Allen
Erik Andersen
Eva Andersen
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Fay Casatuta
EEK Castleton
Catherine M. Corbin
Sandra C. Morrissey
Patricia Page
Deborah Ottaviano Paul
Hada L. Reed
Patricia Marie Reger
Carol and Richard Vergara

Heart of the South
Anonymous (2)
Herbert Akers
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Barbara Arnold
Steve Arnold
Dianne Belk** and Lawrence Calder
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Venus Chaney
John Richard Cochran
Nancy Cochran

Historic Georgia
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Isabella G. Arce
Kristina Banks
Dianne Belk** and Lawrence Calder
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Myra Blackmon and Tom Holland
Monai Boles
Debbie Caballero
Ron and Sue Chipman
Elizabeth Connell
Deborah Dees
Sue Else
Thomas M. Feldman
Sue Goldsmith
McGuire Gordon and Carolyn Stefancic
Harriet Hessam
Tawab Hessam
Cheryl K. Legette
Ann D. Long
Patricia Lyons
Kim Melton
Theodora Mills
Sherry Minich
Dick and Lee Moeller
Fraley Turnipseed
Sally Boyette Whatley

Hornet’s Nest
Donna Dunlap
Alison Morton
Linda Need
Jersey Shore
Bahiyah Abdullah
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Muriel Beekman
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Barbara Birdsall
Rachel Castellon
Jennifer Cody
Lisa Combs
Maureen Crinigan
Burton and Lynn Davis
Maria Farhat-Tanzola
Elizabeth Gallo
Mary Anne Gearing
Frances Golden
Ginny Haines
Thomas Halpin
Susan Halsey
Allison Havemann
John Holterhoff
Carolyn Hordichuk
Mildred Hughes
Mary Johnson
Elizabeth Kelly
Patricia Kurz
Roland and Dorothy Lewis
Nancy Lewis
JoAnn McCann
Susan McClure
Doris McCluskey
O’Meara Financial Group
Martha O’Rourke DVM
Megan Osborn
John and Priscilla Oughton
Carolyn Pine
Richard Renzulli
Charles Richter
Linda Rieche
Barbara Romaine
Ann Scott
Robert Sheridan
Patricia Tutting
Harry Weisfeld

Kansas Heartland
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Sharon Bastian
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Dolores Crum
Shelly Harris
Theresa Hearn
Arnold and Freda Hudspeth
Faith Martin
Shirley and Richard Mosher
Lee E. Phillips III
Sandy Remsberg
Jo Karen Werner
Elizabeth and Robert Workman
Kentuckiana
Anonymous
Lisa Actor
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Vivian Blade
Alfred C. and Gladys M. Carter
Charitable Trust
Ann Coffey
Ginny Edwards
Frances Fach
Suzy Gessner
Sharon Handy
T. Walter Hardy, Jr. Charitable Trust
Ervin G. Houchens Charitable Trust
Judy Hunter
Walter Jacobs Charitable Trust
Brian Jones
Joe McCarroll Charitable Trust
Nancy Northrop
Susan Ragsdale
Colleen Reeve
Cindy Rosch
Mary Sue Ryan
Alton J. Schneider Foundation
Joyce Seymour
Pamela Silverman
Cynthia Torp
Lora Tucker
Amy Welch
Cynthia Weller
Martha “Marty” Woelfel

Kentucky’s Wilderness Road
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Jaclyn Badeau
Carol Beirne
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Mary Birenbaum
Diane Curry
Cindy Ferguson
Ann Freytag
Jodi Garrison
Karen Greenwell
Hannah Helm
Charlotte Johnson
Virginia Long
Sandra McCain
Eileen O’Brien
Myra Raiche
Kathleen Regan
Jo Smith
Julie Sygiet
Sara Thurston
Ruby Webster
Natalie Wilson
Katherine R. Woods

Louisiana East
Jacqueline K. Alexander
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Mary Jane and John Becker
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Jacqelyn Daniels
Candace Davey
Miriam “Mimi” K. Delaune
Myrle LeBlanc
Patricia LeBlanc
Juana Lombard
Martha J. Long
Pat Mackey
Elizabeth Matherne
Debbie McDowell-Tate
Joan Mollohan
Laurence “Laurie” Neeb
Jill Pollard
Charissa Ramp
Marguerite Redwine
Gina McBride Sledge
Elizabeth Stoner
Mary Stringfellow
Dr. Allison C. Augustus Wallace
Jameeta Youngblood

Louisiana Pines to the Gulf
Barbara Wondrasch Coats
Keven Webb

Maine
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Janet Boone
Susan Brackett
Joanne Crepeau
Kay Henry
Janet O’Toole
Caroline McAleese Riley
Elizabeth Timm
Donna Watson

Manitou
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Diane Cline
Marij Groth
Marge Horneck
Patricia Koppa
Diane Krause-Stetson
Romelle Nowak
James D. and Patricia J. Reigle
Denise Schmemauer

Michigan Shore to Shore
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Mary K. Becker-Witt
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Karen E. and James M. Feahr
Neti D. Herndon Charitable Trust
Sharon Hughes
Deborah J. Hughes and Frederick J. Antcznk
Alan R. Ryan Charitable Trust
Mary A. and Wilhelm W. Seeger
Bonnie Vance
Grace Wilcox Charitable Trust

Middle Tennessee
Kathy Cloninger and Mike Williams

Minnesota and Wisconsin Lakes and Pines
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Tricia Andrews
JoMarie Anton
Ross and Elizabeth Anvary
Sandra Barnhouse
Carol Barrymore
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
John and Bonita Benschoter
Jeanine Brand
Cherie Bridges
Miranda Brown
Joan Cramer
Gregg and Leigh Ann Davis
Richard and Catherine Diedrichsen
JoAnn Evenson
Stephanie Foley
Kathy Gilbride
Tara Harl  
John and Laurie Hoenig  
Brenda Jacobson  
Suzanne M. Keehr  
Howard and Mary Kenna  
Katie Koester  
Ed Lalor  
Steve and Peggy Laraway  
Jim and Pam Lindberg  
Jan Loebel  
Sandi Mackedanz  
Michelle Massman  
Sharon McKenzie  
Kathleen Milligan  
Emily Nahm  
Pamela K. Neet  
Margie Oleson  
Bruce and Lorraine Patton  
Tauna Quimby  
John and Jeanne Reynolds  
Rebecca Reynolds  
Judith Rothstein  
Nancy Rutherford  
Diana Salzer  
Michelle Sarazin  
Tim and Mary Schroer  
Bruce and Cheryl Skalbeck  
Mona Tedford Sharpe  
Ralph and Carol Tillitt  
Paula Tompkins  
Fred and Cathy Town  
Katrina Viegas  
Michael and Diane Vosen  
Cindy Wannarka  
Mary Weyrens Tasto  
Betsy Whitlach  
Mary Wyman-Goenner  

**Minnesota and Wisconsin River Valleys**  
Anonymous  
Chris Addington  
Carol Agnes  
Alana Alexander  
Roberta (Bobbi) and Norm Allan  
Joe Ambrose  
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift  
Sarah J. Andersen  
Robert R. Anderson  
Beverly Aplikowski  
Karen O. Bachman  
Stephanie Bailey  
Carol Baldwin  
Ann Barkelew  
Erin and Andrew Barwis  
Lynn Basich  
Dianne Belk** and Lawrence Calder  

Girl Scout Movement-wide Challenge  
Planned Gift  
Thomas Benson  
Dorothy Bentfield  
Anne Berberich  
Lisa Berglund  
Madeline Betsch  
Carol Bierbrauer  
Sharon Bigot  
John Bina  
Elizabeth K. Bixby  
Alexandra Bjorklund  
JoAnn Bogdan-Berkland  
Karen M. Bohn  
Jane Bolenbaugh  
Tisha M. Bolger  
Margaret J. Bowles  
Elizabeth A. Bracken  
Karen L. Brinkman  
Richard J. Brinkman  
Mary Ellen Brue  
Terri L. Burkel  
Dorothea J. Burns  
Marcia J. Bystrom  
Jean A. Carraher  
Jeanne Carter  
MaryAnn Carter  
Elissa Chaffee  
Jennifer Charpentier  
Rachel D. Chase  
Beverly J. Chlebeck  
Bernadette Christiansen  
Donald Christiansen  
Everett Christiansen  
Paul R. Christiansen  
Doris and Lorrain Church  
Janell R. Cirkl  
James Clack  
Rose M. Clack  
Sandra K. Clair  
Judith Clayton  
Dorothy P. Clingingsmith  
Barbara Colliander  
Carol G. Cook  
Lorna Olson Cooper  
Kathleen H. Corley  
Judith S. and Richard F. Corson  
Barbara Cox-Shaw  
Sandra L. Craighead  
Shermane L. Cross  
Gail Cullinan  
Rose Cyert  
Linda S. Dahm  
Nancy Randall Dana  
Maryann Danforth  
Sara Danziger  
Barbara D' Aquila  

Jennifer B. Darling  
Patrick D. Darlin  
Joan Dehne  
Jean M. Dehning  
Ariel Dickerman  
Sandy and Nancy Berg Dickson  
Anita J. Dittrich  
Bryce A. Doty  
Anne Dudek  
Catherine Edwards  
Bonnie J. Elfering  
Mary M. Engler  
Joyce I. Erickson  
Peggy A. Erickson  
B.J. Esler  
Geraldine Floyd  
Nancy L. Forman  
Patricia M. Frankenfield  
Renee Fredericksen  
Dana M. Frederickson  
John Frederickson  
Gerald Frodl  
Constance B. Fullmer  
Louise M. Gabbert  
Patience H. Gall  
Rita J. Garcia  
Joan L. Gardner  
Ken Garness  
Marlys Garness  
Mary H. Gates  
Gloria J. Gehard  
Beth M. Bruger Geis  
Susan Ginder  
Jennifer Goering  
Gayle B. Goetzman  
Janet D. Gracia  
Eileen Grundman  
Marilyn Gryc  
Jim Guentzel  
Karen Guentzel  
Rose M. Gustafson  
Hugh H. Gwin  
Judith A. Halabrin  
Evenelle (Evie) B. Hamlin  
Gregory Hammers  
Nancy N. Hansen  
Paul Hansen  
Nancy K. Hanson  
Barbara Haroldson  
Jodi Harpstead  
Stan Harpstead  
Greg and Gayle Hayhurst  
Catherine A. Heither  
Debra L. Henry  
Joan S. Henry  
Jacqueline J. Hill  
Miriam Hof
Sharon L. Hollatz
Marianne Holtz
Marlan L. Hopkins
Beverly Houts
Ronald Ibarra
Thena Iwen
Georgene R. Jackson
John Y. Jackson
Pearl M. Jackson
Lisa Jacobson
Shelley Jacobson
Sharon Joe
Marlys E. Johnson
Mary E. Johnson
Sally A. Johnson
Connie Kass
Linda B. Keene
Judith Keogh
Elizabeth M. Kiernat
Sharon Kimble
Judith A. Kinsey
Audrey P. Kintzi
Judith A. Kishel
Wendy Klager
Nancy T. Klemek
Karen Klose
Marlys Knuth
Barbara G. Koch
Laurie Krachmer
Kay E. Kramer
Lynn Kraf
Evonne M. Kremer
Joan M. Krikava
Amy C. Kroll
G.J. Kunau
Margaret M. LaMont
Elizabeth T. Lang
Bereth Larson
Jerry Larson
Kathryne G. LaValley
Lisa M. Lee
Jane Leitzman
Gail Lewis
Marcia K. Lockman
JoAnn Lux
Lois M. Mack
Susan K. Mahle
Alice L. Mairs
Sharon L. Marquardt
Vivian M. Mason
Donna J. Mattis
Kathryn J. May
Nancy Mckay
Marilyn McLaughlin
Kathleen J. McMahon
Karen Meade
Steve and Sandy Meyer
Kathleen A. Meyerle
Mary Mittelstadt
Mary L. Molliner
Linda Brekke Mona and David Mona
Terry C. Moons
Betsy and Jim Moore
Ramona A. Moore
Roberta J. Moore
Frank P. Morrissey
Mary-Alice Muraski
Priscilla J. Nauer
Susan G. Navratil
Myrna J. Nelson
Janet L. Nethercut
Jacqueline Nilson
Jody Olson
Elizabeth O'Mara
Brenda L. Oseland
Beatrice Ourada
Valerie H. and David E. Pace
Lorena A. Palm
D.T. Palmer
Susan Amos Palmer
Arete Passas
Margaret S. Passmore
Annette M. Patel
Sally D. Patterson
Barbara Payne
Bette J. Peltola
Kathleen C. Pickering
Donna Pietsch
Joel E. Pilgrim
Linda K. Pilgrim
Carol Pine
Stephanie Pommier
JoAnne Pooley
Norma Porter
Joanne Poss
Linda J. Rath
Rodney Rath
Lenore S. Ravits
Cynthia R. Redmon
Jeffrey A. Redmon
Sharon Reece
Shelly Regan
Barbara P. Reichel
Christine C. Reisdorf
Bea Rocha
Inell C. Rosario
Barbara L. Rose
Karen Rose
Kathryn Rosebear
Joyce H. Rosene
Kim Wolfram Salz
Christine M. Sand
Carolyn Sandberg
Christopher Sandberg
Cindy Sanders
Helen M. Schadegg and
Stephen J. Simmer
Bonna Scherer
Kathleen Scholer
Stanley Schraufnagel
Linda A. Schroepfer
Judith M. Schuelke
Bonita Schultz
Penelope Scialla
Mary A. Seeger
Betty Shaw
Janna L. Shaw
Marte J. Sheeran
Orin Shelton
Susan J. Shelton
Anne M. Sholtz
Jennifer Skjerven
Mary F. Slack
Sandra L. Smith
Sara L. Smith
Karen J. Sneudeker
Anna M. Solild
Andrea K. Specht
Douglas A. Spike
Kaye Spike
Janet L. Stacey
Robert Starr
Robin G. Stegner
A.J. Steinbring
Susan P. Stewart
Elizabeth A. Strong
Rita E. Sundberg
Linda M. Svital
Janice A. Swartz
Richard Swartz
William C. Talen
Ann R. Taylor
Linda K. Teppo
Paula Thiede
John Thoreen
Mary E. Thoreen
Jan L. Thorson
Terri L. Thorstenson
Elizabeth Tiffany
Patricia L. Toenies
Jennifer A. Tonder
Georgia K. Toogood
Nancy Quammen Truax
Martha (“Cuddles”) Turner
Dolores Ullstrom
Beth M. Voermans
David Vosbeck
Mardy Vosbeck
Jane Wagemaker
Joyce A. Walls
Anne Walters
Jeanne A. Walz
Robert G. Walz
Pauline L. Wangen
Lauren P. Weck
Jim Wedge
Olive Welch
Donna Wert
Kristin M. Wertz
David White
Dawne B. White
Emily A. White
Maryjo White
Debra C. Wilkinson
Phyllis A. and Anton P. Willerscheidt
Tony Willerscheidt
Meredith Wills
Joan Wisniewski
John Wisniewski
Donald Wolf
JuvaLee Wolf
Elaine Wyatt
Mary E. Yapp
Donna L. Young
Mary L. Zrust
William M. Zrust
Jennifer C. Zvi

Missouri Heartland
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Mary Daly
Kara Glaus
Lindsey Godfrey
Linda Regan
Anne Soots
Savannah Stepp
Tina Stillwell

Montana and Wyoming
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Janet de Vries
Beth Hill
Wendy Keating
Shelley Olson
Al Parisian
Leanne Woodfill
Nassau County
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Joanne Antun

Cynthia Gordon Baker
Eileen Baker
Judith Batty
Dianne Belk** and Lawrence Calder
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Deirdre Blackmore
Chris Bonczyk
Rande Bynum
Susan Caruso
Donna Ceravolo
Paula Davy
Terri Della Vecchia
Iris Dorfman
Donna Rivera Downey
Luci Duckson-Bramble
Theresa and Anthony Edelman
Judith Franzen
Deborah Goldsmith
Carol Gorst
Maryse Haig
Debra Ieraci
Frank Ieraci
Wanda Jackson
Diane Last Marks
Gloria Mauter
Carlie Mendoza
Martha Naples
Carol A. Ransom
Cathy O'Reilly
Margaret Stacey
Judy Stenson
Mary VandenHeuvel
Diane White

Nation's Capital
Anonymous (200)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Susan L. Anderson
Meg Armstrong
Jana Asher
Judith Batty
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Anne Coventry
Margo Delapp
Angela Carpenter Gilder
Simone Jackson
Elleen Kurucz
Barbara Hunter Mahan
Laurie Menzel
Roberta Hutchinson Ostar
Dhamayanthi Pathmanthan
Sarah Phillips
Sharon Richardson
Nancy Rhyne
Patti Shapiro Slay
Mary Sprague
Tine Stone
Barbara Sutton
Susan Drew Thomas
Diane Tipton

New Mexico Trails
Anonymous (6)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Martha Benn
Karen and Ken Bergren
Linda Deck
Marti Fournier-Revo and Terrence Revo
Molly Garza
Mary Hockaday
Mary Homan
Peggy Sanchez Mills and Jim Mills
Christine Morgan
Constance L. and Lester J. Reischman
Shirley and Merion Reynolds
Becky and Weldon Teague
MaryBeth Thornton
Sandy Trissell
Nancy Wiggins

North Carolina Coastal Pines
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Deborah G. Brady
Cheryl Y. Burns
Jean Carter
Beverly Cowdrick
Kristi Doebler
Cindy B. Fink
Linda P. Foreman
Gradisar-Whalen Family
Poonam and Gyan Gupta
Bonnie V. Hancock
Kristen and Steve Hess
Emily K. Hill
Lois R. Hirschman
Lisa and Jefferson A.R. Jones
Marsh Creek
Pat MacPherson
Debbi Morgan
Beth M. Norris
Jennifer and Brian Osman
Valerie Quiett  
Melissa Reed  
Marywalker Romanus  
John F. and Wanda A. Schramm  
Jodi R. Schwartz  
Barbara Pickard Sirvis  
Cathy Stipe  
Lisa Strickland  
Gail Watts  
Frank and Sue Ann Westmeyer  
Debi L. Willis  
Lori Winkelstein  
Beverly Wyckoff  
North-Central Alabama  
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift  
Dianne Belk** and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift  
Pamela Copeland  
Kimberly Crafton  
Sarah Edwards  
Kay Hayden Henderson  
Paula Lott  
Karen Peterlin  
Jennifer Sholund  
Yvonne Simms  
Claudette Smith  
Alice M. Williams  
North East Ohio  
Anonymous  
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift  
Dianne Belk** and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift  
Mary Lou A. Britton  
Patricia Broughton  
Amie and Phil Cajka  
Marian R. Calvin  
Jane Christyson and Bob Mahoney  
Tina Marie Collins  
Laura Bailey Culp  
Meredith Gray Daley  
Donna M. DeFiore  
Gunta Douglas  
M. Elizabeth (Beth) Frank  
Brenda Heidinger  
Claudia W. Jones  
Mona Karoghlanian  
Lizbeth W. Kohler  
Carole A. Krupa  
Gabrielle Love  
Dot MacIntyre  
Leslie R. McGinnis  
Debbie Minicher  
Benjamin G. and Jane Norton  
Margaret A. Renwand  
Susana L. Rogers  
Laura and Tim Schultz  
Pamela Valentine  
Joan P. Villarreal  
Marc and Julie Weagraff  
Michelle L. Weilnau  
Northeast Kansas and Northwest Missouri  
Anonymous (3)  
Beverly Albertson  
Mary Ann Altegott  
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift  
Miriam L. Anderson, O.D.  
Marcia H. Bailey  
Nancy Banta  
Dianne Belk** and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift  
Amy Bennett  
Angela M. Bennett  
Jean Brown  
Barbara and David Bywaters  
Nancy L. Copeland  
Connie Davis  
Bonnie Dickson  
Mark Eagleton  
Sylvia and Roger Penn  
Kimberly and Matthew Flynn  
Lynn and Robert George  
Sherry D. Gibbs  
Jenny Haile  
Barbara J. Hanson  
Lori Hanson  
Carolyn and Glenn Hodges  
Tracy Hull  
Ardith Hurst  
Jennifer Ingraham  
Vickie and Calvin Johnson  
Mary Jorgenson  
Janice Keeny  
Lily Kelly  
Joanne Kennedy  
Suzanne Leyton  
Catherine A. Lewis  
Virginia and Lloyd Lynd  
Chris McClain  
Karen and Jim McGuigan  
Jeannemarie C. McNabney  
Judith Miller and Mary Wentworth  
Beth Montelone  
Bernadette Murray  
Susan Pepperdine  
Northeastern New York  
Anonymous (9)  
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift  
Dianne Belk** and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift  
Donna Rae Gelder Bigelow  
Mary and Jim Buszuwski  
Craig Hilchey  
Lynn Hilchey  
Carol Hyde  
Chandler M. Ralph and David K. Aldrich  
Valerie Trudeau  
Diane White  
Stevie Reynolds and Sig Anderson  
Mary and Neal Robinson  
Robin Rowland  
Joan R. Ruff and Dennis Wilbert  
Kathleen Schatte  
Judy and Steven Sherry  
Stephanie M. Smith  
Aleeta Spencer  
Mary Tangari  
Vickie Trott  
Vanessa VanGoethem-Piela  
Judy Vickrey  
Laura Watkins  
Barbara Weary  
Joy Wheeler  
Joann Wollermann  
Cynthia Yin  
Denise L. Young  
Ellen Zetmeir  
Northeast Texas  
Anonymous (2)  
Kit Addleman  
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift  
Dianne Belk** and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift  
Julie Broad  
Kimberly Dixon  
P.T. Kilman Trust  
Debra and Steve Leven  
Lynne and Allen Mabry  
Katherine Maxwell  
Rosanne Meier  
Sara Jo and David Mueller  
Carolyn Parker  
Kitty Peed Pike  
Angelica Podias  
Christina Stenger  
Lynn Wilbur
Northern California
Anonymous (4)
Henry Ainlay, Jr.
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Katie Anderson
Lynne Armstrong
Jana and Greg Barsten
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Diana Bell
Suzanne Bell
Jeanette Bemis
Ellen Bermingham
Frank Bette
Bonnie R. Bliss
Walter J. Bobkiewicz III
Marcie and Chet Brown
Ginger Bryant
Barbara and Miya Burbach
Samantha K. Burkey
Susan Burton and Tom F. O’Donnell
Sara M. Cakebread
Carol L. Campbell
Leslie J. Carmichael
Stephanie Chew
Brenda H. Christensen
Susan A. Coleman
Nancy J. Corbin
Polly and Cielito B. Cortez
Arletta K. Cottie<br>right
Nancy C. Derbish
Saman Dias
Kristi Doebler
Joan M. Dove
Dorothea M. Dutton
Karen M. Eckhart
Tessa R. Enns<br> Kimberly Freitas and Michael Topper
Marion L. Gade and Jerry Michaels
Karen Derr Gilbert
Teresa Gisske
Bev and Tom Graham
Dr. Trudy Gross and Mrs. Stacey Martiskiny
Deanna Paoli Gumina, Ph.D.
Terri A. Hague
Nancy H. Handel
Michelle R. Harvey
Esther A. Heller and Nicholas A. Corsano
Karen Helmuth
Sandy Holmes
Kathleen Horton
Carol E. Hoskins
Nancy L. Johnsen and Linda A. Werner
Marcia Keeler

Julie A. Kimelman
Dianne Lamendola and Peter Pavich
Jody S. Lindell
Linda E. Lococo and John K. Conway
Michelle Luster
Pamela Mantegani
Christine Matheney
Peg McAllister
Michelle M. McCormick and Sara Davis
Patricia and Michael D. McGuire
Shannon M. McNath and Steve Aja
Nancy and Kenneth Mednick
Leslie Miller
Linda Mock
JoAnne J. Neil and Robert Hritz
Charlotte and Robert W. Newman
Sue Norton
Mary S. Okamura
Marina H. Park
Tisa Pedersen
Judy Pick and Lori Ross
Joyce A. Richards
Katherine L. Richardson
Mary Ellen Richey
Sarah Rothstein
Julie Rotolo
Erika Rottenberg
Susan Rouder
Betty Rowland
Lillian Samuel
Barbara Scheiffer
Corinne Semas
Barbara A. and Howard Shaw
Sandra Takahashi Shirai
Rebecca J. Simpson
Gena and Jack Soares
Peggy G. Soberanis
Alma Sorenson
Cherrill Spencer
Happy and Cari Lyn Stanton
Neeracha Taychakhoonavudh
Terri and Stanley Terada
Anita Thompson
Betty Tocchini
Jeanne and James Toms
Rose A. and John Tripplett
Suzanne Troxel and Josh Peckler
Katherine A. Velleman
Berence Villaseñor
Patricia J. Webb
Sara Wigh-McManis and James McMainis
Deborah E.G. Wilder
Sherri Lewis Wood
Wendie and Henry Wu

Northern Illinois
Mark and Carol Ackerman
Carolyn Allison
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Sara Ellen and James Anderson
Patricia and William Appelhans
Donna and Terry Bausman
Dianne Belk and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Karen Brown
Penny and Kenneth Cameron
Jane E. Carter
Diane L. Collins
Fiona Cummings
Cheryl Dahl-Kearney
Rise Davis
Jody Deery
Carmen Diaz
Beverly D. Dow
Alexandra Fleig
Lawrence A. Fleig
Miriam L. Fleig
Shelleyanne and Mark Fridly
Janice L. Hann
Joyce Harrison
Marjorie Herman
Nancy L. Johnsen
Jean Kinley
Lorre La Passo
Patricia and Donald Laird
Gene Lamp
Kelbyn J. Lawrence
Norm Lindstedt
Ruth and Tom Little
Emily G. Logan
Colleen Magee
Patricia McCullough
Kristie Miller
Lisa and Tim Normoyle
Kenneth Opperman
Barbara S. Pagano
Gregory and Christine Petty
Jaye and Robert Quimby
Sue K. Reimer
Tim and Bobbie Riley
Michelle Rossi
Edward and Mary Anne Rounds
Doris Rowald
Virginia and Norman Scott
Judith Sedlack
Adella Sefrains
Margaret Simonsen
Susan L. Speroff
June M. Stott-Kubasiak
Richard H. Strout
Kathryn Swick
Shirley A. Tudor
Cathy and Bill Veal
Dana G. Vierck
Catherine and Thomas Wilcox
Fleur and David Wright
Vicki Wright

Northern Indiana-Michiana
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Theresa Brady
Tamarah D. Brownlee MPH
Albert J. and Rhonda Carter
Toni L. Heathman Cook
Bruce and Connie Frederick
John and Jill Frey
Lois Hess
Cynthia D. Maravolo
Eleanor and Lockwood Marine
Gail Milne
Dean and Tammy Oakes
Sharon Lynn Pohly
Kathleen and Pamela Reyburn-Michael
Jane Webster Winnerman Shaw
Lisa Spoon
Margaret Sturm
Mark and Kathie (Oiler) Swaim
Carol Winters
Peg and Norm Yoder

Northern New Jersey
Anonymous (1)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Janet Boetticher
Wendy and Richard Bongo
Paulaite Brauch
Casey Croes
Robert and Esther Endres
Joy Sallovitz Firshien
Adrienne Fulcher
Denise Cannizzaro Garcia
Betty and Andy Garger
Virginia Gibson
Kathie Harrington
Susan A. Harwood
Dawn Hopper
Rosemary Iannone
Shanna Jafri
Sandra A. Kenoff

Northwestern Great Lakes
Anonymous (15)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Victor Anthony
Mark Aptiz
Charles Aslakson
Patricia Baldwin
Ken Baur
Patsy J. Beauchamp
Deanne Behrens
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Oscar Boldt
Evelyn Burger
Clark D. Casetta
Neil Dentzer
Alexandra Drivas
Barb Dulmes
Virginia Ernest
Diane Ford
Dawn Gohlke
Catherine Goetz
Mary Grace
Heidi Halberg
Mary Harp-Jirschele
Ann Kapitz
Marne Keller-Krikava
Susan Kohak-deCampo
Karen Kollman
Sharon Kozicki
Pat Laemmerich
Carol Ligare
Kathleen Ligare
Gail McNutt
Judy K. Nagel
Nan Nelson

NYPenn Pathways
Anonymous (4)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Nancy Calandra
Julie Dale
Judi Dixon
Angela Carpenter Gilder
Mary and Brad Grainger
Karen Hegeman
Erin Macmaster
Yolanda D. Peterson
Mike Sabo
Jane Spellman

Ohio’s Heartland
Anonymous (3)
Shakila Ali
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Ruth and Wayne Cook
Nancy Cruickshank
Tracy A. Elich
Amy Franko
Kathy Lowrey Gallowitz
Eileen Goodin
Julie Holbein

Kathryn M. Nichols
Suzanne Oberhauser
Maureen O’Hern
Angela O’Kray
Mary Pekarske-Siers
Judy B. Phillips
Sharon K. Pickering
Valerie Plasky
Jan Reetz
Victoria K. Richmond-Hawkins
Carol Romback
Beth Schad
Holly Schnitzler
Carol Sorrells
Beverly Spinti
Cody Splitt
Martha Stanley
Susan and Tim Stone
Steven Taylor
Angela Thoune
Jane Thul
Sarah B. Thulin
Joanne Weber
Terry Wickman
Suzanne Worden
Heidi Hansen McCrory
Tammy Wharton
Annette Whitemore

**Orange County**
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Becky Bailey-Findley and Gary Findley
Kathryn and Glenn Baldwin
Sharon Z. Barry
Leeora Beck
Dianne Belk and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
The Blome Endowment
Diana and Robert Brookes
Karin L. Carlson
Victoria Heidelman
Molly Jolly
Elizabeth Kane
Addy Lerner
Mel Little
Heather Madrigal
Gina Magee
Robyn Ratcliffe Manzini and Aldo Manzini
Martha Modderman
Nancy and Scott Nygren
Nella Webster O’Grady
Marti and Tom O’Neill
Jill Patterson
Kyra Pelachik
Barbara J. Powers
Christine A. Scheuneman
Victoria Shepp
Christine Shingleton
Marie L. Singer
Erin Slattery
Diana Springer
Ronda M. Sussman
Diana Walker
BJ Watanabe and Ron Osajima
Ethel J. Watts
Maggie Williamson

**Oregon and Southwest**
**Washington**
Anonymous
Scott and Mary Lee Alder

Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Jesse Anderson
June Asbury
Lee and Robin Babb
The Honorable Paula Bechtold
Dianne Belk and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Mary E. Birenbaum
Anne Q. Bonn
Ruthanne Bullock
Debi Coleman
John S. Deeming
Dory Delp
Bonnie Martin Deneke
Jane E. Drew
Caralyn Fischer
Bill and Ernestine Foster
David and Mary Ann Frantz
Brandi George
Dr. Julie Gess-Newsome
Barbara Gibbs and Robert DiFranco
Susan Groelle
Betty Hart
Sally Hart
Joanne Holland-Bak
Steve and Kathryn Hutchinson
Susanne Isom
Robert Janssen
Jerry G. Jones
Darlene (Johns) Kelly
Betty B. Korfhage
Joan Lintz
Jennifer Liss
Katherine L. Hustead Oien Loftus
Kathy L. Lucier
Kay and Dan McMurry
Shirley McNamee
Marie and Pete Melin
Pat and Dave Moss
Delanie Delmont Paasche
Karen and Kevin Padrick
Brian J. and Deborah Parmelee
Christine and David Pearson
Joanne and Marven Petersen
Amy E. Peterson
Monta M. Potter
Linda J. Quandt
Judith Ramaley
Phylis R. Rice
Shirley Ann Sagerser
Minda and Robert Seibert
Ara Serjoie
Mary S. Shaver
Rachel Shields
Dr. Kenneth and Georgianne Singer
Eileen Skidmore
Stephanie Smetana
Kathleen Barnes Tressler
Theresa Wade
Elizabeth A. Wendlandt
Britt Williamson and Ian Taylor

**San Diego**
Anonymous (9)
Melyn Acasio
Meredith and Robert Alcock
Barbara L. Alderson
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Sandra Banfield
Jeni and Elias Barajas
Virginia L. “Ginny” Barton
Dianne Belk and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Marla B. Black
Helen Bloomfield
Ivy and Lee Booze
Merle and Mitchell Brodie
Regina and Shea Buckley
Christopher Carstens
Sandra and Harry Carter
Liza and Tony Crisafi
Debra L. Cushman-Parrish
The DeBello Family
Nina deBurgh
Carol Dedrich and Alex Nurse
Solveig and Dan Deuprey
Kathy Drucquer Duff and George Duff
Robin and Kimberly Evans
Anne and David Fege
Arline M. Fisch
Kimberly Fowler
Zita B. Gardner
Dr. Danell Scarborough Gavares
Tange Tipton Gavin
Barbara Ann and David E. Groce
Grace Halvorson
Marni and William P. Hayman
Jim and Cheryl Hernandez
Lucy and Tom Jackson
Jo Dee and Glenn Jacob
Rebecca James
Susan Jeannette
Divya Kakaiya, Ph.D.
Shirley Kelly
Gerry L. Keshka
Kim and Evan Kleber
Terry and George Klein
Stephanie and Paul Kwiatkowski
Sarah K. Lamade
Janet DeGruttola Lancaster
Makenna Lang
Pam Levin
Karen Linehan
Lani and Josh Longacre
Pamela Lynd
Patricia Macdonald
Elinore Mazza
Megan Murray MacPherson
Susan and John Major
The Honorable Margaret M. McKeown
Cindy Moore
Mimi and Mike Murray
Sara and Anthony Napoli
Barbara J. Norman, ChFC
Matt and Katherine Nowak
Justine Panian
Kassie and James Panian
Betty and Kenneth Peterson
Nichole Peterson
Kristen K. Pieper and Family
Debra and Charles Poey
Annie Revel
Laura and Justin Rice
Deborah and Michael Rider
Patricia L. Roscoe
Barbara Schettler-Jehl
Nancy L. Scott
Liz Sheahan
Ellen Roca Single
Kathleen Slattery
Steven and Carol Stachwick
Claudette and Ralph Steinhauer
Jean B. Stewart
Pamela Stubbs
Katie and Dan Sullivan
Sandy Sultz
Pamela L. Summers
Pearl Szynamski
Mary Talle
Judy Thompson
Coralie C. Thomson
Evelyn Mack Truitt
Elizabeth and Andy Van Pelt
Tammy and Louie Vener
Kelly Waggonner
Maggie Watkins
Lois Weinberger
Laura and Erv Wheeler
Arelene E. Wolinski

San Gorgonio
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Richard G. Aquino
Rhsea Ashbacher
Andrew Avery
Edythe Avery

San Jacinto
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift

Sierra Nevada
Amber and Kyle Aiton
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift

Debra Benditz
Marilyn Biles
Donna F. Cole
Kay K. Craig
Ellen R. DeSanctis
Marlene M. Edwards
Genevieve Erdruegger
Thea M. Fabio
Emily P. George
Susanne M. Glasscock
Dorothy M. Goodykoontz
S. Pilar Grantham
Delores J. Hinkle
Elizabeth and James K. Hutchison
Jean Janssen
Saundra N. Kuykendall
Lee Lieder
Kate W. and Kenneth A. Marx
Ida Pearl McDonald
Nancy McGuire
Mary B. McIntire, Ph.D.
M. Anne Murphy
Twig Muzacz
Yvonne Myles
Mariana E. Olivarez
Mary Jo Pointdexter
Anita Riddle
Melanie Rippentrop
John and Paul Roberts
Lori J. Roberts
Mary K. Ryder
Beth Shea
Margaret S. Sheriff
Nancy and Bud Simpson
Aimee Sproles
Katherine M. Tamer
Jamie Vazquez
Carol G. Victory
Louise Villejo
Mary M. and Mike Vitek
Nancy Walker
Genevieve Walls
Pamela Wiggins
Cathy Wining-Thomas

Cookie Bible
Paula Cady
Christine Casey
Laura Chappel
Denise Chavez
Donna Childs
Chris Coffing
Karen Culp
Pam and Mike Czyz
Kyle Davis
Lisa Dernbach
Lynda di Caro
Cyndi Fehler
Melissa Flatley
Katherine Godbey
Wendy Hamilton
Amber Joiner
Liz Keene
Debbie Lambin
Rachael Lambin
Marian Lanius
Steven and Valerie Lease
Caroline Mathes
James Mathes
Carol Merideth
Jean Merkelbach
Anita Nelson
Julia Ratti
Maureen Smercina
D. Scott Thompson
Pat Tripple
Pam Verhaegen
Jo West
Sheryl Westad
Colleen Worlton
Vicki N. Wright
Kaitlin Young

Silver Sage
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Brenda Ballantyne
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift

Jeff Thomson
Maggie Williams
Holli Woodings

South Carolina Mountains to Midlands
Anonymous (5)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Carolyn Babb
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Charlotte Berry
Ruth Cate
Penny Kay Cooper
LaTanza Duncan
Rebecca Lever
E. Meredith Manning and Robert E. Stepp
Karen Mitchell
Lesley R. Moore
Tamar Paltrow
Judy C. Simpson

South Carolina Mountains to Midlands
Anonymous (5)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Carolyn Babb
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Charlotte Berry
Ruth Cate
Penny Kay Cooper
LaTanza Duncan
Rebecca Lever
E. Meredith Manning and Robert E. Stepp
Karen Mitchell
Lesley R. Moore
Tamar Paltrow
Judy C. Simpson

Southeast Florida
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Ahlam Askar
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Claudet Benton
Laura Brilhn
Jennifer Busby
Jonna Circe
Heather Hileman
Lisa Johnson
Felisa Miles
Sara Nunez
Nancy Proffitt
Geraldine Rudewicz
Debbie Wysocki

Southeast Florida
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Ahlam Askar
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Claudet Benton
Laura Brilhn
Jennifer Busby
Jonna Circe
Heather Hileman
Lisa Johnson
Felisa Miles
Sara Nunez
Nancy Proffitt
Geraldine Rudewicz
Debbie Wysocki

Southeast Florida
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Ahlam Askar
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Claudet Benton
Laura Brilhn
Jennifer Busby
Jonna Circe
Heather Hileman
Lisa Johnson
Felisa Miles
Sara Nunez
Nancy Proffitt
Geraldine Rudewicz
Debbie Wysocki

Southeast Florida
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Ahlam Askar
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Claudet Benton
Laura Brilhn
Jennifer Busby
Jonna Circe
Heather Hileman
Lisa Johnson
Felisa Miles
Sara Nunez
Nancy Proffitt
Geraldine Rudewicz
Debbie Wysocki

Southeastern New England
Carroll S. Adams
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Susan E. Anderson
Stefanie Argus
Nancy Armstrong
Karín N. Aukerman
Barbara J. Barber
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Grace M. Donnelly
Mary E. Durfee
Betty P. Faella
Barbara J. Feyler
Elsie J. Foy
Martha M. Frutchey
Michele A. Gariepy
William R. Howard
Pamela Hyland
Margery E. LeBeau
Anne K. Meeker
Miriam E. Montag
Pamela Grills Naccarato
Diane L. Pelrine
Lianne C. Pinheiro
Terri Pitt
Elizabeth C. Rowland
Kristin E. Scribner
Barbara C. Smith
Susan Steiner
Julie Sygiet
Barbara M. Wallace

Southern New England
Carroll S. Adams
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Susan E. Anderson
Stefanie Argus
Nancy Armstrong
Karín N. Aukerman
Barbara J. Barber
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Grace M. Donnelly
Mary E. Durfee
Betty P. Faella
Barbara J. Feyler
Elsie J. Foy
Martha M. Frutchey
Michele A. Gariepy
William R. Howard
Pamela Hyland
Margery E. LeBeau
Anne K. Meeker
Miriam E. Montag
Pamela Grills Naccarato
Diane L. Pelrine
Lianne C. Pinheiro
Terri Pitt
Elizabeth C. Rowland
Kristin E. Scribner
Barbara C. Smith
Susan Steiner
Julie Sygiet
Barbara M. Wallace

Southern Alabama
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Henry and Gigi Baroco
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Drs. Donald and Cheryl Bogie
Southern Appalachians
Anonymous (3)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Tamara Boyer
Lynne Fugate
Jennifer R. Knight

Southern Arizona
Anonymous (3)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Susan Archibald
Marissa Arendt
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Denise Birger
Casey Caylor
Karyn Damschen
Suzanne Diaz
Nancy Farina
Terry Flores
Kristen Garcia-Hernandez
Suzanne, Fred, and Jennifer Gust
Ellen Howlett
Bette Johnson
Susan Krahe-Archibald
Jill Long
Emily Morrison
Timaee Nevels
Cynthia Petti
Debbie Rich
Dorothy Rothwell
Nancy Schneider
Marsha “MacGyver” Tank
Gloria Tileston Tharp
Pamela Traficanti
Nanette Warner
Linda Weigel-Firor

Southern Illinois
Anonymous (12)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Gordon Cohen Trust
Geary Family Charitable Trust
P. Anne Haltenhof
Elizabeth Hammock
James Handley
Charles and Mary Lukas Trust
Edna and Emma Sawyer Trust
Kelley Young
Bertha and William Yoxall Trusts

Southern Nevada
Janice Allen
Kimberly Trueba

Southwest Indiana
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Carol A. and Bruce H. Baker
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Kelly Birkhead
Dr. Marie A. Bussing
W.C. Bussing, III
Nancy Byrd
Janice K. Davies
Donna Decker
Sharon Gillen
Nancy Habig
Susan C. Huck
Suzanne Hunter
Susan M. Longest
Cassie Major
Valerie McKinney
Barb Jones Moore
Karen Selby
Aimee Stachura
Bettye Stratham

Southwest Texas
Anonymous (2)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dr. Sarah Baray
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Sally and Charlie Cheever Foundation
Jeannie Frazier
Adrienne King
Patricia Pelton
Magdalena P. Valdez
Suzanne Alford Wade

Spirit of Nebraska
Misty Ahmic
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Charlotte Brown
Lillian Burkhalter
Elizabeth Campbell
Jenny Cardwell
Theresa Cassaday
Susan Chenoweth
Dorothy Brazil Clark
Anabeth Hormel Cox
Rita Jean Fleischer
Lori L. Frank
Kay French
Bob and Charlene Gondringer
Helene Grigurich
Wendy Hamilton
Pam James
Norman Jewell
Stacy Jolley
Deborah J. Keating
Fran Marshall
Karen Morey
Pat and Pat Norris
Marie Odgers
Jane Palmer
Barbara and Ray Pille
Barbara and Ben Rader
Kassie Kiordan
Sharon Robino-West
Dawn Rockey
Peggy Roit
Dalyce Ronnau
Lynne and Bart Ruth
Helen Saathoff
Deborah Salansky
Sue Schreiber
Susan Seidel
Coleen Seng
Joann Ward
Sandra Washington
Donna West
Linda and Ed Willis

Suffolk County
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Nalini Durgana
Willard Grant
Sarah McCandless
Tammy Severino
Donna and Val Smeland
Gus T. Viras
Texas Oklahoma Plains
Anonymous (8)
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Becky Burton
Jerie Hewitt
Yvonne Coleman Lowrie
Pat Miller
Karen Perkins
Ada Rummel

Tropical Florida
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Janice Coakley
Patricia Cruz
Eliza Fendell and Jeffery A. Oberg
Johnette Hardiman
Nancy Pastroff
Debra Reyes
Elsie Romero and Jack Plunkett, Jr.
Lilian Walby
Chelsea Wilkerson
Peggy Wingard
Angelica Zayas
Margaret Renwand
Anita Riddle
Noreen Rouillard
Brenda Scheer
Steven Schmidt
Cathleen Sparrow
Erin Stone
Sarah Waters
Tamara Woodbury

Virginia Skyline
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Helen Ruth Burch
Holli Gardner Drewry
Barbara Duerk
Kate Genaitis
Diane Grant
Gail Hassmer
Melissa Hildebrand
Donna Holden
Patricia McMahon
Jennie Sue Murdock
Amberleigh Powell
Nikki Williams
Chris Wilson

Utah
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Barbara Bentley
Richard Blaylock
Sandra Brown
Margy Campbell
Peeches Cederholm
Druisilla Copeland
Joelle Creager
Linda (Sue) Dickey
Hazel Dunsmore
Lois Fitzgerald
Janet Frasier
Alida Hannum
The Hardin-Reynolds Family
Carolyn (Marz) Johnstone
Joshua Jones
Guy Knight
Caryl March
Melissa Matthews
Matthew Milton
Lisa Mortensen-Timoteo
Debbie Nielson

Western New York
Anonymous (2)
Erik and Eva Andersen Girl Scout
Movement-wide Challenge Planned Gift
Nicole L. Andrews
Dianne Belk** and Lawrence Calder
Girl Scout Movement-wide Challenge
Planned Gift
Lisa S. Schreiner Berta
Diane Bockrath
Mary Lou Briton
Jennifer L. Brooks
Linda Bungardner
Katherine A. Campbell
Lettie J. Chilson
Susan and Clayton Cloen
Wendy S. Cohen
Judith A. Cranston
Laura DeConinck
Donna M. Dolce
Cynthia J. Erickson
Kara Fraser
Joan H. Frazier
Judy G. Gardner
Patricia A. Garnjost
Lisa Goodell
Nancy S. Grimes
Katelyn R. Grodecki
Sally A. Guthrie
Marina L. Herz
Eileen Hettich
Jerilynn J. Hickey, CFRE
Jean E. Hitchcock
Suzanne K. Isgrigg
Diana Warren Kubick
Karen Lundgard
Joelle M. Maurer
Lanette McGowen
Jean McGowan
Cheryl Messore
Dawn Myers
Joanne Nelson
Samantha Nichols
Lynnette Haley O'Stewart, Ph.D.
Judith Penzotti
Paula Pickett
Georgiana Prince
Patricia Raab
Heather E. Reed
Beverley Rhodes
Patrice Sampson-Bouchard
Ann L. Sartwell
Jennifer Schlick
Laura Schultz
Michele and Paul Smith
Bette Stonebraker
Sue C. Sweet
Elizabeth W. Thorndike
Lori M. Valenti
Donna Vanstrom
Alison J. Wilcox-Lanfear and David Lanfear
Rose Anne Woodard

**Western Ohio**
Harry and Rita Adler
Gary Airgood
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift
Carolyn Antoszewski
Marjory Baer
Dianne Belk and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift
Jeanne Bernish
JoAnn Bertram
Barbara J. Bonifas
Judith Hallerman Borie
Catherine Buck-Kennedy
Mary Burdett
Michelle Burdett
Elizabeth Burridge
Maria Carver
Maria Cholak
Jeanne Gail Conrad
Suzanne Costandi
Denise and Brent Cross
Becky Crowley
Rhonda Curtis
Meredythe Daily
Nancy Dawes
Claire Dell
Janet Dobo
Marcia Dowds
Joanna Fara
Donna Farrell
Kim Fender
erin Focke
Laura Ford-Harris
Donna Freeman
Vicki Gardner
Anne Gibbons
Dana Glasgow
Angela Granata
Wendy Gustafson
Christine Gustin
Diana Hackenberg
Ann Hartmann
Mary Haskamp
Mikell Hedley
Shelly Heischer
Erin Horsley
Margaret Houck
Jacqueline Humphries
Ellen Jobst
Ardenia Jones-Terry
Kathleen Kearns
Gail Kesterson
Pamela King
Mary Ann Knoop
Claire Kubik
Allison and Peter Kwasniak
Elizabeth LaMacchia
Wendy Lewis
Roni Luckenberg
Marian K. May
Susan Gantz Matz
Deb McLaren
Lydia McMillen
Kathy and Rodney McMullen
Marie Michel-Tucker
Beverly M. Miner
Marjorie Motch
Cathy Spaeth Muterspaw
Judy Myerholtz
Cheryl Newton
Barbara Ochsner
Susan Osborn
Evelyn Pelan
Doris Ponitz
Barbara B. Pope
Irma Porter
Vicki Proctor
Kathryn Randall
Gayle Rapien
Zo Redman
Susan Redman-Rengstorf
Leslie Rich
Jennifer Rippy
Jan Rook
Heather Ryall
Emalee Schavel
Susan Schonauer
William Schretter
Hope Schultz
Jean Sims
Sandra Skinn
Jeanette Smith
Carol Sommers
Julia Sporh
Mary and Leroy Staples
Rosemary Stewart
Angela Tennaro
Kelly Trane
Elizabeth Vessell
Jody Wainscott
J. Jean Ward
Kenneth Wesp
Christi M. West
Carole Williams
Beth Wyckoff
Saundra Young

**Western Oklahoma**
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift
Lindel Evers
Shannon Evers
Kay Goebel
Shirley K. Harrison
Diana Rogers Jaeger
Joan Maguire
Steve Mason
Melissa Pepper

**Western Pennsylvania**
Anonymous (14)
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift
Marcia Barber
Dianne Belk** and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift
Theresa Bone
Dorothy Brookes
Patricia Burkart
Missa Murry Eaton
Ann House
Victoria Kush Esq.
Lois Kuttesch
Mary Putnam
Martha Smith
Jerry Gordon Weinheimer
Cassandra Williams

**Western Washington**
Anonymous (15)
Shirley Adams
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift
Arlene Angle
Howard Aoki
Darlene Baird
Odie Bargmeyer
Victoria Ballard
Molly Barker
Laura J. Barlow
Shirley Castaneda Barrera
Lois Bauer
Dianne Belk and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift
Bernie Bell
Robin Belson
Del Hoskins Bennett
Lillian Allen
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift
Leona Atley Estate
Elaine and Steven Azuma
Mary Lee Bahr
Betsy Barr Fund
Kathy Barth
Mary Pat Beals
Dianne Belk** and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift
Elizabeth Bell
William Benjamin
Nicole J. Best
Karen and Mark Bitzan
Christy L. Brown
CW Brown Trust
Elizabeth Brown
Christine Bukowski
Mary Bullamore
Susan Cable
Cheryl Campbell
Julie Whelan Capell
Newton J. Christoph Trust
Diane Conrad
DeVona Wright Cottrell
Mark and Clare Cronce
Rita Czukas
Marianne Deabler
Jamie Dertz
Martha and Norm Eckstaedt
Deidra Y.A. Edwards
Mary Palmer Enroth
Catherine Fleming
Sarah Fuerstenau
Molly T. Fuller
Debra Fulton
Jane A. Gallant Revocable Trust
Jane Mann Gellman
Joanne Graham
Donna Hansen
Pat and Lee Hartz
Mary and Richard Henszey
Claire Hiler
Kerrie Hoffman
Carol and Don Huebler
Annette Ishmael
Gwen Jackson
Laurie Jacobs
Barbara Jakus
Marilyn W. John
Cathie and Dave Johnson
Earlene Jornt-Girman
Pamela Kandziora
Bernard and Karen Kubale
Mary Kubale
Susan L. Kurtz
Katherine Lingle
Serge Logan
Mary Beth Malm
Nancy and Joseph Mathews
Mary McCormick
Robin R. McCraw
Sandra McNeely
Delores Melito
Sylvia Moldenhauer
Margaret Moore
Lee Morriss
Jenny D. Nelson
Nancy Noeske
Sheila Porter
Martha and John Prince
Alice Read and Dr. Drew Palin
Marion Chester Read
Agnes Reinhard
Anita Rodriguez and Kenneth Kauer
Mary Roggeman
Esther G. Runkel Estate
Jeanne Sanchez-Bell
Rose Purpero Sang
Mary and Philip Schuman
Carol A. and Norman Seeger
Betsy Seidenschwartz
Barbara Wyatt Sibley
Wendy Slocum
Rose E. Spang
Deborah Taylor
Marilyn Terder
Kim Thiermann
The Bethany W. Thompson Family
Carita Twinem
Deborah T. Wallendal
Deborah Weaver
Gertrude Wilkinson
Clara Wulfing
Mary Jo Zachow
Ellen Ellefson Zetmeir

USAGSO
Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift
Dianne Belk** and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift
Liza Boffen-Yordanof
Amanda Chehrezad
Kathleen Fitzsimmons
Laurie Menzel
Stephanie Ortiz
Cynthia Panzani
Rachel Roché Walton
Eric Warner